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DEPARTMENT OF HEALTH AND HUMAN SERVICES

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U.S. FOOD AND DRUG ADMINISTRATION

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CENTER FOR BIOLOGICS EVALUATION RESEARCH

10 CELLULAR, TISSUE AND GENE THERAPIES ADVISORY COMMITTEE

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Date: October 9, 2009

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Time: 8:30 a.m. - 5:00 p.m.

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Location: Bethesda Marriott

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5151 Pooks Hill Road

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Bethesda, Maryland

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This transcript has not been edited or corrected,

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but appears as received from the commercial

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transcribing service. Accordingly the Food and Drug

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Administration makes no representation as to its

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accuracy.

1 DR. GERSON: Good morning and welcome. I am
2 Stan Gerson and will be chairing today's session on
3 which we will be discussing a single topic for the Food
4 and Drug Administration, Center for Biologics
5 Evaluation Research, Cellular Tissue and Gene Therapies
6 Advisory Committee, October 9th.

7 Today, we will be discussing the Isolagen
8 Therapy, BLA, Fibrocell Technologies, and we will
9 conduct this with presentations in the morning and
10 discussion in the afternoon.

11 I'd like to welcome our audience, our sponsor,
12 and the FDA to this committee session, and our advisory
13 panel, which is made up of current members as well as
14 temporary voting members for today's discussion.

15 Perhaps what we should do first is go around,
16 and I'll start to my left here, and just let us all
17 know how I would like the introductions to be done,
18 I'll go first.

19 So I'm Stan Gerson, the Director of the Case
20 Comprehensive Cancer Center and the Center for Stem
21 Cell and Neurodegenerative Medicine at Case-Western
22 Reserve University in Cleveland, and my interests are

1 in cellular therapeutics, gene therapy, hematopoietic
2 stem cells, and mesenchymal stem cells.

3 Go ahead.

4 DR. RAO: My name is Mahendra Rao, and I'm the
5 Vice President for Research and Invitrogen, and I'm the
6 Industry Rep on this committee. I have an academic
7 interest and affiliation with the Buck Institute and
8 JHU, and we work on stem cells, primarily embryonic,
9 neuro, and mesenchymal stem cells.

10 DR. SNYDER: I'm Evan Snyder. I'm the
11 Director of the Stem Cell and Regenerative Biology
12 Program at the Burnham Institute, also Director of the
13 Stem Cell Research Center. Obviously, my interest is
14 stem cell biology. I'm also a practicing pediatrician,
15 newborn intensivist, and pediatric neurologist.

16 DR. DUBINETT: I'm Steve Dubinett. I'm the
17 Chief of Pulmonary and Critical Care Medicine, Allergy
18 and Immunology, at UCLA, and I direct the Lung Cancer
19 Research Program in the Johnson Comprehensive Cancer
20 Center. My research interests are understanding the
21 pathogenesis of lung cancer, particularly as it relates
22 to the inflammatory process, and developing therapies

1 based on that.

2 DR. WOO: I'm Savio Woo from the Mt. Sinai
3 School of Medicine in New York City. I'm Professor and
4 Chairman of the Department of Gene and Cell Medicine
5 there. My primary research interest is in the area of
6 gene and cell therapy for cancer.

7 MS. RUE: I'm Karen Rue from Lafayette,
8 Louisiana. I'm the Consumer Representative. I'm with
9 Griswold Special Care.

10 DR. NEWBURGER: I'm Amy Newburger. I'm a
11 dermatologist in private practice in Westchester
12 County, New York. I have a teaching appointment at St.
13 Luke's Roosevelt Hospital Medical Center.

14 DR. CHAPPELL: Rick Chappell, Department of
15 Biostatistics and Medical Informatics at the University
16 of Wisconsin Medical School. My interests are clinical
17 trials design and analysis.

18 DR. DRAKE: I'm Lynn Drake. I'm a
19 dermatologist from Massachusetts General Hospital,
20 Harvard Medical School. I've directed the Clinical
21 Investigation Unit for many years, and I'm currently
22 involved in being the Director of Policy and Planning

1 for the Women's Center for Photomedicine.

2 DR. ALLEN: Matthew Allen. I'm Associate
3 Professor of Small Animal Surgery and Director of the
4 Surgical Research Laboratory at the College of
5 Veterinary Medicine, the Ohio State University, and my
6 research areas are pre-clinical animal models for
7 orthopedic spine and orthopedic oncology.

8 MS. DAPOLITO: Gail Dapolito with the Center
9 for Biologics, FDA. I'm the Executive Secretary for
10 the committee.

11 DR. KING: I'm Lloyd King. I'm the
12 dermatologist part of this group. I'm from Vanderbilt
13 University. I'm interested in translational research,
14 including mouse models of skin disease, and I'm also
15 very interested in alopecia areata and other hair
16 growth drugs.

17 DR. TAYLOR: I'm Doris Taylor. I direct the
18 Center for Cardiovascular Repair at the University of
19 Minnesota. I've been involved in cell therapy for
20 about 20 years now, primarily initially in the
21 cardiovascular field, more recently in the hepatic
22 field, as well, and work on tissue engineering as well

1 as cells and genes.

2 DR. BURKE: I'm Dr. Karen Burke. I'm a
3 dermatologist. I'm in the Department of Dermatology at
4 Mt. Sinai Medical Center in New York. I have done
5 research on implants and my current research focuses on
6 antioxidants to increase longevity and stimulate the
7 immune system and other good functions.

8 DR. KWAK: Larry Kwak. I Chair the Department
9 of Lymphoma and Myeloma at M.D. Anderson Cancer Center
10 in Houston, and my research interests are in cancer
11 immunotherapy and cancer vaccine development for
12 hematological malignancies.

13 DR. OLDING: Michael Olding. I'm Chief of the
14 Division of Plastic Surgery at George Washington
15 University Medical Center.

16 DR. LIM: I'm Agnes Lim, FDA. I'm in the
17 Center for Biologics, and I'm one of the clinical
18 reviewers for this BLA.

19 DR. THOMAS: Terrig Thomas. I'm in the FDA,
20 too. I'm at the Division of Cell and Gene Therapies,
21 and I'm the product reviewer on this BLA.

22 DR. WITTEN: I'm Cecilia Witten. I'm the

1 Office Director of the Office of Cell Tissue and Gene
2 Therapy, which is the reviewing office in the Center
3 for Biologics for this product.

4 DR. GERSON: Thank you, all. I'd also just
5 like to acknowledge that both Steve Dubinett and Evan
6 Snyder are now members of our committee, so welcome
7 Steve and Evan to the fray. Thank you.

8 I'd like to turn it over now to Gail Dapolito
9 to give us a few other comments.

10 MS. DAPOLITO: Thank you, Dr. Gerson.

11 I'd like to read the conflict of interest
12 statement for the meeting.

13 The Food and Drug Administration convenes the
14 October 9, 2009, meeting of the Cellular Tissue and
15 Gene Therapies Advisory Committee under the authority
16 of the Federal Advisory Committee Act of 1972.

17 With the exception of the industry
18 representative, all participants of the committee are
19 special government employees or regular federal
20 employees from other agencies and are subject to the
21 federal conflict of interest laws and regulations.

22 The following information on the status of

1 this advisory committee's compliance with federal
2 ethics and conflict of interest laws, including but not
3 limited to, 18 USC 208 and 712 of the Federal Food,
4 Drug, and Cosmetic Act, are being provided to
5 participants at this meeting and to the public.

6 FDA has determined that all members of this
7 advisory committee are in compliance with federal
8 ethics and conflict of interest laws.

9 Under 18 USC Subpart 208, Congress has
10 authorized FDA to grant waivers to special government
11 employees and regular government employees who have
12 financial conflicts when it is determined that the
13 agency's need for a particular individual's service
14 outweighs his or her potential financial conflict of
15 interest.

16 Under 712 of the Food, Drug, and Cosmetic Act,
17 Congress has authorized FDA to grant waivers to special
18 government employees and regular government employees
19 with potential financial conflicts when necessary to
20 afford the committee their essential expertise.

21 Related to the discussions at this meeting,
22 members and consultants of this committee have been

1 screened for potential financial conflicts of interest
2 of their own as well as those imputed to them,
3 including those of their spouses or minor children,
4 and, for the purposes of 18 USC 208, their employers.

5 These interests may include investments,
6 consulting, expert witness testimony, contract and
7 grants, CRADAs, teaching, speaking, writing, patents
8 and royalties, and also primary employment.

9 The committee will discuss Isolagen therapy,
10 sponsored by Fibrocell Technologies, Incorporated,
11 formerly Isolagen Technologies, Incorporated, for
12 moderate to severe nasolabial fold wrinkles. This is a
13 particular matter involving specific parties.

14 Based on the agenda and all financial
15 interests reported by members and consultants, conflict
16 of interest waivers have been issued in accordance with
17 18 USC 208(b)(3) and 712 of the Food, Drug, and
18 Cosmetic Act.

19 Related to Dr. Stanton Gerson, Dr. Gerson's
20 waiver includes a financial interest in a firm that
21 could be affected by the committee's discussion. The
22 waiver allows Dr. Gerson to fully participate and vote

1 on the committee discussion.

2 Related to Dr. Michael Olding, Dr. Olding's
3 waiver includes a financial interest in a firm that
4 could be affected by the committee's discussion. The
5 waiver allows Dr. Olding to participate fully and vote
6 on the committee discussion.

7 Dr. Mahendra Rao is serving as the industry
8 representative, acting on behalf of all regulated
9 industry, and is employed by Life Technologies.
10 Industry representatives are not special government
11 employees and do not vote.

12 This conflict of interest statement will be
13 available for review at the registration table.

14 We would like to remind members, consultants,
15 and participants that if the discussions involve any
16 other products or firms not already on the agenda for
17 which an FDA participant has a personal or imputed
18 financial interest, the participants need to exclude
19 themselves from such involvement and their exclusion
20 will be noted for the record.

21 FDA encourages all other participants to
22 advise the committee of any financial relationships

1 that you may have with any firm that could be affected
2 by the discussions.

3 In consideration of the committee discussion,
4 we'd also like to ask that you silence your cell phones
5 and electronic equipment, please.

6 Dr. Gerson, if I may, I'd like to say just a
7 few comments this morning on the passing of one of our
8 former members, Dr. Jonathan Allen.

9 Dr. Allen was a member and consultant of the
10 Cellular Tissue and Gene Therapies Advisory Committee.
11 He was diagnosed with Stage IV glioblastoma in 2008 and
12 passed away on September 28 of this year.

13 Dr. Allen was employed by the Southwest
14 Foundation for Biomedical Research in San Antonio,
15 Texas. He was a veterinarian, recognized for his
16 expertise in the area of retrovirology and zoonotic
17 infections. His research contributed greatly to the
18 characterization of human immunodeficiency virus and
19 simian immunodeficiency virus.

20 He was a valued resource to the FDA as a
21 member and consultant of the Cellular Tissue and Gene
22 Therapies Advisory Committee and its precursor, the

1 Biologic Response Modifiers Advisory Committee.

2 He began his service to the FDA in 1995 on the
3 BRMAC. He served on the BRMAC, the Xenotransplantation
4 Subcommittee of the BRMAC, and on the Department of
5 Health and Human Services Secretary's Advisory
6 Committee on Xenotransplantation. He was an active
7 consultant to the Cellular Tissue and Gene Therapies
8 Advisory Committee at the time of his death, having
9 been in service to the FDA for 14 years.

10 Dr. Allen's expertise on issues related to
11 xenotransplantation was critical to the committee's
12 discussions on issues related to the development of
13 FDA's xenotransplantation policy, including
14 controversial advisory committee meetings concerning
15 the transplantation of bone marrow into an HIV-positive
16 patient and porcine endogenous virus, retrovirus in
17 porcine transplantation products.

18 He was a thoughtful and independent voice on
19 the committee. He was extremely generous in his
20 service to the FDA and the public health and always
21 made himself available to the FDA when asked.
22 Sometimes his was a minority view in the committee

1 discussion, but he was always calm and gracious in his
2 remarks. He was a real gentleman and a dedicated
3 scientist and a public servant, and I would like to
4 recognize his contributions to the committee. He will
5 be missed.

6 If it's appropriate, I'd like to ask for a
7 brief moment of silence, please.

8 Thank you, Dr. Gerson.

9 DR. GERSON: We will now move on to our
10 presentations for this morning. We will begin with the
11 sponsor presentations from Fibrocell Technologies.

12 To help us all keep on our schedule, I would
13 encourage both the sponsor and the committee to allow
14 the presentations to be had and we'll hold discussions
15 until the presentations are completed, so make your
16 notes, and we have a good discussion period after the
17 presentations.

18 Thank you.

19 DR. NOVAK: Thank you, Dr. Gerson.

20 My name is Jeanne Novak. I'm the authorized
21 regulatory representative for Fibrocell. Fibrocell
22 Technologies is a subsidiary of Fibrocell Science,

1 formerly Isolagen.

2 Today, our sponsor presentation will include
3 six major talks regarding manufacture, biological
4 effects, early clinical development of the product
5 known as Azfibrocel-T, efficacy results from our two
6 pivotal studies, safety, clinical experience, market
7 context, and post-approval safety assurance.

8 By way of introduction, again Fibrocell
9 Technologies, formerly Isolagen, is a subsidiary of
10 Fibrocell Science.

11 Isolagen Technologies was founded in 1994 and
12 is based currently in Exton, Pennsylvania, and has been
13 there since 2005. Fibrocell is a biotech company,
14 focused on developing and commercializing novel
15 autologous skin and tissue regenerative and
16 rejuvenative technologies.

17 Applications have included treatment of facial
18 rhytids, acne scars, and other tissue regeneration
19 applications. Isolagen reorganized as Fibrocell
20 Science, Inc., in August of this year. Fibrocell
21 Technologies again is a subsidiary of Fibrocell
22 Science.

1 Today, we'll be discussing Azfibrocel-T. Our
2 USAN name, Azfibrocel-T, is an autologous cell therapy
3 that augments the local population of dermal
4 fibroblasts and is proposed to stimulate the remodeling
5 of the surrounding extracellular matrix. The proposed
6 trade name, although not yet approved by the FDA, will
7 be Laviv.

8 What is Fibrocel-T? It is indicated today for
9 the treatment of nasolabial fold wrinkles.

10 Azfibrocel-T is a fibroblast cell suspension prepared
11 from the patient's own skin. The cells are viable and
12 replication competent and expressed collagen.

13 Azfibrocel-T is given as a three-dose regimen with a
14 five-week interval between these sessions. Azfibrocel-
15 T is injected directly into the papillary dermis of the
16 nasolabial fold wrinkles.

17 The indication being considered by the FDA for
18 approval includes Azfibrocel-T as an autologous cell
19 therapy indicated for the treatment of moderate to
20 severe nasolabial folds in adults greater than or equal
21 to 18 years of age.

22 By way of background, Azfibrocel-T was in fact

1 marketed commercially as a non-regulated product before
2 the FDA brought it under the regulatory guidelines of
3 the IND. In the U.S., it was marketed between 1995 and
4 '99, in the U.K. between 2002 and 2007, in Australia
5 and New Zealand 2003 to 2004. Over a thousand patients
6 in the U.S. were treated while it was commercial and
7 over 6,000 in the U.K.

8 Today, we're looking at a database of 821
9 subjects that have been treated under IND for facial
10 wrinkles, who are all included in our Integrated
11 Summary of Safety.

12 By way of review, Dr. Robert Weiss will be
13 discussing some of our early studies. The focus of the
14 pivotal study discussions is in fact Study 005 and 006.
15 003-A and B will be discussed by Dr. Weiss. Both of
16 these studies were parallel pivotal studies, as well,
17 and they were conducted under agreement with the FDA
18 under the special protocol assessment, as were Studies
19 005 and 6.

20 As you can see, some of the early studies not
21 only included the treatment of nasolabial fold wrinkles
22 but also other areas of the face. And, in fact, as

1 part of our database, all of these studies and the
2 safety from these studies, regardless of the region of
3 injection, are included in the Integrated Summary of
4 Safety.

5 We consider Azfibrocel-T a platform technology
6 and it has the potential for multiple indications, and
7 some of the studies that have been conducted under IND
8 have included interdental papillary insufficiency and
9 even vocal cord scarring.

10 The speakers today will include experts in the
11 area of cell biology, Dr. Lillian Nanney; Dr. Robert
12 Weiss, of course, the past president of ASDS, outgoing
13 this year; Dr. Girish Munavalli; and Dr. Stacy Smith.

14 In addition to our speakers, we have
15 additional experts on hand to answer questions that may
16 be in the area of expertise for which they specialize.
17 Dr. William Boss is with us today who's the innovator
18 of the fibroblast transplantation technology, the basis
19 for Azfibrocel-T. Declan Daley is the acting CEO.
20 George DeMuth is a statistician who was involved in the
21 design and analysis of the pivotal studies. Karen
22 Donhauser from Fibrocell is the Director of Quality.

1 Kevin Hennegan has been in charge of Clinical
2 Operations for the Pivotal Studies and the Acne
3 Scarring Program. Dr. John Joseph, again one of the
4 investigators in the study and a plastic surgeon, as
5 well as John Maslowski, who is the vice president for
6 Operations and can answer any questions regarding
7 manufacturing.

8 With that, I'd like to move on to a brief
9 overview of the manufacture of Azfibrocel-T.

10 At a very high level, the overview is fairly
11 straightforward. Skin biopsies are required from
12 behind the ear of the patient. The biopsies are
13 transported under special conditions to the
14 manufacturing facility where cell propagation occurs.

15 The average time for cell propagation proper
16 is 50 days. Cryopreservation of the patient's cells
17 occurs. We call this the drug substance cryopreserved
18 product. Release testing is performed at this
19 juncture. If release testing is adequate, the cells
20 are considered suitable for reinjection into the
21 patient, and at the time of scheduling of a patient,
22 the material can be thawed, prepared for injection, and

1 shipped directly to the clinical site.

2 A 3 millimeter punch biopsy is actually
3 removed from behind the ear, again going to the
4 manufacturing facility. Fibroblasts are isolated and
5 multiplied into tens of millions of new cells, again a
6 micrograph of fibroblasts in culture and adherent to
7 the culture vessel, and at the end of the propagation
8 period, cells are harvested.

9 Again at this stage, there is release testing
10 that occurs in order to deem the product adequate for
11 use in patients. The release testing that occurs on
12 the drug bulk substance cryovial includes cell count,
13 viability, purity and identity, microplasma testing,
14 endotoxin, and sterility. And as a note, the
15 specification for purity of fibroblasts is greater than
16 or equal to 98 percent.

17 At the time the drug substance is thawed from
18 cryopreservation and prepared for injection, the
19 following occur. The cells are thawed and washed
20 extensively to yield the patient-specific Azfibrocel-T
21 product. The Azfibrocel-T is then packaged as a
22 sterile product and shipped overnight at 28 degrees in

1 validated shipping packages.

2 Autologous cells upon receipt are prepared and
3 then injected into the treatment area, nasolabial fold
4 wrinkles, where they are believed to produce organized
5 extracellular matrix proteins, and, again, that
6 includes collagen. And, in many ways, we see this
7 process somewhat analogous to a natural wound-healing
8 process.

9 The release specifications for the actual vial
10 of material that goes to the patient directly includes,
11 again, cell count, cell viability, collagen content,
12 gram stain sterility, and endotoxin testing.

13 So the manufacturing time thus far has
14 averaged about 50 days in culture, and let me explain.
15 The culture time includes from the time the biopsy is
16 received at the cGMP facility to the time that several
17 passages have occurred and increasing numbers of cells
18 have been acquired to the day that we call harvest.

19 In the 005 and 6 studies, our minimum time to
20 harvest was 36 days, our maximum was 71 days. This
21 represents the autologous nature of our product and
22 that for each lot, each patient generates their own lot

1 and there is subtle variability between the time for
2 culture.

3 Eighty percent of the lots turned out that
4 they were manufactured or went to harvest in less than
5 55 days and only eight lots took greater than 60.

6 Before release to the clinic, however, there
7 is four additional weeks of testing, so 50 days in
8 culture plus the four weeks of testing, is
9 approximately 90 days to return the product to the
10 patient in the clinic.

11 As an overview, each Azfibrocel-T dose is
12 actually two vials of drug product, the Azfibrocel-T
13 drug product, and each of these vials contains 10 to 20
14 million cells per ml, again shipped overnight and can
15 be used the next day or up to 48 hours. Each dose or
16 two vials is used to treat up to 20 linear centimeters
17 of nasolabial fold wrinkle, and the injection volume
18 per injection site along the nasolabial fold, which
19 will be described in more detail by Dr. Munavalli, is
20 .1 mls per centimeter.

21 I'd now like to introduce Dr. Lillian Nanney
22 from Vanderbilt to discuss the biological effects of

1 Azfibrocel-T.

2 DR. NANNEY: I'm Lillian Nanney. I'm a
3 professor in the Department of Plastic Surgery, Cell
4 and Developmental Biology, at the Vanderbilt School of
5 Medicine, in Nashville, Tennessee.

6 I'd like to begin by declaring that I've had
7 no prior association with Fibrocell or any other
8 products that might be competing with that product. My
9 support to this meeting, my travel, lodging, and
10 compensation for the day have been provided by
11 Fibrocell. I was selected for this because I'm an
12 expert scientist in the wound-healing field and there's
13 some aspects of that that are germane for this
14 proposal.

15 My talk is divided into four segments and we
16 will begin first with the structure of normal as well
17 as aged skin. This is a histological view of normal
18 skin. You will notice on the outer purple layer we
19 have a stratified squamous keratinizing epithelium
20 which serves as the barrier function for the skin, the
21 outermost layer.

22 Beneath that, we have a pink layer, light pink

1 and more intense pink. This is the dermis. This is
2 the region of interest for this proposal. You will
3 notice, if you look carefully, that there is a pale
4 area near the surface of the epidermis. This is
5 labeled the papillary dermis. The collagen fibrils
6 there are loosely organized and not as cross-linked as
7 they are in the more intense pink, area which is the
8 lower region known as the reticular dermis. The arrow
9 over here indicates the target zone for the injection
10 of the Azfibrocel product.

11 This image is included to highlight the cell
12 of interest today, that is the fibroblast. It is the
13 most predominant cell in the dense irregular connective
14 tissue known as the dermis. These cells are suspended
15 in a 3-dimensional matrix which consists of many cables
16 and fibrils shown here. Most of these are Collagen
17 Type I with a minor contribution from Collagen III.

18 There are other additional fibrillar and non-
19 fibrillar collagens present. The fibroblasts are very
20 busy secretory cells. They also make elastin fibers.
21 They make molecules, such as hyaluronic acid, to fill
22 in the spaces of the matrix. And in situations in

1 wound repair, they make enzymatic materials, such as
2 matrix metalloproteinases, the one most familiar to you
3 might be known as collagenase.

4 But that was normal skin and today we're
5 talking about patients that have aged skin, that have
6 some difficulties with their aged skin, such as loss of
7 elasticity, thinning of the dermis, a decrease in the
8 collagen and elastic fibrils, the abundant fibroblasts
9 become less abundant and become depleted and some
10 actually become senescent; thus, the dynamic
11 equilibrium between collagen synthesis and collagen
12 degradation is altered in these patients.

13 You're all familiar with other aging phenomena
14 where similar things happen, such as osteoporosis,
15 where bone breakdown exceeds new bone formation and
16 putting patients at risk for fracture. In the case of
17 aged skin, patients become at risk for wrinkles,
18 sagging, and loss of elasticity in their skin.

19 Now for the proposed biological effects of
20 Azfibrocel-T, this is a rather unique product. As was
21 mentioned earlier, it's been already tested in the
22 human model, some 7,000 plus patients before coming

1 before the FDA here. So there's a paucity of studies
2 to actually nail down the biological effects that we
3 have many patients to go on and suggest the following.

4 Intradermal-injected autologous fibroblasts
5 replenish dermal fibroblasts that are depleted in aged
6 skin. We think these are active cells that produce
7 collagen and other extracellular matrix components,
8 like they normally do, and we propose that the
9 fibroblasts stimulate remodeling of the extracellular
10 matrix that is analogous to the fibroblastic activity
11 that's present in the normal wound repair process. And
12 so I'd like to briefly overview the normal wound-
13 healing process because it is germane to this
14 presentation.

15 As you can see in the top graph here, the
16 wound-healing response is a three-part process, if you
17 look at it in a simplistic fashion. There's first the
18 inflammatory phase, which is always incited following
19 any either mild or severe injury. There's a cell
20 proliferative phase, and wound-healing proceeds
21 normally toward maturation.

22 The fibroblasts, shown in red, peak after

1 several days of wound repair and then they diminish in
2 their numbers. You can see on the lower graph that
3 these are a few of the products that are made by
4 fibroblasts. I'd like you to notice the most prominent
5 product which is the Collagen Type I and how it
6 increase in a linear fashion in response to wound
7 repair. So those are the kind of quick view of wound
8 repair.

9 Wound repair has a conclusion. As time goes
10 on, fibroblast remodeling is self-regulated and self-
11 limiting. The inflammatory populations diminish in the
12 absence of an infection. Fibroblast proliferation
13 slows, cells become relatively quiescent. There are
14 other cells that are present and stimulated by wound
15 repair, such as capillary endothelial cells. They
16 undergo apoptosis and so things diminish in the wound.
17 Collagen synthesis slows and the collagen fibrils
18 assume a close to original basket weave architecture.

19 The reason we're talking about wound repair is
20 that the needle injection of any of these fillers or
21 cosmetic things that are introduced into the skin must
22 be introduced with a needle. That has to slightly

1 injure the skin by poking the needle through there.

2 And so a small wound is created and this stimulates a
3 modest wound-healing response to the Azfibrocel-T.

4 Injection of autologous fibroblast, as you can
5 see, goes into this target area between the papillary
6 dermis and the reticular dermis, leaving behind a trail
7 of fibroblasts that then begin to proliferate and
8 secrete their products and become spaced out.

9 I'd like to talk about the potential for scar
10 formation. All anesthetic and cosmetic products, as I
11 mentioned earlier, are administered by intradermal
12 injection and this creates a small associated risk of
13 scar formation for all these products.

14 Now we're all familiar with the excessive
15 collagen production and decreased collagen degradation
16 by fibroblasts that's associated with abnormal scar
17 formation.

18 Patients are known to form hypertrophic scars
19 and actual keloids in response to major injury, linear
20 incisions, lacerations, and excisional wounds, as well.
21 But with Azfibrocel-T, the risk of scarring following
22 treatment is considered low, based on the following

1 circumstances.

2 As we all have experienced many wounds in our
3 bodies throughout our lifespans, we know that wound
4 healing is self-limiting in most cases. The use of
5 fine-gauge needles will be used with this product to
6 minimize tissue injury, and the clinical experience on
7 over 7,000 patients to date indicates that the risk of
8 scarring is very minimal.

9 This risk is further mitigated by the fact
10 that this product will be injected along wrinkle lines.
11 These are well known to be lines where there is
12 diminished skin tension and fibroblasts are less
13 responsive when they're not under tension and pressure.
14 So this is likely to lead to decreased scar potential.

15 Patients who would receive such therapy would
16 have certainly had experience enough to know whether
17 they have developed a history of keloids previously and
18 will be counseled not to participate.

19 Lastly, I would like to end with one of the
20 basic science studies that I have selected. It is the
21 one that is most relevant. It appeared last year in
22 the Chinese literature. This group has no association

1 with the Fibrocell company.

2 They were a very astute group. They picked a
3 model that would challenge the product the most. They
4 cultured autologous fibroblasts through four passages,
5 very similar to the method of manufacture used by the
6 company. They injected the product into the right ear
7 of New Zealand white rabbits and they used a saline
8 placebo into the other ear. This was a good model
9 because the rabbit ear model is one of the only ones
10 that is known to have hypertrophic scar formation.
11 This animal model has been popularized by Tom Mustoe
12 and associates and is well established.

13 The group administered three 1 ml doses to the
14 ears at intervals of two weeks. In addition, they
15 radio-labeled some of the fibroblasts so that they
16 could see and do cell tracing studies. They let the
17 study run for five months and the areas of injection
18 were then excised and evaluated for histology.

19 By gross visual examination after five months
20 of receiving injection, the injected areas entirely
21 resembled normal adjacent skin. They were without
22 bumps, nodules, or any evidence of hypertrophic scar

1 formation. And in those few rabbits that received the
2 radio-label tritiated thymidine experiments with the
3 fibroblasts, these fibroblasts were found to persist at
4 the sites where the injection was made for at least
5 five months.

6 They also looked to see that not only were the
7 cells present but were they also doing their normal
8 secretory activities. They looked at Collagen I.
9 Levels were identical in both the ones that received
10 the saline injection as well as the ones that received
11 the product, but they did notice a difference. They
12 noticed an increased level of Collagen Type III in
13 these tissues. After five months, they saw no abnormal
14 growths or tumors, either visually or histologically.

15 So, in conclusion, the biological effects of
16 Azfibrocel-T are proposed, based on the host of
17 evidence we've seen. We believe that this product
18 mediates the skin repair by deposition and organization
19 of new extracellular matrix components. The cultured
20 fibroblasts can survive for a period of many months
21 following the injection, and the biological effects of
22 Azfibrocel-T augment the normal process of wound

1 healing and achieve meaningful clinical responses that
2 you're about to see in the subsequent speakers.

3 Our next speaker will be Dr. Robert Weiss, who
4 will talk about the early clinical development of
5 Azfibrocel-T.

6 DR. WEISS: Good morning. My name is Bob
7 Weiss. I'm a dermatologist in private practice at the
8 Maryland Laser Skin and Vein Institute in Baltimore.
9 I'm also an associate professor of Dermatology at Johns
10 Hopkins part-time and have just served as president of
11 the American Society for Dermatologic Surgery.

12 I'm here today because I was a principal
13 investigator in the Fibrocell, formerly Isolagen,
14 Clinical Studies 002, 003-A 003-B, and the newest one,
15 the 008, the acne scarring.

16 I do not have any significant or any equity
17 position with Fibrocell. We do a lot of clinical
18 studies and we do have affiliations for studies with
19 competing companies, and Fibrocell has paid my travel
20 and lodging to this meeting, and I'm being compensated
21 for my time out of the office today.

22 So as kind of a little bit of a history of

1 which you may not have received information, although
2 you probably did, I'm going to go over the early
3 clinical studies 002 and 003.

4 These are the studies going back to the first
5 study. I was not involved with the first study but I
6 was involved with 002, which allowed us to do equal
7 numbers of patients for nasolabial folds, melolabial
8 folds, acne scars, and pockmarks. Even though we were
9 allowed to do glabella, we didn't do much. We had a
10 111 patients treated and the vehicle served as the
11 control.

12 In the 003 studies, by FDA/SPA agreement, we
13 did more equal numbers of control with the vehicle
14 versus treated patients, and I'll go over a little bit
15 more of the details.

16 Basically, this product, Azfibrocel-T, as it's
17 now known, has been injected in many different areas of
18 the face when it was on the worldwide market, as well
19 in the U.K. People were injecting it not in specific
20 protocols but pretty much there are records of almost
21 every region of the face.

22 In the studies, as we look here, most of the

1 studies have been done on the nasolabial folds and
2 there were a few patients in the trial in glabella and
3 certainly acne scars on the cheek, of which I'll show
4 you a very few examples.

5 The technique, as has been described this
6 morning and it's akin to the technique since I've been
7 around since the development of Zyderm and Zypplast,
8 those bovine products, basically it's similar injection
9 technique where the needle is advanced. We try to get
10 in the upper dermis where we can still see the needle
11 through the skin and then, as we withdraw, leave a
12 small trail of these fibroblasts.

13 The worldwide exposure has been over 7,000
14 patients treated worldwide and the records indicate
15 that there has been subject satisfaction with treatment
16 consistently positive across all studies.

17 Let's go on. As we review the 002 study, this
18 is a 151 treated subjects, the dose involved 2 million
19 cells per ml with up to 2 mls per treatment. The
20 treatment interval was three treatments at two to three
21 weeks apart, and the primary efficacy time point was
22 three months after the last injection, and that was

1 initiated in May of 2003.

2 The efficacy assessments included an
3 internally-developed 7 point wrinkle severity scale
4 with a photo guide. Response time is defined as one
5 point improvement in the primary treatment area, and at
6 that time using Visual Analog Scale for subject
7 assessment of wrinkle severity. I know in these days
8 studies don't really rely on that, other than for pain
9 assessment.

10 The clinical outcome in the 002 study was that
11 the product was statistically superior, both in
12 response by investigator, live assessments and subject
13 assessments, positive safety profile with very mild-
14 moderate, very short-lived injection site reactions.
15 And at that time I felt compelled to put this in the
16 literature. It was a long process since many of the
17 peer reviews did not know about this product at all,
18 but we did get it published.

19 Here are some examples from that 002 study.
20 Many of these patients I still see for their routine
21 and cosmetic dermatology treatments, so I've had long-
22 term follow-up with these patients. And I think I will

1 show you that in a very brief talk later.

2 We had excellent response with acne scars. I
3 just spoke to this gentleman. He now lives in Texas,
4 and if he didn't live in Texas, he would have come in
5 and I would have had a photograph of what he looks like
6 today. But he's been doing very well, and that was a
7 picture published in that study.

8 In the 003-A and B groups, we had six U.S.
9 sites. We had 48 treatments, 59 vehicle control, 52 in
10 the B and 52 vehicle control. These were for
11 nasolabial fold wrinkles and glabella, glabellar lines.
12 And I believe to be in this study you had to have both.

13 Treatment dose was identical to the previous
14 study and the treatment interval was a little bit
15 shorter, three treatments, and the efficacy time point
16 was six months after the first injection, and that was
17 initiated in July of 2004.

18 The co-primary endpoints, as agreed to with
19 the FDA under the SPA, was a mean change in the subject
20 VAS assessment of primary treatment area and proportion
21 of responders, greater than two point improvement,
22 based on the investigator live assessment of primary

1 treatment area.

2 Now what was the scale? I will show you that
3 in a moment. It's a validated 6 point Lemperle scale
4 and the subjects did their Visual Analog Scale. So
5 this was the scale that we were dealing with in the 003
6 studies and we had to achieve a two point improvement.

7 As you can see, for those of you of my
8 colleagues who I recognize and know do fillers on a
9 regular basis, you'd understand that there's sort of an
10 etched-in line as well as a fold which comes from a
11 descending malar pad on the upper cheek. And that can
12 sometimes for an inexperienced investigator, a photo
13 assessor, make a difference. But, generally, in all
14 the studies that we do with fillers, it's easier to get
15 from a Grade 3 to a Grade 1 than it is from a Grade 5
16 to a Grade 3.

17 So in review of the data, and again with that
18 proviso about the photo scale that we were using and
19 the investigator live assessment, the B arm was
20 statistically significant for an investigator live
21 assessment and statistically significant for subject
22 live assessment on both arms of that 003 study.

1 So the conclusions and sort of the set-up for
2 the pivotal studies that we're going to be discussing
3 in detail momentarily, Azfibrocel-T is safe for
4 treatment of facial wrinkles and scars. I've had very
5 long-term experience with it. There are temporary
6 injection site reactions which we will detail and those
7 are the most common adverse events.

8 The product is efficacious at improving the
9 appearance of facial wrinkles when administered at this
10 dose, at .1 ml per linear centimeter of wrinkle. The
11 pivotal studies designed to improve the consistency
12 between clinical sites and the capacity to measure
13 clinical effect with statistical significance. So I
14 think that was a very good set-up for that.

15 To talk to us about the pivotal studies, the
16 005 and the 006, I'm happy to introduce my colleague
17 Dr. Munavalli who first got involved in some of these
18 clinical trials while he was doing a fellowship in my
19 office and so it's a pleasure to see him.

20 DR. MUNAVALLI: Thank you, Bob, and good
21 morning to the advisory panel members, fellow
22 colleagues, and others in attendance today.

1 My name is Dr. Munavalli, again, and I'm a
2 board-certified dermatologist and fellowship-trained
3 surgeon for the treatment of skin cancer, and I
4 practice as the medical director of Dermatology, Laser
5 and Vein Specialists of the Carolinas in Charlotte,
6 North Carolina, so greetings from the South. I'm also
7 an associate professor part-time at Johns Hopkins
8 University in the Department of Dermatology.

9 I was asked to speak today, as Bob mentioned,
10 because I have experience as a sub-investigator with
11 RT003 as well as the principal investigator for 005,
12 which we'll talk about, 007, which is panfacial
13 augmentation for skin rejuvenation using Isolagen,
14 Azfibrocel-T, and 008, which is targeted use of
15 Azfibrocel-T for the treatment of acne scars.

16 I do not have any significant equity position
17 with Fibrocell. Since I spend about 20-25 percent of
18 my time doing clinical trials, we do work with other
19 competing companies with devices and with other
20 injectable products. Fibrocell has paid for my travel,
21 lodgings, and is compensating me for my time today.

22 Okay. So today we'll talk about the efficacy

1 of 005 and 006, first beginning with the study design.

2 By way of the study design overview, there are
3 two identical multicenter randomized double-blinded
4 vehicle controlled studies, 005 and 006, which went on
5 virtually simultaneously. 005 had 203 subjects at
6 seven sites and 006 had 218 subjects at six sites.

7 During these studies, three administrations of
8 the product or vehicle were administered bilaterally to
9 nasolabial fold wrinkles. The co-primary endpoints
10 were evaluated at six months after the first treatment.
11 The subject, injecting physician, and the evaluator
12 were all blinded.

13 Let's look at the co-primary efficacy
14 endpoints which, as we know, statistical significance
15 for both of these primary endpoints must have been met
16 to achieve success for this pivotal study.

17 The subject live wrinkle assessment was a two
18 point improvement on wrinkles at the lower part of the
19 face on a 5 point scale, and this was done at the six-
20 month follow-up visit. The evaluator live wrinkle
21 assessment was a two point scale, a two point
22 improvement on the 6 point Lemperle scale, which you've

1 just seen, for bilateral nasolabial fold wrinkles, both
2 right and left, at six months, as well.

3 There were some secondary efficacy endpoints
4 included, the first being a two point move on the
5 subject and evaluator live assessment scale, not at six
6 months but at visit three, four, and five, which were
7 two months and four months, and improvement in the
8 subject and evaluator photographic assessments
9 comparing the photographs at visit baseline, at the
10 following time points visit three, four, five, and six.

11 Let's look at a little bit more at the
12 endpoint assessment scales. I just mentioned the
13 subject live wrinkle assessment and mentioned also the
14 lower part of the face.

15 If you look in the diagram below, referring to
16 the wrinkles below the dotted line, and that is
17 primarily the nasolabial fold and some might call the
18 melolabial portion, the melolabial or the marionette
19 lines. The subjects were asked how they felt about
20 these wrinkles, and had to grade themselves on the
21 scale listed here, and they had to say they were either
22 very satisfied or dissatisfied to qualify.

1 The live assessment of the way this was
2 conducted, live assessment of those wrinkles we just
3 showed you on the lower part of the face were done in
4 the clinic and they were done before the evaluator live
5 wrinkle assessment at baseline treatment, baseline
6 treatment three at month two, month four and month six.

7 Now, let's look at the conduct, how we
8 conducted the evaluator live wrinkle assessment.
9 Again, this was done also in the clinic, but this was
10 done after the subject assessment. It's also done at
11 the following intervals, baseline, treatment three,
12 month two, month four, and month six, and again both
13 right and left nasolabial folds were scored separately.
14 This was performed by a separate blinded evaluating
15 physician who was not the injector. And, again, as we
16 saw before, the Lemperle scale was used as the photo
17 guide for this.

18 Let's briefly touch on some of the eligibility
19 criteria for enrollment. The subjects must have been
20 graded as a 3, 4, or 5 on that scale by the evaluator
21 for each nasolabial fold independently. The subjects
22 must have scored themselves, as I mentioned, as either

1 dissatisfied or very dissatisfied on that subject
2 assessment scale we just saw. There should be no
3 excessive dermatochalasia or sagginess or laxity of the
4 nasolabial fold area, which would impinge proper
5 grading on the Lemperle scale.

6 The total treatment area must not have
7 exceeded 20 centimeters in length. No permanent or
8 semi-permanent fillers would have been used for at
9 least one year prior to enrollment, and no excessive
10 exposure to sun or sunburn in the post-auricular area
11 where the biopsies were taken.

12 These pie charts just demonstrate the subject
13 live assessment at time of baseline. You can see that
14 it's roughly the same for Azfibrocel-T and the vehicle.
15 Thirty-six percent were dissatisfied for the product,
16 42 percent for the vehicle, and 64 percent were very
17 dissatisfied that were in the product group, and 58
18 percent in the vehicle. And the same pie chart for the
19 baseline evaluator live wrinkle assessment, again, very
20 similar. Forty-seven percent of the evaluators graded
21 the baseline wrinkles as moderately deep at 40 percent
22 as deep in the product versus 46 and 42 percent in the

1 vehicle.

2 The combined demographics, if you combine the
3 cohorts, 005 and 006, you get a better idea of the
4 range in terms of gender and ethnicity. So in terms of
5 gender, very similar distribution between the product
6 and the vehicle as well as age. In terms of race and
7 ethnicity, we have added a column to your far right,
8 which is recent data from the American Society of
9 Aesthetic Plastic Surgeons. And these are groups of
10 individuals that have come in for treatment or are
11 interested or have actually had treatment or cosmetic
12 procedures, and looking at the percentages and the
13 breakdown, especially with regards to race and
14 ethnicity.

15 So we can say with regards to the vehicle and
16 the product itself, very similar distribution. In some
17 cases, they were lower, as in the case of African
18 Americans, but in some cases it was higher, as in the
19 case with Hispanics, and Hispanics were, I believe in
20 the surgery, the fastest-growing segment of the
21 population who had achieved treatments.

22 Let's look a little bit at the injection

1 technique, which was described but in detail here.
2 You'll see that the injection needle, the device was
3 actually standardized. It was a 29-gauge,
4 12.7 millimeter beveled needle on a 0.5cc syringe, and
5 that was used for all injections.

6 The injections were targeted, as we've seen,
7 in the papillary dermis of the skin with the bevel
8 facing upwards. The injection volume consisted of 0.1
9 milliliters of Azfibrocel-T into that target area and
10 this resulted in an immediate endpoint for the injector
11 which included mild blanching and the development of a
12 temporary bleb.

13 This blanching was really a key indicator for
14 being in the correct injection plane, as I'll show you
15 in the next slide.

16 About 6 to 10 injections were distributed
17 along each nasolabial fold. And here we can see the
18 arrows pointing to the orientation. There's a linear
19 threading technique used where the arrow, the tail of
20 the arrow is where the needle was inserted and the head
21 is where the injection actually began, and then serial
22 threading backing in a retrograde fashion.

1 When injected properly, you can clearly see a
2 nice blanching that occurs in the area here immediately
3 following injection, and this process was continued all
4 the way down the crease of the nasolabial fold.

5 So some of the primary efficacy in 005 and
6 006, first looking at the study design, this was
7 looking specifically at the study sample size and
8 power.

9 The expected response rate of a two point
10 improvement on the Lemperle scale, based on 003 and
11 003-A and 3-B experience, was greater than 40 percent
12 respondents for the product and no more than 20 percent
13 for the vehicle control. An overall output level of
14 0.05 with a two-sided comparison required a sample size
15 of 82 subjects per arm to achieve an 80 percent power
16 using the normal approximation for the binomial.
17 Approximately 100 subjects per arm were enrolled in
18 this study.

19 Let's define the study population a little bit
20 more in detail. The ITT or the intent-to-treat
21 population included all randomized subjects, regardless
22 of whether they received any study treatment

1 injections, and the numbers are listed here.

2 The other population was the MITT or the
3 modified intent-to-treat population, and those were
4 subjects that received at least one injection during
5 the study.

6 Okay. Looking at the subject live wrinkle
7 assessment at visit six, it is a primary efficacy
8 endpoint for the ITT population. You can see a
9 comparison between the two cohorts, 005 and 006, highly
10 statistically significant, with percent responders
11 being in the 005 57 percent versus 30 percent for the
12 vehicle, and 006, it was 46 percent versus 18 percent
13 for the vehicle. Again, note the extreme statistical
14 significance.

15 In the evaluator live wrinkle assessment,
16 again for the same time point, visit six, in the ITT
17 population, you can see for 005 and 006 the values
18 listed here. The percent responders for 005 33 percent
19 versus the vehicle 7 percent and for 006 it was 19
20 percent versus 7 percent for the vehicle.

21 So we were held to a high standard of a two
22 point move in the Lemperle scale, and fully a third of

1 the respondents in the 005 achieved statistical
2 significance, which is again very impressive.

3 With regards to disposition or discharge from
4 the study, these are some of the reasons listed here as
5 you can see in this table. Of note, none of the study
6 subjects were discharged based on adverse events
7 related to the treatment, and most patients were
8 discharged prior to their first treatment.

9 Let's look at the secondary efficacy
10 endpoints, and these were again at time points other
11 than or including visit six. This was a subject scale,
12 which was again a two point improvement, showing the
13 gradual improvement from starting as early as visit
14 three and going all the way out to visit six. And you
15 can see the vehicle versus Azfibrocel-T.

16 Of note also is the increase in response with
17 regards to the vehicle at each time point. And for
18 those who evaluated fillers and looked at those in
19 previous studies and the previous panels, this is a
20 little unusual because most of the time the fillers
21 begin to show some narrowing of that gap whereas here
22 we have a widening of the gap, which suggests increased

1 improvement over time.

2 The same here. This is the evaluator scale.

3 Both of these scales, just for the purposes of
4 convenience, we combined this data, but if you look at
5 them independently for 005 and 006, they do follow the
6 same trends. But in the evaluator scale, which again
7 was a two point improvement at these visits three,
8 four, five, and six, you can see almost an immediate
9 improvement beginning at visit three, as early as visit
10 three and continuing on to visit six with a widening of
11 that gap of the response compared to the vehicle.

12 The next two slides are just summary slides
13 showing that the following endpoints received
14 statistical significance in the MITT population. You
15 compare 005 on your left and 006 on your right, looking
16 at the live subject assessment in both the two point
17 move and the more commonly-used less stringent one
18 point move, as well as the subject photograph
19 assessment all received -- with the exception of the
20 006 for the subject assessment in a one point move, all
21 achieved statistical significance.

22 Let's look at the same table for the evaluator

1 assessments in the MITT population, and in this case
2 all visits, all time points achieved statistical
3 significance in these endpoints.

4 In addition, we did a 12-month follow-up call
5 just to ask patients how they felt about the treatment
6 from their last visit at six months. And, again, this
7 was segregated by cohort 005 and 006. And I believe
8 the N for this was again a 130 to 136 respondents. And
9 looking at the Azfibrocel-T versus vehicle in 005, you
10 can see that at 12 months most people felt that they
11 were the same or better in comparison to their last
12 treatment at six months and this is compared with the
13 vehicle in both. And then 006, again, most people felt
14 that they were the same or better in comparison with
15 the vehicle for 006.

16 These patients had not received any future
17 cosmetic or any other cosmetic treatments since they
18 were released from the visit six up until this survey.

19 So briefly, let's look at some of the subject
20 photos. This is an example. Again with baseline at
21 your left, visit six on your right. Judging each fold
22 independently, the subject was dissatisfied at the

1 baseline and satisfied after visit six. The evaluator
2 appropriately measured moderately deep at the baseline
3 in terms of depth on the left, and then shallow on the
4 left at six months. And on the right side, it was
5 judged as deep at baseline and much better or shallower
6 on the right. So you can see a clinical improvement
7 here.

8 I'll just make a distinction. This is the
9 crease that we were targeting. This is overhanging
10 fold, just so as not to be a distractor. And you can
11 see a very nice improvement, especially in the distal
12 end of that crease, and also on the other side.

13 Another example here. This patient, again a
14 baseline and visit six, the subject was dissatisfied at
15 baseline and satisfied at visit six, and the evaluator
16 live assessments were moderately deep and just
17 perceptible for the left and right sides. And the
18 subject photo and evaluator photographic assessments
19 correlated with that very well.

20 So in conclusion, 005 and 006 pivotal studies
21 met both the evaluator and subject co-primary endpoints
22 with a very high degree of statistical significance.

1 Fifty-nine percent of Azfibrocel-T-treated subjects and
2 26 percent of the vehicles indicated somewhat
3 satisfied, satisfied, or very satisfied with their
4 appearance at visit six by the live subject assessment.

5 Thank you. I apologize. One more conclusion
6 slide in my haste to introduce Dr. Smith.

7 With the photographs that were reviewed at
8 visit six, 67 percent of the subjects treated with
9 Azfibrocel-T versus 26 percent of the vehicle indicated
10 that their appearance was better or much better than
11 baseline. Again, this is for the photographic
12 assessments; when they were reviewed at visit six by
13 the evaluators, 58 percent of the patients treated with
14 Azfibrocel-T as better or much better versus 21 percent
15 of the patients treated with the vehicle.

16 Okay. Thank you again for your time and
17 attention.

18 I'm going to introduce Dr. Stacy Smith, who
19 will talk about the safety of Azfibrocel-T and safety
20 results from these two pivotal studies.

21 DR. SMITH: Good morning, everyone. My name's
22 Stacy Smith. I'm a dermatologist from San Diego,

1 California. My practice is primarily one of clinical
2 research in dermatology.

3 For the purposes of conflict of interest, I
4 was the investigator and a consultant for Isolagen, now
5 Fibrocell, for the Pivotal Study 006, and also for a
6 study that won't be discussed, an acne scar study. My
7 travel, compensation for my time, and lodging are, of
8 course, covered by Fibrocell today.

9 Further conflict of interest, as a clinical
10 researcher, I serve as an investigator and consultant
11 for a number of sponsors who also produce and develop
12 therapies in both aesthetic and medical dermatology.

13 I'm going to take about the next 20 minutes to
14 discuss the safety of the Azfibrocel-T treatment for
15 you. I'm the kind of guy who likes to tell you what
16 I'm going to tell you and tell it to you. Here's the
17 list of what we're going to talk about.

18 We'll talk about the safety experience in the
19 commercial of the product. We'll go over the
20 Integrated Summary of Safety or ISS Database. We'll
21 tone down a little bit on the pivotal study data 005
22 and 006 with respect to safety, take a few minutes to

1 talk about some subpopulations and their safety, and
2 then adverse events and special interest.

3 Azfibrocel-T is somewhat unique in that we had
4 commercial experience prior to it coming under
5 regulatory scrutiny. So we'll have an interesting
6 amount of data to talk about with respect to that prior
7 to its study under clinical studies.

8 There's a second bigger database we'll talk
9 about, the safety database, that includes all seven of
10 the studies discussed earlier by Dr. Weiss, and then
11 the pivotal studies 005 and 006.

12 The largest experience commercially was in the
13 United Kingdom from about 2002 to 2007. Over 7,000
14 patients were treated. Between 2004 and 2006, the
15 adverse event profile was looked at a little more
16 carefully and the listed events that were reported are
17 here on this slide. A total of 26 events, almost all
18 limited to injection site reactions, very typical for
19 what you might see with any facial injection therapy.
20 These are all self-limited and most of them resolved
21 without any medical intervention whatsoever.

22 There were three serious adverse events in the

1 United Kingdom data. Two of them were allergic-type
2 reactions. One was an allergic-type reaction that was
3 felt to be due to latex or lidocaine and was not by the
4 treating physician attributed to the Azfibrocel-T
5 therapy. The second, however, was an angio-edema or
6 anaphylaxis-type reaction that the doctor thought could
7 be due to the therapy.

8 An interesting point of difference between the
9 manufacturing in the United Kingdom and what is
10 currently being or will be manufactured in Exton in the
11 United States is that there is penicillin in the United
12 Kingdom product and that is no longer found in the
13 product that's currently being developed.

14 One interesting serious adverse event was
15 fibrous overgrowth in the United Kingdom. This is an
16 odd case where the patient had had previous eyelid
17 surgery and had eyelid scars. The treating physician
18 thought it would be a benefit to inject this material
19 into these eyelid scars. There was fibrous overgrowth
20 or enlargement of these areas. The areas were removed.
21 There was suture material found in those areas. The
22 treating physician thought that the suture material

1 might be contributing to the problem, as well. This
2 problem has fully resolved since that time.

3 The Integrated Summary of Safety Database is
4 the largest database of subject experience. This
5 includes 508 subjects who were treated with the active
6 product and 354 treated with just the vehicle. Almost
7 two-thirds of the patients reported at least one
8 adverse event and a total of 849 adverse events were
9 attributed to the active group.

10 In the vehicle group, about 50 percent or a
11 174 subjects had at least one adverse event and that
12 gave us a total of 532 adverse events for the vehicle
13 group.

14 It's important to remember that subjects in
15 almost all these studies have the ability to undergo
16 three injection sessions, so every subject has three
17 opportunities to get an adverse event, and in the ISS
18 database, over 90 percent of subjects did have all
19 three of their injection sessions.

20 With respect to relatedness, of the 849 events
21 seen in the active group, 443 of them were deemed by
22 the investigators to be at least possibly, probably, or

1 definitely related, hereafter described as related
2 adverse events.

3 Looking at the vehicle group, there were 207
4 out of those 532 events that were deemed related by the
5 investigators. Over 90 percent in both groups of these
6 related adverse events were at the injection site.
7 Almost 90 percent were mild in severity and 87 percent
8 of them resolved within just seven days.

9 With respect to severity, as I said before,
10 over 90 percent were mild. There's a modest number in
11 the moderate category and a total of six events of the
12 severe type.

13 Here are those six severe adverse events that
14 were felt to be related. One in the vehicle group was
15 an episode of bruising that last just a few days.
16 There were three severe adverse events, pain, erythema
17 and swelling at the injection site that occurred in a
18 single subject, and there was one injection site
19 swelling in one of the very earlier studies, and one
20 injection site ischemia. The swelling lasted five
21 days, the ischemia lasted two days. All of these were
22 fully resolved by the end of the study.

1 Looking at the common adverse events greater
2 than or equal to 1 percent, these were all injection
3 site reactions and here's the list of these variously-
4 described types of injection site reactions.

5 Drawing your attention to the most common,
6 erythema, bruising, swelling and the nodules, and if
7 you look directly at the nodules, we see papules, which
8 is a similar category. Erythema and swelling are more
9 common in the active group.

10 It's thought that the injection of the
11 autologous fibroblasts plus what other materials are in
12 the product induce a modest inflammatory-type reaction
13 that give you this erythema and swelling.

14 Interestingly, the bruising is actually more
15 common in the vehicle group. And while this may seem
16 perplexing initially, it's not hard to understand as a
17 treating dermatologist the active product has collagen
18 in it, also causes that swelling. Both the active
19 swelling of the tissue and collagen have hemostatic
20 properties, so it's not surprising that we do see less
21 bruising in the active group and more in the vehicle
22 group.

1 Nodules. There were 20 subjects with nodules
2 and eight with papules in the active group and only a
3 modest number in the vehicle group. We'll look at
4 those in more detail in a little while.

5 Looking at the less common adverse events,
6 these are injection site reactions that are less than
7 1 percent. The top three have -- this is events, not
8 subjects now -- have a total of five events. Remember,
9 each subject has a possibility of getting three chances
10 of an adverse event. There's injection site reaction
11 not otherwise specified, dermatitis, and then some
12 induration. The rest of these are fairly banal and
13 very uncommon.

14 These next slides are non-injection site-
15 related reactions. They're adverse events felt to be
16 related to the therapy. We have five headaches.
17 Again, these are events, not subjects; four episodes of
18 acne, and then a list of some more banal problems, as
19 well.

20 I would draw your attention to two here, skin
21 hyperpigmentation, two events, we'll talk about in a
22 little more detail, occurred in one subject. And then

1 for Dr. King, there was one case of a patient who did
2 have a history of alopecia areata that flared during
3 the therapy but was resolved at the end of the study.

4 There was one case of basal cell carcinoma
5 that was felt to be related. We'll talk about that in
6 a few minutes. That's at the top of the list. And
7 then, of course, the other very uncommon non-injection
8 site-related adverse events.

9 Looking now at the 005/006 pivotal database in
10 more detail, a review of the eligibility criteria with
11 respect to safety for the study. The subjects couldn't
12 be in the study if they had been treated with an
13 investigational product or procedure in the 30 days
14 prior to their enrollment. They couldn't have had a
15 genetic disorder that involved fibroblasts or collagen,
16 Ehlers-Danlos Syndrome, achondroplasia, et cetera.
17 They couldn't have a history of an autoimmune disorder,
18 such as lupus or polymyositis, and they could not have
19 previously had an organ transplant.

20 The diagnosis of cancer, unless it was fully
21 treated or in remission, was acceptable for enrollment,
22 except for basal cell carcinoma. We specifically

1 excluded basal cell carcinoma in that patients who have
2 had a basal cell carcinoma are at increased risk of
3 getting future basal cell carcinomas. We wanted to
4 keep the study fairly clean and unconfounded with
5 additional risk of basal cell carcinoma because we were
6 going to look at that in detail.

7 Patients could not have an active or chronic
8 skin condition in the area of treatment or the area
9 where they get the biopsy. Obviously, they couldn't be
10 allergic to anything they might be treated with during
11 the study and they couldn't have an active systemic
12 infection.

13 In the pivotal study database, there were 181
14 subjects in the active or Azfibrocel-T group, 191 in
15 the vehicle group. Of the active group, about two-
16 thirds or a 113 subjects had at least one adverse
17 event. This gave us a total of 354 adverse events in
18 the active group. Looking at the vehicle group, again
19 about two-thirds, same number of subjects, 113, had at
20 least one adverse event for a total of 391 adverse
21 events in the vehicle group. Again, patients had
22 typically three injection sessions, three chances to

1 get an adverse event.

2 Looking at relatedness of the 354 adverse
3 events in the active group, 191 were thought to be
4 related by these definitions by the investigator. In
5 the vehicle group, 169 of 391 were thought to be
6 related. Of the adverse events that were felt to be
7 related, over 95 percent in both groups were injection
8 site reactions.

9 Looking at serious adverse events, there were
10 20 serious events in both studies. They were roughly
11 equally distributed between the active and the vehicle
12 groups and none of them were considered related to the
13 therapy.

14 Okay. A similar list of injection site
15 reactions we saw for the Integrated Summary of Safety,
16 this is just for the pivotal data, again greater than
17 or equal to 1 percent or the common adverse reactions;
18 the same story, erythema, swelling, and bruising.
19 Again, bruising is much more common in the vehicle
20 group than in the active group.

21 Papules and nodules, a small percentage, again
22 we'll talk about in just a minute, and then the other

1 usual injection site reactions, again not unexpected in
2 patients undergoing facial injection therapy.

3 With respect to severity, again more than 90
4 percent were mild, a few were moderate, and then there
5 were four severe adverse events in this group. Again,
6 there were three in the active group and that was those
7 three that I showed you before in the one subject.

8 It's important to look not only at what kinds
9 of adverse events you have and what they are but also
10 their duration. Having a modest adverse event that
11 lasts just a couple days is much better than having a
12 small adverse event or mild adverse event that lasts a
13 long time.

14 Here's a list of the duration of common
15 injection site reactions listed from the early to the
16 late. Bleeding, not surprising, only lasts the first
17 day. The erythema and swelling typically lasts just
18 two to three days and you can see by seven to 14 days
19 most are gone. Pain is common early but not late.
20 Itching is common early but not late, and then
21 bruising, not surprisingly, appears later. Leakage of
22 blood appears in the skin and the bruise appears some

1 time later but typically resolves in about a week,
2 although we do have some longer-lasting bruising. And
3 then the papules show up a little bit after the
4 injections are conducted.

5 Looking at those that did last greater than 14
6 days, here's the list. We had trace redness in an
7 active patient that lasted about three months, mild
8 puffiness in a patient in the active group that lasted
9 28 days. Two patients in the vehicle group had
10 bruising that lasted around a month. Two bumps, one
11 papule, one pimple, both in the active group lasted two
12 weeks. There was a patient in the active group who had
13 mild thickness of the skin for two months.

14 We do have one patient with a ridge at the
15 injection site. This is a palpable sort of induration
16 ridge that is not visible. It was continuing at the
17 time of the patient's last evaluation.

18 There's a patient who has mild upper eyelid
19 swelling. She had upper eyelid swelling at all three
20 of her treatment sessions. She continues to have a bit
21 of mild upper eyelid swelling at the end of the study.
22 One patient in the vehicle group had some numbness, and

1 then there was the skin hyperpigmentation. That was
2 one subject who had two episodes, each episode lasting
3 about 20 days.

4 Looking at a couple subpopulations, we looked
5 at three. One is the geriatric population, greater
6 than/equal to 65 years of age. We looked at male
7 subjects. This is primarily a female therapy, so the
8 males are a minority. And as a dermatologist, we're
9 always interested in patients with dark or Fitzpatrick
10 skin types, so we looked at the non-white subjects.

11 As a note, we're returning back to the ISS
12 database, not the pivotal study database. These are
13 small numbers of subjects, so to collect as many as
14 possible, we're going to go back and look at that ISS
15 or complete database from all seven studies.

16 This is the geriatric or the greater than 65
17 years of age group. To orient you, the two columns
18 here are the vehicle group split out by greater or less
19 than 65 years of age and these two columns are the
20 active group. I would draw your attention again to
21 erythema and swelling. They are more common in the
22 active group in greater than 65-year-old patients

1 compared to the younger group. This tell us that
2 geriatric patients are potentially a little more
3 reactive, a little more able to induce redness and
4 swelling from the treatment, and that difference is
5 seen at greater than in the vehicle group. The rest of
6 the list of adverse events are not specifically
7 different in the younger and older age groups.

8 Looking at the males in the studies, the same
9 thing, the same orientation, vehicle group on the
10 right, active group on the left. The things of
11 importance or differences are bruising and swelling.
12 It appears that men are less likely to have bruising or
13 swelling compared to women. Perhaps this is due to the
14 thickness of their skin or the way the injection is
15 conducted.

16 Then, lastly, the non-white population. Two
17 things of importance. We are focusing on the skin
18 hyperpigmentation. Again, one subject with two
19 episodes and no skin hyperpigmentation was seen in the
20 active group. One thing that isn't highlighted is
21 bruising. You'll see again more bruising in the
22 vehicle group but more bruising in the white population

1 than in the non-white population, probably very easily
2 explained by the fact that bruising is very difficult
3 to detect in darker skin types.

4 Looking at two adverse events of special
5 interest, nodules and papules are similar to nodules in
6 terms of what happened both in the ISS database as well
7 as the pivotal. This is the pivotal data for nodules.
8 There were four nodules in the active group, one in the
9 vehicle group. They were all mild in character and
10 they all resolved within three days.

11 We are very concerned about nodules. We will
12 talk about tumor genicity in a second. Nodules
13 potentially could represent early tumor formation or
14 some type of abnormal inflammatory reaction, and that
15 was not seen.

16 Basal cell carcinoma, another adverse event of
17 very special interest. There were two cases of basal
18 cell carcinoma in the pivotal studies. The first
19 occurred in a 59-year-old Hispanic female treated with
20 the active product. The carcinoma occurred on her left
21 shoulder two weeks after her third treatment. The
22 investigator thought, due to its anatomical location,

1 that it was unrelated to the therapy. She had surgical
2 incision and remains free of disease in the area to
3 this day.

4 The second subject is a 76-year-old white
5 female, again in the active group. She developed a
6 basal cell carcinoma on the right upper lip, fairly
7 near the treatment area, was detected five months after
8 her last injection. She underwent Mohs micrographic
9 surgery and had the area fully excised. She remains
10 free of disease at this date. She was noted to have a
11 solar keratosis or an acne keratosis on her nose. This
12 tells us she does have a fair amount of photo exposure
13 and probably is at risk for basal cell carcinoma.

14 Basal cell carcinoma is the most common cancer
15 in humans, has a fairly high incidence rate in the U.S.
16 in the white population. These two basal cell
17 carcinomas, given the duration of the study and the
18 number of subjects, is not inconsistent with the
19 typical U.S. incidence of basal cell carcinoma.

20 Some last words about tumor genicity. There
21 are two theoretical concerns about tumor genicity. One
22 is the development of basal cell carcinoma potentially

1 from the donor area or the biopsy area, if you will.
2 The biopsy area is the retroregular skin. It's chosen
3 because it's easily hidden and is not photo-exposed
4 skin. The likelihood of having a basal cell carcinoma
5 in that area is low. So we feel that the chance of
6 transferring a basal cell carcinoma cell to the culture
7 and somehow transferring that to the patient is low.

8 The second theoretical concern is that these
9 fibroblasts that are grown autologously will somehow be
10 tumor genic and make tumors, and that's simply not seen
11 or reported typically. The cells here undergo a few
12 number of passages. They are not exposed to any
13 genetic manipulation or transforming agents.
14 Additionally, the release specifications for it include
15 morphology examination to ensure that there are not any
16 abnormal cells.

17 To sum up all the safety, there were common
18 adverse events seen with these injections, typically
19 redness, swelling, bruising, bleeding. The
20 overwhelming majority are mild and they're very short-
21 lived. There are some rare adverse events, again
22 mostly in the injection site areas, lumps, bumps,

1 papules, pain, other sort of non-specific reactions and
2 itching. They're also very self-limited and resolve
3 promptly.

4 We saw no unresolved nodules, papules,
5 anything that could tell us that there may be some
6 tumor brewing. There were two basal cell carcinomas in
7 the study and we feel those are consistent with the
8 normal incidence of basal cell carcinoma in the U.S.
9 population.

10 With that, I'd like to invite Dr. Weiss back
11 up to give us his clinical experience and the market
12 context for Azfibrocel-T.

13 DR. WEISS: I won't introduce myself again
14 because you already know me.

15 Basically what I'm trying to do with this is
16 to give some perspective and understanding as to how
17 this would help me in my practice as it currently is
18 comprised.

19 So I'm going to briefly touch on the position
20 in the aesthetics market, the duration of effect with
21 my experience from the patients that I treated in 2003,
22 a little more detail about the clinician experience,

1 and then touch very, very briefly on the future.

2 This is data from ASDS, which they publish
3 frequently. We know that there were 10 million
4 surgical and non-surgical cosmetic procedures performed
5 in the U.S. in 2008. That might change in the
6 recession in 2009, but surgical procedures accounted
7 for 17 percent, non-surgical procedures making up 83
8 percent of the total. And they have increased 162
9 percent since 1997 because there have been a lot more
10 options available, and the non-surgical procedures have
11 increased by over 233 percent.

12 This data from the American Society for
13 Dermatologic Surgery indicates that the treatments that
14 we're doing include all of these for treatment of
15 photo-aged skin. And certainly the number of soft
16 tissue fillers has exponentially increased, although so
17 far only a relatively small amount of the market that
18 would potentially benefit from this has actually gone
19 ahead and done fillers.

20 Of course, botulinum toxin, we do a lot of
21 fractional laser resurfacing, and sort of botulinum
22 toxin is probably number one, fillers two, fractional

1 number three. And we know about the current treatment
2 of nasolabial fold wrinkles. We have the sort of
3 Legacy collagen product prior to the hyaluronic acid
4 products. Those are injected high in the papillary
5 dermis, so then you have the cross-linked hyaluronic
6 acids which are injected in the very deep dermis or in
7 many cases when more highly cross-linked are injected
8 at the interface of the dermis and subcutaneous tissue.
9 Botulinum toxins, indication for frown lines, off-label
10 indication for crow's feet, but really cannot be used for
11 improvement of the nasolabial folds or much in the
12 lower half of the face.

13 So the market position for this product would
14 be a novel cell-based product for treating nasolabial
15 fold wrinkles via a biologic mechanism of action. It's
16 a new class of treatment. Its clinical effects will
17 provide a treatment option not currently available with
18 any other aesthetic product. And I know when I was
19 enrolling patients in the 002 and 003 studies, there
20 were many patients that embraced this concept of
21 getting their own cells.

22 There are many people who I see every day who

1 are vehemently opposed obviously to getting a toxin
2 injected into their skin, nor do they want a hyaluronic
3 acid that's been made in a lab that's bacterially
4 produced. You know, they hear something like that and
5 they definitely will not participate with that. It's
6 like what else can you do.

7 We know that this will have a gradual onset
8 effect, similar to another product that was just
9 cleared, Sculptra, and there is a market for a gradual
10 change. And we know that there's at least six months
11 duration of effect. And I know from my experience,
12 following patients since 2003 and 2004, that it's
13 potentially long-lasting.

14 I just wanted to share. I was able to --
15 because we have a photographic system where patients
16 get a photograph before getting fractional resurfacing
17 or other procedures, I've been able to see and document
18 some people over a long period of time. This is
19 someone who had six months post-treatment in the 002
20 study with a nice improvement, and then here she is six
21 years post-treatment with maintenance of improvement.
22 So if you look at the end of the study and then follow

1 up six years later, just before she's getting
2 fractional, you can see in the areas where we didn't
3 inject, there's certainly more progression. But I
4 felt, looking at a whole series of photographs, I can
5 only show you one at different rotation, that certainly
6 still it was better than baseline in 2003.

7 Here is a similar patient. This is where
8 she's six months post-treatment and then here she is
9 three years post-treatment about to get fractional
10 ablative resurfacing. And we can see, if we go back to
11 six months post-treatment, and she agreed, too, that
12 really there has been very long-term improvement. You
13 can see the continuation of her photo-aging in the
14 meantime.

15 This was a two point improvement. This is
16 from the 003-B arm looking at the patients, examining
17 them, having them back to the office at 12 months, that
18 it appeared not statistically significant but that the
19 trend for this to be long-lasting is certainly there,
20 and with a similar percentage still maintaining that
21 two point improvement.

22 So what do we think about the future? Well,

1 we're presently conducting acne trials. I have
2 followed some of the patients that we injected in the
3 002 study back in 2003. This is the problem with
4 photography where the flash is dead-on that you can't
5 see a two to three millimeter improvement in the
6 scarring. But this is a patient who actually had tears
7 of joy when we were seeing her in follow-up, and I
8 think this is going to turn out -- my prediction would
9 be an important therapeutic option for acne scars since
10 we can do things with fractional lasers but not like
11 this.

12 There's been some evidence in the U.K. about
13 restrictive burn scars. There's been some talk of full
14 face treatment to maintain a more youthful smooth
15 appearance, but that we can do with other things, and a
16 whole host of aesthetic and therapeutic indications,
17 such as gingival retraction, which many people,
18 including myself, experience after the age of 50.

19 So in summary, Azfibrocel-T is a novel
20 autologous cellular product for treatment of nasolabial
21 fold wrinkles. It provides wrinkle correction through
22 a biologic mechanism of action. The biologic effect of

1 Azfibrocel-T is gradual in onset, but the evidence is
2 there, and I firmly believe that it is potentially
3 long-lasting.

4 So we now go to our final presentation, Jeanne
5 Novak, to discuss the post-approval safety assurance
6 and concluding remarks.

7 DR. NOVAK: Again, I'm Jeanne Novak, the
8 authorized representative for Fibrocell.

9 Again, we'd like to thank the committee, the
10 FDA, and the public who are in attendance today, to
11 give us this opportunity to present both data and
12 opinion about the utility of Azfibrocel-T.

13 So just in summary, I just want to touch on a
14 couple of interesting points that one would bring to
15 the forefront with regards to how does one bring an
16 autologous product, a live viable cell product, to the
17 market. And given the fact it's a patient-specific
18 product, what are some of the considerations one should
19 have and what are we planning to do to ensure product
20 accountability, appropriate injector and physician
21 training, as well as safety follow-up post-approval.

22 The current plan is that Fibrocell will

1 establish centers of excellence and these centers of
2 excellence will be established for both training as
3 well as centers for establishing safety and oversight
4 of the commercialization of Azfibrocel-T.

5 For example, the centers of excellence, the
6 intention is to include investigators who have had
7 experience previously using Azfibrocel-T in studies
8 that have been done under IND. These investigators,
9 having not only been trained in injection technique but
10 also the appropriate follow-up and product disposition,
11 will be pivotal in training any new physicians we bring
12 onboard as physician prescribers.

13 The centers of excellence, of course, with our
14 physicians in the clinic, will assist us with some of
15 our training activities and all of the centers of
16 excellence physicians will be refreshed and retrained
17 in the areas of biopsy collection, label and shipment,
18 labeling and shipment of the biopsy, the Azfibrocel-T
19 injection technique, certainly product accountability
20 again for patient specificity, and the reporting of
21 adverse events and any product-related issues.

22 In addition, Fibrocell is working to establish

1 what we call a clinical support center. The goal here
2 is to have one centralized location that will
3 consolidate and review data for a number of various
4 purposes. Again, being an autologous product, not only
5 is it important to track biopsy to injection, it's also
6 important to manage the manufacturing schedule. A
7 scenario might be a patient comes in, would like to
8 receive the Azfibrocel-T, however if patient biopsies
9 were just randomly collected and sent to the facility,
10 the manufacturing capacity is such that those biopsies
11 may not be accepted.

12 So in order to manage the logistics around the
13 receipt of the biopsy and the scheduling of patients,
14 this clinical support center would provide the
15 coordination of both the patient and production
16 schedule. So the centers of excellence and our
17 prescribing physicians would be in direct communication
18 with the center in order to establish schedules for
19 biopsy and then subsequent administration of the
20 product after the 90-day production period.

21 Again, the centers of excellence, with our
22 physicians who have currently extensive experience with

1 the product and the technique, will be training other
2 physicians. They will be pivotal in establishing for
3 us the appropriate safety parameters that should be
4 monitored and collected in the post-approval scenario,
5 and also the clinical support center will collect
6 customer complaints directly through an interface to
7 both the patient as well as the physician.

8 So turning to product accountability, over the
9 several hundred lots of IT that have been manufactured,
10 either previously in the Houston facility -- and let me
11 rephrase, IT also refers to Azfibrocel-T, that was the
12 original designator -- of over hundreds of those lots
13 that have been manufactured in either Houston or Exton,
14 there have been no incidences where the product has
15 ever been sent to the wrong patient or clinic. That's
16 been established through computerized systems of
17 scheduling during the IND phase and an extension of
18 that, more extensive in fact, computer database
19 management system is to be established that will also
20 assist with the labeling and tracking.

21 One of the goals then is with the labeling
22 system, it's important first that specific patient

1 labeling occurs at the time of biopsy. This is key to
2 establishing good accountability and again to establish
3 a database that would also support safety reporting.

4 Three independent and unique identifiers are
5 planned to be used for the tracking purposes:

6 initials, birth date, and a lot identifier that's
7 unique to that patient and product. The unique lot
8 identifier will be the number that's used throughout
9 the manufacturing process.

10 One of the reasons, of course, to have both
11 patient information, again date of birth as well as
12 initials, is so that the verification process comes
13 full circle. For example, once the Azfibrocel-T
14 product is actually sent back to the clinic in vials
15 ready for injection, the patient-specific information
16 as well as the unique identifier that was given to this
17 product will be verified by both the clinician and the
18 patient in order to establish assurance and prior to
19 that injection.

20 With regards to the safety data collection, we
21 feel a pharmacovigilance program is appropriate for
22 this launch of this product and the pharmacovigilance

1 program in our case actually is going to be fairly
2 robust just by the nature of the product itself.

3 Being autologous and being that we are
4 registering these patients as they come in at the time
5 of biopsy, we have a unique opportunity to track on a
6 case by case basis all adverse events or any unusual
7 occurrences that we might see upon commercialization.
8 So at the time of biopsy, the patient information will
9 be collected and entered into a registry. Again, this
10 will occur at the clinical support center.

11 The prospective safety data will also be
12 collected upon the initial launch of this product and
13 that's specifically to collect in a very defined
14 fashion serious or unexpected adverse events. We also
15 want to understand product utilization and demographics
16 as well as any particular product administration and
17 errors or errors in shipment or receipt of the product.
18 We feel this is important again for an appropriate
19 launch of a product as unique as Azfibrocel-T.

20 Last but not least, we will also have a data
21 system for spontaneous safety reporting. So in
22 addition to a prospective defined pharmacovigilance

1 program, we will establish a spontaneous safety
2 reporting system.

3 So in summary, Azfibrocel-T has been
4 demonstrated to be safe and that's been established in
5 both prior commercial use and in seven INDs that have
6 been used to support the Integrated Summary of Safety.
7 Expected adverse events with Azfibrocel-T are mostly
8 mild, primarily occur at the injection site, and
9 resolve in less than a week.

10 With regards to the efficacy for nasolabial
11 fold wrinkles, the clinical efficacy, of course, has
12 been demonstrated in controlled studies 005 and 006.
13 Interestingly enough, statistical significance for the
14 treatment effect of Azfibrocel-T over vehicle was seen
15 even when assessed by subjects as early as 003-A and B
16 studies.

17 Statistical superiority of Azfibrocel-T to
18 vehicle was observed as soon as 10 weeks after the
19 first treatment in our 005 and 006 studies, and we
20 believe, although the current label indication is for
21 up to six months of use -- or up to six months in
22 duration, I should say, Azfibrocel-T does have the

1 potential for the duration beyond six months and with
2 that, I can tell you Fibrocell is very interested in
3 conducting further IND studies to establish both the
4 duration effect as well as repeat treatment use and
5 safety.

6 Thank you again, and I'd like to turn this
7 back to the committee chair for any questions to the
8 sponsor.

9 DR. GERSON: Thank you. We will now begin the
10 question period. I want to compliment the sponsor on
11 keeping exactly on time and giving us an extra minute
12 or two and for their informative and comprehensive
13 review.

14 We will first start with a comment from Dr.
15 Witten.

16 DR. WITTEN: Thank you. I just want to
17 comment that although the sponsor's provided data and
18 opinion about mechanism of action and duration of
19 effectiveness, that there's no data that speaks to
20 biological mechanism on this product that I'm aware of
21 from their presentation in animal or human studies and
22 also no data from studies designed to evaluate longer

1 than six-month effectiveness in the clinical studies.

2 So when we have the afternoon discussion, we
3 will ask the advisory committee to focus on a
4 discussion of actual data informed, of course, by their
5 understanding of the literature and the science.

6 Thanks.

7 DR. GERSON: Thank you. So I would now like
8 to open up the discussion. We'll start with Dr. Allen.

9 DR. ALLEN: I'd like to actually compliment
10 the sponsor on a really very thorough presentation. So
11 I've got really a question, I guess, relating to some
12 of the release criteria.

13 So I didn't hear an enormous
14 amount -- obviously it's difficult to include
15 everything. But I guess I'd like to get a sense of
16 really one thing, which would be we saw a number of the
17 things that are measured in terms of viability and
18 obviously sterility, et cetera, but in terms of there
19 was mention of collagen, and I guess I'd like to know
20 what the criteria are for collagen, whether it's simply
21 total amount of collagen or types of collagen or some
22 ratio.

1 I guess specifically, out of all of the lots
2 that were prepared, how many lots failed?

3 DR. RAO: Can I add a couple of questions so
4 they can answer at the same time?

5 So lot failure, you know, it's also the
6 residual contaminants that are present in the lot,
7 including DMSO and SITA components that were used. And
8 you mentioned something briefly about penicillin in the
9 early manufacturing process, and maybe they can add
10 some more detail on all of the sort of standard
11 manufacturing process, as well.

12 DR. NOVAK: I'm not sure if that mike's
13 working, so I'll take the question from here. And I'll
14 ask Mr. John Maslowski to join me for specific numbers.

15 With regards to the release testing and
16 specifications, the tests that are done for collagen,
17 it is a collagen content assay. As far as the
18 production and the detection of collagen, all lots that
19 have been tested to date, which is a subset actually of
20 approximately 50 lots, have all demonstrated new
21 synthesis of collagen.

22 With regards to specifications, we weren't

1 going to discuss that specifically here at the meeting,
2 but the requirement going forward will be that we do
3 have and have established a threshold for the amount of
4 collagen we expect to see upon harvest of these cells,
5 in addition again to the viability criteria.

6 Are there more specifics that you'd like to
7 ask about that issue?

8 DR. ALLEN: I guess my interest is in moving
9 forward and having large numbers of things, it would be
10 of interest, and these are potential measures of
11 potency. And one of the things that would be
12 tremendously interesting as you get numbers would be if
13 you can demonstrate -- for example, there's a couple of
14 things.

15 So, for example, you demonstrated, I think, a
16 two-fold difference between the fastest passaging cells
17 and the slowest. So to me, it would be interesting to
18 see if there's a relationship between the proliferative
19 capacity of cells and the result you get. Similarly,
20 it would be interesting, is there a difference in Type
21 I to Type III ratios in terms of the response, the
22 amount that you get?

1 So I think it's more about the context of are
2 provisions in place to prospectively look at these
3 things, to use these as surrogates of potency?

4 DR. NOVAK: Yes. Actually, thank you for that
5 additional part of that question.

6 Again, the dataset going forward at this point
7 is fairly limited, but in fact that's exactly what we
8 plan on doing, to look more discretely at the ratios of
9 collagen produced, other attributes of the product
10 itself, and this is through discussions with the FDA
11 reviewers, again for the same sort of rationale, with
12 the rationale behind it; can we eventually link the
13 activity of any of these particular characteristics and
14 culture with potential characteristics and prediction
15 of potency in the clinic, as well. I'll stop there.

16 John, did you want to comment on the number of
17 lots, success and failure?

18 DR. WEISS: Right. The lot failure was
19 generally around events of OS and of these types. What
20 we saw was variability in the ability of certain lots
21 to actually achieve harvest. So we're talking more of
22 like a cell proliferation issue.

1 There were 24 lots that were identified that
2 we had some of these issues with. However, going
3 forward with our later clinical trials, and we worked
4 with the FDA on actually creating more of a
5 standardized process based on the results of 005 and 6,
6 which we actually allowed the ability to passage a 1 to
7 2 ratio from simply from a single flask to, say, 2. In
8 order to address any of the -- kind of the broader
9 variability that we didn't see, like some lots
10 potentially that get to the harvest stage that quite
11 didn't have enough cells for the full treatment, well,
12 they just needed a simple shallow passage.

13 So we actually now in our CMC have this
14 ability for this short split if we don't achieve that,
15 which help this cell failure rate that I described.

16 DR. GERSON: Dr. Taylor.

17 DR. TAYLOR: I have a couple of questions
18 regarding the release criteria and then a few about the
19 patient population.

20 The release criteria, so do you maintain cells
21 from each biopsy? I noted that no karyotyping analysis
22 has been done. In the patients where basal cell

1 carcinoma occurred, was there any karyotyping done
2 retrospectively?

3 DR. MASLOWSKI: There was no karyotyping done
4 on patients.

5 DR. TAYLOR: And are cells maintained and
6 stored for the long term?

7 DR. MASLOWSKI: Yes, they're stored in vapor
8 phase LN2 onsite in Exton.

9 DR. TAYLOR: So even in the cell samples where
10 there was a harvest failure, you do have cells stored
11 for safety analysis retrospectively?

12 DR. MASLOWSKI: Yes, we maintain cells from
13 the lots.

14 DR. TAYLOR: And my understanding is you grow
15 the biopsies. You take three biopsies. You grow the
16 biopsies for approximately 90 days. The cells are
17 stored frozen and then thawed in three separate samples
18 for mailing to the treatment site at the time of
19 treatment.

20 DR. MASLOWSKI: On three separate occasions
21 because the injections are over five-week periods.

22 DR. TAYLOR: Right. And have you compared the

1 three sets of samples in any of these patient
2 populations to -- are they identical at the time of
3 thawing and shipment?

4 DR. MASLOWSKI: We see very similar release
5 criteria from injection one to two to three. We
6 haven't seen any degradation of cell count for
7 shipment, especially viability has been very
8 consistent.

9 DR. TAYLOR: What about potency?

10 DR. MASLOWSKI: Potency was also quite
11 consistent, and we didn't see any statistical
12 difference from, say, injection one to injection three
13 during the analysis we performed.

14 DR. TAYLOR: And you said the cells are
15 greater than 98 percent fibroblasts. By what criteria?

16 DR. MASLOWSKI: We use a potency assay at what
17 is called the drug substance, stage which is where the
18 cryopreservation stage occurs, using flow cytometry
19 method that has an antibody to a cell surface protein
20 that is specific to fibroblasts, and then we use an
21 impurity cell surface protein that is -- well, a
22 transmembrane protein that is specific to

1 keratinocytes, which we identify as the potential
2 impurity in our product because it's one of the
3 competing cell types in the epidermis-dermis sample.
4 And the comparison of this gives us this ratio to 98
5 percent or greater.

6 DR. TAYLOR: Having spent 20 years looking for
7 a marker that's specific to fibroblasts, I would be
8 concerned about that.

9 DR. MASLOWSKI: No, it's not cell-specific,
10 but they're unrelated. So, for instance, the marker is
11 specific -- is expressed in fibroblasts but not
12 keratinocytes, and the impurity is expressed in
13 keratinocytes at a high ratio but not fibroblasts.

14 So after the culture has been purified from
15 multiple passages through the process, when we get to
16 the end, we've identified those two as being the most
17 possible cell types to be present in the sample.
18 That's why we developed the marker system in that way.

19 DR. GERSON: Dr. Taylor, I'm going to move on.
20 We've got eight other questioners.

21 DR. TAYLOR: Just one other question about --

22 DR. GERSON: We're going to come back.

1 Dr. Woo.

2 DR. WOO: Thank you. I have a couple
3 questions on the efficacy side of the equation. So I'm
4 not a dermatologist and so I'm sure the dermatology
5 colleagues can comment on the validity of all these
6 investigators' evaluations of the outcome.

7 So it kind of struck me that the efficacy
8 endpoints is really quite subjective. We're relying on
9 individuals' impression of what the effect is, whether
10 it's two points or three points or one point.

11 So I was wondering in this age of computer-
12 assisted topography, we can map the surface of the
13 moon, why is it that we cannot come up with instrument-
14 based objective assessments of the clinical outcome?

15 DR. NOVAK: Thank you for the question. I
16 think first I want to address the scales, and I think
17 my colleagues have done that well, because, in fact, in
18 order to achieve two pivotal studies using these scales
19 and the two point move, especially on the Lemperle
20 scale, it required some training. And that's why, for
21 example, you would notice that we did not achieve
22 statistical significance for the evaluator assessment

1 in the early, the two original sets of pivotal studies.
2 And we actually believe it is because of the scale,
3 that the utility of that scale and the application to
4 clinical trials is a little bit more challenging. And,
5 in fact, Fibrocell historically has gone back and
6 trained --

7 DR. WOO: Excuse me. That's not my question.
8 My question is has there been any attempt to develop an
9 instrument-based objective measurement of outcome?

10 DR. NOVAK: At Fibrocell, no, there has not,
11 and I would like to ask one of my dermatologist
12 colleagues what you would -- if no is enough of an
13 answer, we'll stop there. But no, we have not. We've
14 used the visual assessment --

15 DR. WOO: Then the question is why not?

16 DR. NOVAK: All right. Very good. And again,
17 I think from a clinical perspective, this becomes
18 apparent.

19 DR. WEISS: Obviously, this is an unmet need
20 and we have worked on numerous systems. One took an
21 image and did optical topography. The problem with
22 that was the slightest move in the positioning of the

1 patient, you'd have these fancy maps and numbers, but
2 you could actually take the same patient and try to
3 reproduce it two minutes later before any treatment,
4 and you would get slightly different results. And so,
5 the moon, I know it's moving but it's probably not
6 moving as much as an investigator and the patient.

7 DR. GERSON: Thank you. So at the moment, we
8 don't have an established method, is that fair?

9 DR. WEISS: There's a 3-D vectra system, but
10 it's not yet been validated for studies and it might be
11 in a year or two that that's available.

12 DR. GERSON: Dr. Kwak.

13 DR. KWAK: I just have a couple of technical
14 questions.

15 The first is on Dr. Novak's presentation,
16 there was some variability in the number of cells that
17 are contained in each vial and I don't quite understand
18 the reason for the variability.

19 The second is what is the physical appearance
20 of the material that's injected, and is this really
21 legitimate to do a double-blind study?

22 DR. NOVAK: With regards to the variability,

1 that's actually an established range that is targeted
2 for the production of the final drug product that's to
3 be injected and that range, is between 10 and 20
4 million cells per ml. And again, the injection is at
5 .1 milliliters per centimeter.

6 It's interesting you would ask because we've
7 had again discussions with our FDA colleagues and are
8 looking to tighten that specification as we move
9 forward. That's not currently in the plan for the
10 initial launch, but again the hope is that we can begin
11 to target our manufacturing process with a tighter
12 range.

13 I'm sorry, Dr. Kwak. What was the second
14 question?

15 DR. KWAK: The second question was, were the
16 investigators really blinded? What was the physical
17 appearance of the vehicle versus the product?

18 DR. NOVAK: Well, as one would imagine, it is
19 a cell suspension and it is delivered to the clinic in,
20 if you will, a cryovial, which you know is opaque. And
21 I would like Dr. Smith to come and join me because in
22 the actual preparation, there were a couple of efforts

1 made, one to have somebody else prepare the actual
2 syringe containing the material, for example a study
3 nurse, et cetera. But with regards to the actual
4 blinding, we actually did an assessment to see whether
5 or not either the injector or the patient might have
6 felt they were unblinded during the course of the
7 study. And I'll let Dr. Smith address that more
8 specifically.

9 DR. KWAK: I guess my concern is the syringes
10 are clear, so whoever's doing the injection can
11 theoretically see the difference.

12 DR. SMITH: It's important to understand the
13 study design. There were injecting physicians and
14 evaluating physicians, and an injecting physician was
15 never an evaluating physician for a given subject, so
16 that the evaluation was done by someone who never saw
17 the injection process.

18 This was not a bilateral design. The patients
19 got the same thing on both sides. Patients really
20 aren't that facile with particular therapies. They
21 don't know if it looks red or blue or whatever in the
22 syringe. Whatever they're getting is whatever they're

1 getting.

2 It's clear that there are some modest
3 differences. It's a little bit cloudy, opaque. In
4 some ways I could probably tell what I was injecting,
5 but again it's about the evaluator blindedness that
6 makes the difference. Patients were also blindfolded
7 during the injections.

8 DR. GERSON: Dr. Newburger.

9 DR. NEWBURGER: Thank you.

10 To that point, Dr. Smith, you're certain that
11 there would be no bias of the person who's injecting
12 knowing that they're using an active -- I mean anyone
13 who's worked in cell culture can really tell the
14 difference with a cell suspension. So might there be
15 some type of difference in terms of the actual
16 injection?

17 Another question for you, sir, is you
18 mentioned that there was some collagen present in the
19 active product, is that correct?

20 DR. SMITH: Yes, second one first. My
21 understanding, there is collagen as part of the release
22 spec for the product. So there is some collagen that

1 you inject in that cell suspension.

2 DR. NEWBURGER: Could you comment on that
3 then?

4 DR. NOVAK: Yes. Just as an extension of
5 that, when we talk about collagen, we know the cells
6 themselves are capable of collagen synthesis. The
7 collagen that would be associated with this product is
8 from the cells themselves. There's no additional
9 collagen or any other excipient put in the cell
10 suspension that would contain collagen.

11 DR. NEWBURGER: The reason why I'm asking of
12 that is there are some reports with other types of non-
13 permanent fillers showing that if you stretch the
14 fibroblasts over time, you're going to have increased
15 production of collagen.

16 So I'm wondering, do you have any data to show
17 that the benefit is not due to in fact other things
18 that are present besides the fibroblasts?

19 I also would like to know is there any bovine
20 serum albumin present in the product? I'd also like
21 to -- should I give you all my questions now and you
22 can divide them up?

1 I'd also like to know, the telephone calls
2 that were given in the 12-month follow-up, in our
3 packet we were told there were two questions which were
4 relating to medical issues.

5 Was there any specific question directed
6 toward do you have firmness or do you have any
7 developments of lumps or bumps at this time as opposed
8 to those who would specifically volunteer that or the
9 several individuals who had reported that?

10 Last of all, I was struck by a big difference
11 in the efficacy evaluation on the part of the observers
12 between the two study sites. Do you think that this is
13 a difference in technique or do you think there's a
14 more upbeat or healthier population in the center that
15 got the better results, or have you been able to find
16 any difference in the fibroblast growth patterns in
17 general between the two sites?

18 DR. SMITH: Where to start? You asked
19 initially about as a person who does a lot of cell
20 culture in theory, you could tell culture cell
21 suspension versus a suspension that has no cells. And
22 in theory or in practice, potentially there's an

1 ability to tell the difference. It is a thin
2 suspension. It is injected very superficially.

3 I'm not a cell culture expert and most of the
4 investigators were chosen not because they're cell
5 culture experts but because they're experts with
6 aesthetic therapies and injections. So they may not
7 actually have a lot of experience with what that
8 product looks like or not.

9 That being said, yes, there is a possibility
10 they could be unblinded by the difference in appearance
11 between an active treatment and a vehicle treatment,
12 and that's exactly why there was a blinded evaluator in
13 all those cases. And in good clinical research, for
14 study execution, you're asked to be very bland and not
15 discuss the therapy with the patient, and we take that
16 very seriously. We don't, oh, this is working really
17 great kind of stuff, the comments you might make to the
18 patient. And again, the patient was blinded.

19 Next one, bovine serum albumin.

20 DR. NOVAK: With regard to bovine serum
21 albumin, again all components that would have been part
22 of the culture process as well as any components from

1 cryopreservation of the drug substance are washed out
2 through extensive washing. And again, the cells are
3 resuspended in a rich media minus any other protein
4 additions or BSA.

5 DR. NEWBURGER: Are we allowed to bring up one
6 of the documents that we received in the additional
7 packet regarding the British experience?

8 DR. GERSON: Could we get a response first to
9 your question about the site differences in the
10 studies?

11 DR. SMITH: The site differences? There were
12 differences when individual sites are analyzed and when
13 the 005 versus the 006 results are analyzed.

14 It's felt that a lot of that is due to
15 interpretation or implementation of the scale. It's a
16 very, actually, harsh rating criteria. A two point
17 move on the Lemperle scale is a very high threshold,
18 and some evaluators will take that more seriously and
19 be a little more assiduous in their application of that
20 scale.

21 To the commenter or the advisory panel member
22 who talked about scales and wanting objective measures,

1 welcome to the world of dermatology. This is what we
2 have for these tools and they are somewhat variable.

3 DR. NOVAK: I think I can address the latter
4 part of that, as well.

5 We looked at the three sites where the
6 response rate was less and we did not see any
7 differences in the product release specifications. We
8 could not determine that there were any differences in
9 the injection technique proper. There was no reason to
10 believe from at least our initial evaluation that there
11 was anything with, again, product or injection. We do
12 again believe it was scale.

13 We haven't queried -- we did do some
14 demographics with regards to the age of the
15 populations; again, didn't see anything there. Nothing
16 specific that would really point to anything other than
17 the scale, and I think the last part to that is if one
18 looks at the subject evaluations between 005 and 6, in
19 fact the subject evaluations are probably more
20 consistent. So we do believe it was the use of that
21 evaluator scale.

22 DR. NEWBURGER: Excuse me. But I see between

1 both of those centers, yet the response in the vehicle
2 alone was the same. So if there really is a difference
3 in scale interpretation, I would have expected to see
4 it there, too. I think they're like 7 percent,
5 something like that, but they were identical. So
6 that's an issue.

7 When I asked to look at the photographs of
8 some of the individuals which were, I believe,
9 individuals selected at random, I was also --
10 recognizing that this is a secondary endpoint, I was
11 struck by the fact that there's different lighting,
12 different angles, with the before, with the baseline
13 photographs, and the end of assessment photographs at
14 six months. And I also was struck by the apparent
15 enthusiasm of one particular evaluator, I think,
16 because in photos where I really -- and I see these a
17 lot, I mean, because of other work. I couldn't see a
18 difference in a number of them where a particular
19 evaluator said, yes, there's a two point change.

20 So I have some concerns about how individuals
21 are looking at the scale.

22 DR. NOVAK: Thank you. We appreciate that.

1 And, again, just to comment, we don't believe that the
2 photography can completely provide the assessment to
3 the depth and the accuracy of live assessment. That's
4 why it was chosen and agreed upon with the agency, and
5 we certainly appreciate that. It's not always the
6 concordance one would hope.

7 DR. GERSON: Can we move on?

8 Dr. Burke.

9 DR. BURKE: I have several questions. The
10 first is that we know this product has been used in the
11 United States in the '90s, and then in the U.K., and
12 then in Australia and New Zealand. And I wondered
13 if -- I have several questions -- but why, the reasons
14 exactly why it was discontinued at all of those times?

15 The second is that because it was used then,
16 theoretically you could have very long-term studies by
17 reviewing some of those patients. And we
18 dermatologists and plastic surgeons know that with the
19 non-biologics, the side effects are over 10 years later
20 sometimes. So I wondered if any attempt has been made
21 to just check on those patients.

22 I've two more questions that are different.

1 One is that when bovine collagen was first on the
2 market, we saw with the Zyplast that there was
3 sometimes very serious grabellar ischemia, and so it
4 was recommended to use the lesser concentrated, lesser
5 cross-linked product in that area.

6 In this case, you're injecting cells, which
7 are larger than molecules of collagen, and you're
8 injecting a mixture of collagen. We don't quite
9 understand how much is Collagen Type I and Collagen
10 Type III, which is more finely fibrillar and less apt
11 to block an artery.

12 So it is impressive that there are no long-
13 term very serious adverse effects in the data
14 presented, but I just want to caution -- and I was also
15 surprised that you could inject this through a 29- or
16 30-gauge needle. But I just wanted to point out the
17 possibility of ischemia and if you've actually looked
18 at the size of everything being injected, particularly
19 the collagen.

20 My last question is that we know that the
21 injection is 98 percent fibroblasts and we're kind of
22 presuming the other 2 percent of cells are

1 keratinocytes. But I just wanted to point out in
2 keloid scars, it's been found that there are an
3 increased number, an increased activity of mass cells.
4 And particularly in non-white populations that are more
5 apt to keloid, I wonder if you've ever looked
6 particularly in that subset of group or perhaps this
7 should be done in the future, just look for mass cells,
8 just have some marker, because even 1 percent mass
9 cells could lead to a keloid or nodule.

10 DR. NOVAK: Again, thank you for the comments
11 and questions. We haven't yet looked at mass cells,
12 but that seems like quite a nice study to do, and I
13 think if we have the opportunity in expanding the
14 population demographics, it's something we would
15 certainly want to consider.

16 Going backwards, with regards to the
17 specifications for purity, the 98 percent is a
18 specification. We believe that in fact the actual
19 result for purity is higher. Again, the 98 percent is
20 based on a dual marker ratio for keratinocytes and
21 fibroblasts.

22 When we look at the validation of those

1 assays, there are sensitivity issues around the assays.
2 We don't always get a 100 percent or 98 percent,
3 whatever, in the actual assay detection itself. So
4 there's always some percentage of the population that
5 you're never 100 percent sure that you're 100 percent
6 pure.

7 So we set that specification based on the two
8 markers we have and the ratio of those markers, and,
9 again, the criteria is that you must be 98 percent or
10 greater. And, in fact, many of the lots, as we deem
11 them from this dual assay, in fact have a much higher
12 purity than just 98 percent, upwards of 99 and 99.5,
13 based on the sensitivity of our assays and the ratios.

14 With regards to the Zyplast, my clinical
15 colleagues have in fact discussed this issue. I don't
16 know if there's additional clinical comments you'd like
17 to make about the ischemia associated with the early
18 Zyplast, other than at this point again we have single
19 cell suspensions and those single cell suspensions,
20 again, we don't believe -- for the minor events of
21 ischemia that we did see, they resolved, and we don't
22 believe that -- we don't have any more

1 characterization, other than, again, with regards to
2 size, the average size of a fibroblast in suspension.
3 And I'll mention the U.K. and U.S. briefly and then
4 turn this over to Dr. Weiss.

5 The experience in the U.K., again, was a
6 commercial experience. It was discontinued for
7 business strategic reasons. The manufacturing was done
8 in the U.K. and it was again a business operation that
9 was discontinued a few years back, and the decision was
10 primarily Isolagen at the time, which is Fibrocell, was
11 intending to focus on the U.S. market.

12 The discontinuation of U.S. commercial
13 distribution was a direct result and a change in the
14 regulations regarding cell products and regulation by
15 the FDA.

16 DR. GERSON: Could we just restrict the
17 ischemia conversation to this product?

18 DR. WEISS: I just want to say when you have a
19 lot of exposed collagen fibrils, it's a very potent
20 stimulator of the clotting mechanism. And I had the
21 same trepidation back in 2004, injecting the glabella.
22 We did 15 patients, but I didn't see anything like I

1 did with collagen. And, obviously, I don't inject any
2 collagen products in the glabella, and even hyaluronic
3 acid products, I do with great trepidation. But I
4 think it's more of the amount of exposed collagen
5 rather than a pressure phenomenon or particle
6 phenomenon.

7 DR. GERSON: Dr. Drake.

8 DR. DRAKE: Mr. Chairman, thank you. I find
9 myself in the unfortunate position of asking a question
10 in the middle of people's break. So I'm going to limit
11 it to just one question that I think is particularly
12 interesting.

13 You didn't mention any biopsies, post-
14 treatment biopsies or histology, and it seems to me
15 this would be a very important factor in determining
16 what happens after injection and what's actually going
17 on, because then you could look at your markers and et
18 cetera. And maybe you have done them and just didn't
19 mention it, but if you have not done them, I'd like to
20 ask, first, if you've done that, I'd like some data or
21 some results, and if you haven't done them, I'd like to
22 know why not because I think that's an essential

1 ingredient into this type of study.

2 DR. NOVAK: Thank you for the question. No,
3 we've not done biopsies of these patients, and the
4 primary reason is because the treatment area is facial,
5 facial aesthetics, and we feel it would be counter-
6 indicated for, again, observations.

7 Now, we can do and have considered doing
8 biopsies and actually doing studies in areas that would
9 be less obvious, but the reasons these areas have not
10 been biopsied is because the injection area and
11 treatment is on the face.

12 DR. DRAKE: I have a follow-up to that. I
13 think that's -- with all due respect, I understand your
14 concerns, but I don't think that's a legitimate reason
15 not to do them.

16 There's always a subset of patients that you
17 can get special volunteers, particularly in the elderly
18 populations, particularly in men, there's always a
19 group of patients who will be willing to do that with
20 proper explanation. And so I don't think using
21 aesthetic appearance for a post-biopsy is a legitimate
22 reason for not doing these studies.

1 DR. NOVAK: Again, thank you. My only other
2 comment is we have the opportunity in other indications
3 using this product. For example, such in the
4 restrictive burn scars that we intend to treat under
5 IND, in this particular population we've already
6 considered and looked at informed consent to evaluate
7 biopsies post-treatment in these individuals because,
8 again, we were more concerned about the aesthetic
9 piece. But from the scientific mechanism point of
10 view, yes, I do agree. I think we can find populations
11 that would agree.

12 DR. GERSON: We're going to move on to Dr.
13 Chappell.

14 DR. CHAPPELL: Yes. I'll also keep my
15 question short.

16 The committee is provided with written
17 comments, and some of these have raised questions in my
18 mind which I'm afraid I can't ask because the comments
19 are labeled confidential. So first I'd ask Gail
20 Dapolito to what extent I can quote them or even refer
21 to them.

22 MS. DAPOLITO: There was public comment

1 provided per the Federal Register Notice. There is a
2 copy of the public comment publicly available at the
3 registration desk in the viewing binder. The committee
4 has copies of the comments and the sponsor has copies
5 of the publicly-releasable version of the comments.

6 We would ask the committee not to divulge
7 specific names and any personal identification
8 confidential information.

9 DR. CHAPPELL: Okay. So I can't quote from
10 them without the names.

11 So there seems to be a furor in the U.K. and I
12 certainly realize that anecdotes are just anecdotes. A
13 woman who was treated with what was then Isolagen
14 therapy claims participation in a class action lawsuit
15 with side effects including local paralysis and joint
16 pain and swelling. She wrote a letter to a prominent
17 medical professional with a prominent position, and
18 that medical professional seems to agree with her. And
19 so I just wanted to give you a chance to respond,
20 although I think I have to be vague here in my quotes
21 and references to what went on in the United Kingdom
22 and ask how relevant it was here to the present

1 situation.

2 DR. NOVAK: Sure. Again, thanks for the
3 question.

4 Declan, I'd appreciate it if you can assist me
5 with a response since you have the history with the
6 U.K. operations and the particular patient issues.

7 With regards to -- well, I'll let Mr. Daley
8 address it.

9 MR. DALY: I heard reference to class action
10 lawsuits. The company, we have no class action
11 lawsuits. There is in our public filings very clear
12 reference to a legal letter we've received complaining
13 about false advertisement, so that's all on the public
14 record and our 10-Q, so I can get that for people. But
15 we're not being sued. So I'm confused. So we can
16 certainly show you that public reference. It's a
17 public document, our 10-Q.

18 DR. CHAPPELL: They quoted the case and the
19 case number. Should I repeat it?

20 MR. DALY: It's not a case number against our
21 company.

22 DR. CHAPPELL: Well, against Isolagen

1 Securities and Derivatives.

2 MR. DALY: Isolagen, Inc. is the holding
3 company.

4 DR. CHAPPELL: Right.

5 MR. DALY: But as far as I'm aware, we have no
6 class action lawsuits.

7 DR. CHAPPELL: This is quoted. I cannot say
8 whether it's accurate. Should I --

9 DR. GERSON: I think you've queried, they've
10 responded. We have it in the public record.

11 I'm delighted with the questions. You guys
12 are doing a great job, but we do need to move on
13 through the day. So I'm going to ask for quick queries
14 and responses just so we can spend no more than five
15 more minutes.

16 Dr. Dubinett will go first.

17 DR. DUBINETT: Very quickly. I have a
18 question on the centers of excellence and so if I'm a
19 physician outside of the centers of excellence, will I
20 be able to participate? It somewhat goes to Dr.
21 Newburger's question because I think it wasn't in my
22 mind exactly answered.

1 If in fact I'm outside the centers of
2 excellence, will my training be as stringent as the
3 investigators, less stringent, more stringent, and
4 complete, compared to the investigators that
5 participated?

6 The second question is in terms of the
7 morphologic examination of the cells before release,
8 what are the qualifications and education of the person
9 doing that assessment?

10 And finally, I think Dr. Burke mentioned
11 something about the 29-gauge needle. I'm really
12 wondering if an assessment has been made about the
13 impact of the cells through that gauge needle.

14 DR. NOVAK: Yes. I'll make these brief. With
15 regards to the training and the centers of excellence,
16 again initially the soft launch of this product will
17 occur already at sites with investigators who have been
18 trained.

19 Can other physicians participate? Yes, and
20 the training will be as robust. Let me remind you
21 that, in general, the feedback from the clinic is the
22 injection training itself is quite adequate in the

1 course of a couple of hours to be quite proficient at
2 targeting the papillary dermis.

3 So the training program, yes, will be extended
4 post-launch for other physicians who are interested.
5 We'll use the centers of excellence again as a location
6 for training as needed.

7 With regards to morphology, morphology
8 assessments are done of the cells while they're still
9 adherent at harvest in the flasks. That's for drug
10 substance. That morphological examination is against a
11 standard and, yes, individuals in the GMP facility are
12 trained in the assessment of morphology, again
13 specifically looking for fibroblastic morphology.

14 With regards to the 29-gauge needle, we have
15 looked at other gauge needles. We have also in fact
16 done a study to deliver cells through that 29-gauge
17 needle and assess them for the characteristics of
18 viability as well as cell count, again to address
19 issues potentially of shearing, clumping, decrease in
20 viability, et cetera, and those studies have
21 demonstrated that a 29-gauge needle does not impact the
22 product with regards to viability or any other

1 characteristics from those studies.

2 DR. GERSON: Dr. Snyder.

3 DR. SNYDER: My questions, I'll make them very
4 brief, and they may be actually answered after the next
5 set of presentations concerning mechanism.

6 One, I was just wondering, do you know how
7 long the injected cells survive after the injection,
8 whether they migrate and the extent of the new
9 collagen?

10 My second question is given the mechanism that
11 you do think that these are cells that respond to
12 injury in fact through the injection of the needle, you
13 try to create a little minor injury, what happens if
14 that area is reinjured or reinfected for any reason
15 just in the course of life? What happens when the
16 cells die? Is there any toxic effects that could
17 happen from that?

18 Then I guess the third question is it also
19 gets to mechanism. It's kind of interesting that
20 you're treating a problem of aging with autologous
21 fibroblasts that themselves are aged and promote and
22 working on endogenous collagen which also is aged.

1 So is there an age cut-off where you wouldn't
2 do this because the collagen itself and the cells
3 themselves will not give you this response, and have
4 the data ever been stratified like that and would you
5 recommend an age cut-off?

6 Also, with regard to tumor genesis, would you
7 recommend that a patient who already has this history
8 of basal cell carcinoma or something like that not put
9 their cells back into that area in response to an
10 injured area?

11 DR. NOVAK: With regards to the tumor genicity
12 issue, I think at this juncture we have excluded basal
13 cell carcinoma, for example. We think that's a prudent
14 approach. It's not that we're concerned about again
15 the skin necessarily behind the ear transferring any
16 sort of a tumor-genic cell or being selected for in
17 culture. That's not our issue. Again, it's just
18 primarily an issue of good practice since basal cell
19 carcinoma has a fair frequency and, in general, why
20 have that risk if you already have a history of basal
21 cell carcinoma?

22 With regards to aged cell, the aged cells

1 concept -- and when we recommend a cut-off for the
2 treatment or the use of this particular product.
3 Again, in our studies we had subjects into their late
4 70s and 80s. You can see from the stratification,
5 which will be discussed later, I believe, by our
6 colleagues at the FDA, the data; again, we also
7 presented it. We don't have large numbers of
8 individuals who are older, but when we've looked at a
9 couple of parameters. I'm just going to culture those
10 cells, we don't necessarily see any differences. So
11 from a production point of view, we don't know that age
12 is going to be an issue for production and that's one
13 key factor for this therapy. Even if you wanted to
14 treat this group, can you make the product, and the
15 answer is yes.

16 With regards to effectiveness, does it
17 scientifically or biologically make sense with aged
18 cells to grow those out and give those back to people.
19 And, again, an aged skin environment, we believe that's
20 the case and we haven't put any upper limit
21 restrictions on the product to date. However, as we
22 collect more information, certainly we'd be looking

1 carefully to see what correlates there might be.

2 Again, as far as biology, we could have
3 discussions around resetting the clock. Is that done
4 when you take a fibroblast from in situ from a biopsy
5 into culture? Again, those discussions are more
6 theoretical and we don't have any evidence for that one
7 way or the other.

8 And last, no, we don't believe -- upon
9 injection, we don't believe the cells die. In fact,
10 it's likely that the viability does decrease for some
11 percentage of the population of cells injected. That
12 seems quite likely. And it may be the result of some
13 of our adverse events at the local reaction. But we
14 also believe a percentage of those cells stay viable.

15 Migration is a relative term. We think they
16 stay local in the area of injection, as evidenced by
17 our clinical data, also as evidenced by preclinical
18 data in the literature. And I'll stop there, if I've
19 answered all of those.

20 DR. GERSON: Ms. Rue.

21 MS. RUE: I really do have one question. You
22 said that there was a proximate 90-day between harvest

1 and reinjection.

2 Is there any process in place for rescreening
3 or health update? I don't see that that was mentioned
4 as it's related to possible adverse effects or just
5 anything about the client.

6 DR. NOVAK: Yes. Thank you. Actually, it's
7 90 days from the time of biopsy to an injection back to
8 the patient. So the culture time is approximately,
9 again, on the average of 50 days.

10 Was there additional screening? Of course,
11 when a patient comes back in in a clinical trial, they
12 were evaluated by their physicians for any emergence of
13 new adverse events, which would include, for example,
14 presentation of basal cell carcinoma or any other,
15 again, overt change in health status. No other
16 screening was done, other than, again, what would be
17 routine and expected for the clinical evaluation prior
18 to that injection.

19 DR. GERSON: We will need to take a break at
20 this point. The FDA presentation will be made right
21 thereafter. I'd like to make sure that we're at the
22 podium at 11.

1 Thank you.

2 (Whereupon, a recess is taken.)

3 DR. GERSON: The FDA will present their
4 response and perspective of the product review,
5 beginning with Dr. Thomas.

6 Thank you.

7 DR. THOMAS: Thank you, and good morning. My
8 name's Terrig Thomas, and I'll be leading off the
9 presentations, providing the FDA perspective on
10 Azfibrocel-T for the treatment of moderate to severe
11 nasolabial fold wrinkles.

12 The name Azfibrocel-T is the official United
13 States adopted name that was assigned to the product a
14 couple weeks ago, but during some of our presentations,
15 you'll see it still referred to by its old name
16 Isolagen Therapy or IT. A trade name has not yet been
17 approved for the product.

18 The following FDA presentations are designed
19 to provide the committee with our perspective on the
20 data submitted to the BLA and hopefully facilitate
21 discussion of the questions we have asked.

22 I'm Chair of the BLA Committee and I will be

1 presenting for the product manufacturer. This will be
2 followed by two clinical presentations. Dr. Lim will
3 present for clinical efficacy and then Dr. Zhu for
4 clinical safety. Finally, Dr. Lee will present her
5 presentation for the statistics.

6 Before I begin, I want to acknowledge other
7 members of the BLA Review Team and to emphasize that
8 this has been a multidisciplinary effort.

9 So as we've heard, Azfibrocel-T is an
10 autologous cell product, composed primarily of a
11 suspension of viable cultured cell fibroblasts
12 expounded from a patient's skin biopsy. During my
13 presentation, I will provide a little bit more
14 information to you about the manufacturing. I know
15 there were some questions earlier. So within the scope
16 of the ability to talk about things in this kind of
17 environment, I will provide as much information as I
18 can.

19 I will first talk about the source material
20 used in the manufacture. I'll give you a review of the
21 manufacturing process and then go through some of the
22 cellular characteristics and final product testing that

1 are relevant to the safety of the product, and finally
2 comment on the potency assay.

3 So the source material, as we heard, is a
4 post-auricular biopsy. The biopsies are performed in
5 the physician's office where three 3 millimeter punch
6 biopsies are taken and placed in sterile medium before
7 being shipped overnight to the manufacturing facility
8 at 2 to 8 degrees Celsius.

9 So this slide shows an overview of the
10 manufacturing process and I shall go through it slowly,
11 step by step. And once the cells arrive at the
12 manufacturing facility and are checked for any signs of
13 any gross contamination, cells are isolated from the
14 biopsies and placed into a tissue culture vessel.

15 The cells are then expanded through two to
16 three passages until sufficient cells are obtained for
17 each of the three sets of injections required for
18 treatment. During this time, the cells are routinely
19 monitored for morphology and I will come back to that
20 point a little bit later.

21 So once sufficient cells have been obtained,
22 they are harvested, washed, resuspended in

1 cryopreservation medium, and then frozen down until all
2 testing has been completed. The tests conducted on the
3 cells are shown here and I will go through those again
4 individually a little bit later.

5 Once all the testing has been completed, the
6 cells are cleared for release to the clinical site.
7 However, due to the nature of the cells being a living
8 cell population, they're not sent to the clinical site
9 until the day before they are needed. So once the
10 testing is completed, the physician is noted and a
11 patient appointment is made. And then, when required,
12 the cells are thawed, washed, and formulated in an
13 acitonic medium called Dulbecco's Modified Eagle's
14 Medium to a final formulation of one to two times 10 to
15 the 7th cells per ml.

16 So by now, any process-related impurities,
17 such as serum or cryopreservative, will have been
18 removed from the cells or reduced to residual levels.

19 A final set of tests is then performed on the
20 final product before shipment, including sterility and
21 potency, and then the cells are shipped to the clinical
22 site overnight at 2 to 8 degrees Celsius. So the whole

1 process from the collection of the biopsy to the
2 shipment to the physician for the first treatment is
3 approximately 90 days or three months.

4 One point I wanted to make here is that during
5 the clinical trials, the control groups received
6 injections of the DMEM alone without cells. So this
7 cannot be considered as a true placebo. That's why we
8 call it a vehicle control.

9 So the next few slides, I'm just going to
10 briefly describe some of the morphology and cellular
11 characteristics of the cells I studied from the
12 biopsies that are relevant to the safety of the
13 product.

14 Fibroblasts proliferate more rapidly in vitro
15 than other dermal cell types, such as keratinocytes,
16 melanocytes, adipocytes, et cetera, and represent, as
17 we have heard, greater than or equal to 98 percent of
18 the cells in the final product. Keratinocytes comprise
19 up to 2 percent of the product.

20 As I mentioned earlier, cell growth and
21 morphology are monitored throughout the cell expansion
22 phase to distinguish abnormal fibroblasts from

1 transformed fibroblasts and other cell types, and any
2 cultures exhibiting abnormal growth or morphological
3 characteristics are discarded. It should be pointed
4 out that during the pivotal trials, there were no
5 reported occurrences of abnormal morphology during the
6 manufacture of Azfibrocel-T.

7 This slide shows some of the tests that are
8 performed on the cells to assure their sterility, their
9 viability, and their consistency prior to shipment to
10 the clinical site. Sterility is measured by an absence
11 of micro-organisms and microplasma and endotoxin levels
12 below an established acceptance limit. As we've heard,
13 there's a proprietary identity test performed on the
14 cells to ensure that they are greater than 98 percent
15 fibroblasts.

16 The potency assay is a combination of cell
17 count, cell viability, and the collagen content or
18 collagen production. I'm just going to mention a bit
19 more about the collagen production in the next slide.

20 So the mechanism action of Azfibrocel-T has
21 not been defined; however, the rationale for collagen
22 production as part of the potency assay is based on the

1 premise that collagen is a primary component of the
2 tissue and a major acellular matrix protein synthesized
3 by fibroblasts, and that fibroblast survival and
4 collagen biosynthesis are proposed to be important
5 factors for Azfibrocel-T improvement to the nasolabial
6 fold wrinkles.

7 So in summary, whereas there are no specific
8 questions on the manufacture of the product being
9 proposed to the committee, there may be elements of the
10 manufacturing process that are relevant to the clinical
11 discussion of safety and efficacy questions.

12 Thank you very much.

13 The next speaker will be Dr. Lim.

14 DR. LIM: Good morning. I'm Agnes Lim.

15 Dr. Zhu and I will present the clinical reviews for
16 this BLA.

17 I will begin my presentation with an overview
18 of the two pivotal studies, Studies IT-R-005 and 006.
19 They were identical protocols conducted under a special
20 protocol assessment agreement with the FDA. Study
21 results will then be presented. I will present the
22 efficacy results. The safety results will be presented

1 by Dr. Zhu.

2 The proposed indication is treatment of
3 moderate to severe nasolabial fold wrinkles in adults.
4 The study title is shown here. They were multicenter,
5 double-blind, one-to-one randomized, and vehicle
6 control.

7 IT administrations were given at three
8 treatment visits, each visit five weeks apart. The
9 control, called a placebo in the studies, was the
10 vehicle medium only without the fibroblasts. Control
11 was injected exactly the same way and in the same
12 volume as IT.

13 The pictures provided by the sponsor depict
14 the treatment injection procedure. After a treatment
15 area was identified, a 29-gauge needle was injected
16 into the papillary dermis, parallel to the skin
17 surface. When done correctly, the shadow of the needle
18 should be visible under the skin, as depicted in the
19 middle picture.

20 On withdrawing the needle, boluses of IT at
21 the pre-specified dose were injected. Blanching of the
22 injected area, as shown in the last picture, indicate

1 that IT was correctly injected.

2 This and the next slide show the two wrinkle
3 assessment scales that were used in the studies for the
4 evaluation of the primary efficacy. Both were live
5 assessments.

6 The first scale, the subject wrinkle
7 assessment, is shown here. It is a 5 point scale
8 graded by the subject in response to the question, how
9 do you feel about the wrinkles in the lower part of
10 your face today. To be eligible for the study, the
11 subject must be dissatisfied, which is a minus 1 the
12 scale, or very dissatisfied, corresponding to a minus
13 2.

14 The second scale was the Evaluator Wrinkle
15 Severity Assessment. It is a 6 point scale that was
16 used with a photo guide shown on the right, and it was
17 based on the Lemperle Facial Wrinkle Severity Scale.
18 To be eligible for the study, both sides must be graded
19 three or worse at screening and baseline. Recall that
20 the scale was administered by masked evaluators in a
21 live assessment of the subject.

22 This is an outline of the key eligibility

1 criteria. Subjects must be 18 or older, have met both
2 the subject and evaluator wrinkle severity gradings,
3 and have a suitable site behind the ear for biopsy.

4 Exclusions include a total treatment area that
5 exceeded 20 centimeters in length, along with a number
6 of pre-specified skin conditions and previous facial
7 cosmetic procedures or dermal products used. Subjects
8 with present or past history of basal cell carcinoma
9 were excluded. The treatment schema will be shown in
10 the next slide.

11 After entrance criteria were met, skin
12 biopsies were performed at the baseline visit. Once a
13 biopsy was determined to be acceptable, the site was
14 notified and the subject randomized.

15 For a given subject in the study, the injector
16 and the evaluator were different investigators. The
17 primary efficacy evaluation took place at six months
18 following the last injections using pre-specified co-
19 primary endpoints. Safety was assessed at each study
20 visit and a final safety assessment was conducted by
21 telephone at 12 months following the last injection.

22 The two co-primary endpoints for efficacy are

1 shown here. For the Evaluator Wrinkle Severity
2 Assessment, wrinkles must be Grade 3 or worse at
3 baseline. Success at six months must show a two point
4 or better improvement on both sides. For the Subject
5 Wrinkle Assessment, the grading must be either a minus
6 1, dissatisfied, or a minus 2, very dissatisfied, at
7 baseline, and success at six months was also defined as
8 a two point or better improvement.

9 This and the next slide show the secondary
10 endpoints. The primary analysis of all secondary
11 endpoints were analyzed for the ITT population in the
12 same manner as the co-primary endpoints. Here, as
13 secondary endpoints, the Evaluator Wrinkle Severity
14 Assessment and the subject wrinkle assessments were
15 evaluated at visit three, four, and five intermediate
16 visits.

17 The second set of secondary endpoints was the
18 evaluator improvement assessment and the subject
19 improvement assessment. In these assessments,
20 photographs taken at visits three, four, five, and six
21 were compared to the photos taken at baseline. The
22 assessments were performed at visit six and no photos

1 were reviewed prior to visit six. The evaluator rated
2 the wrinkles changes on both sides while the subject
3 rated wrinkles changes in the lower part of their face.
4 Both evaluator and subject use a similar 5 point scale
5 shown here and success was defined as a one point or
6 better improvement.

7 All of the secondary endpoints achieved
8 nominally significant statistical significance. Dr.
9 Lee will further discuss this in her presentation.

10 This slide outlines the statistical plan. The
11 population for the primary efficacy analysis was the
12 ITT population, which included all subjects randomized.
13 The modified intent to treat, the MITT population, were
14 subjects who received at least one treatment. The MITT
15 was used for the safety analysis.

16 The third population, the efficacy evaluable,
17 were patients who met entrance criteria, received all
18 three treatments and had no major protocol violations.
19 The studies were powered at 80 percent at a 0.5
20 significant level. Sample size was based on
21 assumptions of a response rate of at least 40 percent
22 for IT and a response rate of less than 20 percent for

1 the vehicle control.

2 The missing data were imputed as treatment
3 failures for both IT and control. The primary analysis
4 plan and sensitivity analysis and analysis of the
5 secondary endpoints will be discussed in the
6 statistical presentation.

7 I will now present the study results for Study
8 005 and 006.

9 The enrollment for the two studies is shown on
10 this slide. In Study 005, a total of 203 subjects were
11 randomized in a one-to-one ratio. In Study 006, a
12 total of 218 subjects were randomized. Each study took
13 approximately two years to complete at a total of 13
14 sites in the U.S. for the two studies together.

15 The detailed demographics for the ITT
16 population, age, gender, race, and ethnicity for each
17 study, are shown here. This table shows a number of
18 differences among the demographic categories. I will
19 highlight the key differences in the next slide.

20 First, the demographics between the two
21 studies were similar. The median age was 56. Ages
22 ranged from 23 to 81. However, only 6 percent were age

1 40 and below and 17 percent were age 65 and older.
2 Ninety percent of the study subjects were female. The
3 demographic for race were 92 percent white, 1 percent
4 African American, and 1 percent Asian. The demographic
5 for ethnicity was 10 percent Hispanic/Latino.

6 The disposition of subjects for each study is
7 shown on this slide. In both studies, more subjects
8 terminated the study early in the treatment group than
9 the control group; specifically, 18 percent in the two
10 studies for the IT group versus 12 percent in the
11 control group.

12 Looking at the reasons for early termination,
13 the two main reasons were subject withdrawal and
14 sponsor request. When early termination was by the
15 sponsor's request, the main reason was due to IT
16 manufacturing failure. Details of manufacturing
17 failure will be shown in the next slide.

18 The total IT manufacturing failure rate for
19 the two studies was 11 percent. There were two types
20 of IT manufacturing failures: where no products were
21 produced or insufficient products. The total rate for
22 not producing any IT product in the two studies was

1 about 6 percent, the total rate for producing
2 insufficient IT product in the two studies was about 5
3 percent. An IT control subject pairing procedure in an
4 attempt to maintain randomization and study blind for
5 manufacturing failure was initially used but was later
6 modified, which accounted for the imbalance in the
7 manufacturing rate for IT versus control, as you can
8 see on the screen.

9 Success rate for the co-primary endpoints for
10 Study 005 and 006 are shown on this slide. In the
11 Evaluator Wrinkle Severity Assessment, 33 out of a 100
12 subjects in the IT group responded versus seven out of
13 103 in the control group in Study 005. In Study 006,
14 21 out of 110 subjects in the IT group responded versus
15 8 out of 108 in the control.

16 For the second co-primary endpoint, the
17 Subject Wrinkle Assessment, 57 out of 100 subjects in
18 the IT group versus 31 out of 103 in control in Study
19 005 responded. For Study 006, 50 out of 110 IT
20 subjects responded versus 19 out of 108 in the control
21 group.

22 The magnitude of effectiveness between the two

1 studies, this will be further discussed in the
2 statistical presentation.

3 In summary, the efficacy conclusion for the
4 pivotal studies are both co-primary endpoints at six
5 months were met in each of the pivotal studies.
6 Results of the secondary endpoints were supportive with
7 the caveat previously mentioned about the nominal
8 statistical significance with these endpoints.

9 The efficacy of IT beyond six months has not
10 been demonstrated and, finally, no studies have been
11 conducted for repeating treatment cycles of IT.

12 Dr. Zhu will now present the safety results.

13 DR. ZHU: Good morning. I'm Yao-Yao Zhu,
14 clinical reviewer. I'm going to present the safety
15 results.

16 Here's the overview of my presentation.
17 First, I will present safety data from the two pivotal
18 trials, 005 and 006, followed by the analysis from the
19 seven clinical trials. This also includes 005 and 006.
20 Data from the seven trials will be called integrated
21 safety data.

22 This table summarizes the information of the

1 safety population, which is defined as all subjects who
2 received at least one injection of either active
3 component or vehicle control.

4 508 subjects in the treatment arm in the
5 integrated safety population also include 41 subjects
6 who cross over from control arm to the treatment arm in
7 early studies. And later on, I will briefly discuss
8 the safety data from the commercial experience.

9 The study timeline for the safety monitoring
10 is emphasized here in this slide for 005 and 006.
11 Safety assessment was done at each visit where patient
12 self-reporting of adverse events as well as physician
13 observation and follow-up took place. However, no
14 formal mechanisms in the forms of patient diary or
15 patient questionnaire regarding reporting adverse
16 events were described in the study protocol.

17 During visit one, two, three, the subject
18 received treatment injection as well as safety
19 monitoring. After the treatment was completed, there
20 were three additional visits for efficacy assessment as
21 well as safety monitoring and they're two months apart.

22 The final safety follow-up was conducted by a

1 telephone call at 12 months following the last
2 treatment injection.

3 I should emphasize here that the safety
4 observation intervals were five weeks apart during the
5 treatment visits where the majority of adverse events
6 related to the treatment injection occurred during this
7 period, as we recall from previous presentation.
8 Therefore, the spacing of the safety observation
9 intervals may influence the frequency of the reporting
10 of adverse events.

11 The length from visit one to visit six was a
12 total of 34 weeks that was called acute study. The 12
13 months telephone call was called a long-term study.

14 The next three slides will summarize the
15 safety data from Pivotal Trial 005 and 006. The
16 treatment emergent adverse events were categorized as
17 either all adverse events or injection site events.
18 I'll focus on injection site events.

19 Please note that the subjects in the control
20 group receive a vehicle injection and similar adverse
21 events occurred in both the active group and the
22 control group. Therefore, the control was not a true

1 placebo. This is true for all the trials here.

2 Overall, about 60 percent of subjects reported
3 adverse events in all organ system classes in both
4 groups. Now I will focus on an injection site
5 condition that were mainly considered to be related to
6 treatment injection.

7 Now, about 30 percent of subjects in both
8 groups reported injection site reactions. Among those
9 reactions, erythema and swelling were the majority of
10 the events. That was at higher frequency in the active
11 arm. However, for injection site bruising, there was a
12 reversal effect where the control arm had a higher
13 rate, as we noticed before.

14 This table demonstrates adverse events in
15 Study 006 in a similar manner. Similar proportions of
16 subjects reported total adverse events as well as local
17 events as compared to 005. As I highlighted here, in
18 addition to high incidence of erythema, injection site
19 hemorrhage occurred in 10 to 15 percent subjects, but
20 all bleeding events resolved within the same day of the
21 injection. The data is not showing here.

22 There was also a reversal trend with the

1 injection site hemorrhage as well as bruising, where
2 the control group had a higher rate, as I highlight
3 here.

4 Now, this is not an easy table and I will go
5 column by column, each item briefly. This table shows
6 all the adverse events, injection site events, and the
7 non-injection site events that occurred in less than
8 one percent safety population in 005 and 006. These
9 were considered related treatment injection by the
10 investigators.

11 There was a total of nine cases in 005 and
12 three subjects or five events in the 006. Why five
13 events? Because in the case of eyelid edema, this is
14 the third row from the bottom, there was three similar
15 events of each of the three injections, and the edema
16 occurred. And two events resolved within a week and
17 one was ongoing by the end of the trial, as I highlight
18 here. I'm going to talk about it later.

19 The other types of adverse events, including
20 basal cell cancer, which I'm going to discuss in the
21 next slide in detail, and the flare of a herpes simplex
22 in lips, and the probable facial allergic kind of

1 reactions, such as eyelid swelling, change of
2 sensations on the injection site, and then post-
3 procedural discomforts, such as headache, as listed,
4 are the preferred terms.

5 I show here some events lasted for weeks and
6 some even for months. And one was ongoing by the end
7 of the trial, and that I mentioned earlier. And then
8 they were mild and moderate in severity and four events
9 needed some medical and surgical treatment.

10 This slide shows the case of basal cell cancer
11 in a 76-year-old white female subject. This subject
12 had no previous history of skin cancer, but at her
13 baseline visit, sun damage in the skin was documented.
14 She received three Isolagen treatments in Study 005.

15 At seven months, after her first treatment, a
16 nodule the size of 0.4 by 0.4 centimeters was found in
17 her right upper lip area near the injection site. The
18 biopsy confirmed that it was a basal cell cancer. It
19 was excised by Moh procedure and no recurrence in the
20 follow-up visit one and a half years later after the
21 surgery. The investigator considered this event
22 possibly related to the treatment injection.

1 Other documented adverse events for this
2 subject were trends in local erythema and swelling
3 right after the injection lasting for three days. A
4 solar keratosis lesion on the bridge of her nose was
5 diagnosed and treated with liquid nitrogen at the same
6 time with a diagnosis of basal cell cancer.

7 There's one case of basal cell cancer on the
8 shoulder I'm not going to discuss here.

9 Now I will present integrated safety data,
10 and, remember that's the combination of seven trials,
11 including 005 and 006. And also I'm going to go
12 briefly column by column.

13 So this table summarized the main features of
14 the study design of seven clinical trials and listed
15 here in chronological order. This included three Phase
16 II trials and four Phase III trials, the two pairs, as
17 we mentioned before, 003-B, A, and then 5 and 6. Those
18 four pairs actually comprise 70 percent of all safety
19 populations.

20 All of the studies were randomized, double-
21 blind, vehicle control, except for Study 007, which was
22 an open label trial. Now Study 001 was designed for

1 testing three labels, dose labels, for determining the
2 appropriate dosing for the later trial. The rest of
3 the six trials used a similar dose at 10 to 20 per cc,
4 per ml.

5 The safety observation period, the third
6 column, includes an acute study phase, varying from
7 four months to six months, and a long-term follow-up
8 period. The total length was about a year, more or
9 less a year, in all trials.

10 The integrated safety population, including
11 467 subjects in the active group and 354 in the control
12 group, a total of 821 subjects. And these are not
13 including the 41 subjects crossed over in early trials.

14 The treatment intervals, that means between
15 the two treatment injections, increased, varied from
16 the trials, and the increase between one to two weeks
17 in early trials to four to six weeks in the later
18 trials, mainly the 005 and 006, as we presented before
19 and for the purpose of decreasing adverse events and
20 increasing the fibroblast growth in the injection site.

21 However, as I mentioned before in the previous
22 slide for the period of the trial, the spacing of the

1 safety observation may affect the accuracy of the
2 safety data collection without the formal mechanism for
3 safety data collections, such as patient diary,
4 questionnaire, and maybe there's a dilution effect.

5 The amount of treatment areas were also
6 decreased, vary from trial to trial in the early
7 trials, up to 14 areas, talking about a symmetrical
8 area, in early trials, to only two areas in the pivotal
9 trials. Overall, these trials varied somewhat in size
10 and location of the injection site as well as the
11 treatment intervals and the safety observation
12 intervals.

13 This table summarizes the injection site
14 reaction in more than 1 percent integrated safety
15 population, the seven trials. The frequencies of all
16 the injection site adverse events from the seven trials
17 were tabulated for both treatment arms. Overall, 67,
18 two-thirds, of the Isolagen or active subjects reported
19 injection site adverse events, while 40 percent in the
20 control group.

21 I will discuss this finding in the next slide
22 with comparison to the two pivotal trials, 005 and 006.

1 As for the types of adverse events, the
2 majority of local adverse events were injection site
3 erythema, bruising, swelling, and pain, as listed here
4 and highlighted here. Erythema and swelling occurred
5 more frequently in active subjects than control
6 subjects.

7 Regarding the injection site nodules, there
8 were no details for their definition and the histology.
9 They were all graded as mild in severity and resolved
10 within two weeks without medical intervention. Four
11 nodules were reported in 005 and 6. The rest of the
12 other 19 cases of nodules were documented in the other
13 trials.

14 Now, this is a comparison I mentioned before.
15 This table demonstrates the frequencies of injection
16 site adverse events in the two pivotal trials as well
17 as integrated safety data, the summation of seven
18 trials.

19 In comparison, subjects in Study 5 and 6
20 reported a lower incidence of injection site reactions,
21 about 30 percent, actually pretty balanced between
22 control and active patients, versus about 60, up to 67

1 percent in the integrated safety population.

2 The underlying reasons for decreased frequency
3 of adverse events in 005 and 006 may be due to one or
4 combination of the following factors. For example,
5 increasing treatment intervals, enhanced physician
6 training for injection techniques, and a decreased
7 exposed area, injection areas, as suggested by the
8 applicant.

9 As I mentioned previously, the increasing
10 spacing of clinical observation intervals in the
11 pivotal trials may play a role in decreasing reporting
12 detection of adverse events.

13 This is a list of adverse events that occurred
14 in less than 1 percent of safety population in either
15 the injection site or non-injection site, and these
16 were considered related to treatment injection by the
17 investigators.

18 The examples here, I clustered some of them,
19 of the adverse events are probable facial allergic
20 reactions, such as rash, eyelid and facial edema, and a
21 flare of herpes in the lips, and a change in the skin
22 sensation, either hypersensitivity or numbness, and the

1 post-procedural discomforts, such as dizziness,
2 headache. And these events occurred more frequently in
3 the Isolagen group.

4 The severity of the local adverse events were
5 graded according to common term logic criteria for
6 adverse events published by National Cancer Institute,
7 National Institute of Health.

8 This table shows that 82 percent of local
9 reactions in the active group was mild in severity.
10 However, there were six cases of severe local reactions
11 as listed here, five in the Isolagen group and one in
12 the control. All resolved within 10 days -- and no one
13 withdrew from the study due to the severe adverse
14 events. I should mention here that there were no
15 serious case reports related in the treatment
16 injection.

17 Now regarding ischemia, there's one case here,
18 a severe case, and there's a total of three cases of
19 skin ischemia reported in the early study, 002 and
20 003-B. The other two cases were graded as mild, and
21 this is as severe, and these were described by the
22 investigator as interruption of local blood supply and

1 a dusky in appearance. The three events resolved
2 within two days and one of the events, the case listed
3 here, required aspirin and oxygen in the office.

4 Now duration. This table shows the duration
5 of local adverse events in an integrated safety
6 population. The first column categorizes the duration
7 at different intervals of days and the second and third
8 columns display the numbers and the percentage of
9 adverse events within each time intervals of the
10 injection in active and the control arms.

11 Please note the numbers here are the events,
12 not subjects.

13 Within seven days of the injection, about 85
14 percent adverse events resolved in active group, about
15 90 percent in the control group. By day 30, there was
16 about 5 percent events remaining in the active group
17 and 2 percent in the control group. By the end of the
18 study, that is about 12 months later, there were five
19 events ongoing, all in the active group.

20 I'm going to describe those ongoing cases in
21 the next slide.

22 This table -- again this busy table, I'm going

1 to go column by column, each item briefly --
2 demonstrates the five ongoing cases. There was almost
3 one case in each trial, except Study 003-B and 007.
4 Three adverse events occurred at injection site with
5 persistent swelling and numbness, and two events
6 occurred at different sites, other than injection, and
7 one, for example, eyelid and hair, alopecia case. The
8 injections, as we see, because it involved different
9 trials, were at different area of the face.

10 Now two events occurred on the same day of the
11 treatment and all the events were graded as mild in
12 severity. Three events did not require an intervention
13 but two events needed some medical treatment.

14 Now I'm going to present the demographic
15 distribution in the integrated safety population.

16 Similarly to the Study 005 and 006, there were
17 three groups that were underrepresented in the
18 integrated safety population. They are groups of
19 geriatric, subjects more than 65 years old, male, and
20 non-white. Each of the subgroups was comprised of 90
21 percent of total population. Therefore, the sample
22 sizes in the subgroups were small and limited to draw

1 safety conclusions. Each group had similar types of
2 adverse events as in integrated safety population. No
3 special types of adverse events reported, such as
4 keloid formation, in this limited population.

5 I'm going to briefly mention the commercial
6 experience. As we mentioned, the product was exposed
7 to the subjects in the United Kingdom and Australia.
8 Only the United Kingdom and United States have safety
9 data, so that's what I'm presenting here.

10 This slide summarizes safety information from
11 commercial experience and please note the applicant
12 initiated IND for the product in 1999. During this
13 commercial period, several thousand subjects were
14 exposed to the product in the United States and United
15 Kingdom. However, safety monitoring, recording and
16 reporting were very limited. The collection of adverse
17 events were based on some retrospective chart review in
18 the United States and limited registry in the United
19 Kingdom after 2004.

20 Similar local adverse events were described
21 for those subjects as listed here, and there was three
22 cases of serious adverse events reporting, including

1 two cases of systemic allergic reaction, edema, and
2 also the anaphylaxis, and a case of lump on the eyelid
3 requiring surgical removal. The history of that shows
4 a fibrous overgrowth.

5 In summary, for the integrated safety
6 population, adverse events in more than 1 percent
7 safety population are mostly local injection site
8 reactions. I've listed here and discussed in detail in
9 early slides.

10 Adverse reactions in less than 1
11 percent -- that's including injection and non-
12 injection, local injection site -- probable facial
13 allergic reactions, flare of a herpes simplex in the
14 lips, change of skin sensations and post-procedural
15 discomfort.

16 Most adverse events are mild and moderate in
17 severity. Most adverse events resolve within two
18 weeks, but 5 percent events lasting beyond 30 days, and
19 there were five unresolved cases. One case of basal
20 cell cancer near injection site was diagnosed. Two
21 cases of systemic allergic reaction were reported in
22 United Kingdom in a commercial experience. Sample

1 sizes are small in all subgroups and the safety
2 observation period was between 12 to 15 months.

3 This is the end of my talk. Now, Dr. Shiowjen
4 Lee will present the statistical analysis of the
5 pivotal trial.

6 DR. LEE: Thank you.

7 Good morning. In this presentation, I will
8 cover efficacy review in the two pivotal trials from
9 statistical perspective, and for safety results of the
10 study, Dr. Zhu has presented.

11 The outline of my presentation is the
12 following. First, I will present the overall efficacy
13 findings of IT compared to vehicle in the co-primary
14 efficacy endpoints. I will mention briefly about the
15 efficacy in secondary endpoints, followed by some
16 issues identified in the findings, including different
17 success rates in the co-primary Evaluator Wrinkle
18 Severity Assessment endpoint and study size and
19 efficacy in some subgroups, and finally a summary of
20 the presentation.

21 To remind you that for efficacy assessment in
22 the two pivotal trials, the co-primary efficacy

1 endpoints are percentage of patients who had at least a
2 two point improvement from baseline to six months in
3 the Evaluator Wrinkle Severity Assessment and in
4 Subject Wrinkle Assessment. Each study is declared as
5 a success if IT is shown to be superior to vehicle with
6 respect to each co-primary efficacy endpoint. Results
7 of the co-primary efficacy endpoints are presented in
8 the next slide.

9 Results shown are based on the intent to treat
10 analysis with missing data imputed as failures in both
11 treatment groups applied with Cochran-Mantel-Haenszel
12 test to stratify by site. This was the pre-specified
13 primary analysis for the two pivotal trials.

14 As you can see from the table, IT is
15 statistically superior to vehicle with respect to each
16 co-primary efficacy endpoint for each study. And I
17 would like to point out here the Study 005, the success
18 rate in Evaluator Wrinkle Severity Assessment for Study
19 005 and Study 006 is all below 40 percent, and the
20 vehicle group had about 7 percent success rate in
21 Evaluator Wrinkle Severity Assessment. And on the
22 other hand, for the success rate in Subject Wrinkle

1 Assessment, both studies show about 40 percent success
2 rates, while the Study 5 has 30 percent success rate in
3 vehicle group and 18 percent for Study 6.

4 To summarize the overall efficacy here, the
5 observed treatment effect in success rate of Subject
6 Wrinkle Assessment endpoint is 27 percent for both
7 trials. On the other hand, the observed treatment
8 effect in success rate of evaluator assessment endpoint
9 is 26 percent for Study 5 and 12 percent for Study 6.
10 There's a difference in treatment effect in success
11 rate of Evaluator Wrinkle Severity Assessment endpoint
12 between the two trials.

13 Additionally, I would like to point out here
14 is, as mentioned previously by Dr. Lim, the trials were
15 originally designed to detect a minimum of 20 percent
16 treatment effect, assuming vehicle had less than 20
17 percent and IT had at least 40 percent success rate.

18 Although the observed treatment effect
19 appeared to meet what was the design in three out of
20 four percentage numbers, the success rates in the
21 individual co-primary efficacy endpoints actually were
22 not anticipated at design stage. For example, the

1 success rate in Evaluator Wrinkle Severity Assessment
2 endpoint were all below 40 percent for both trials, as
3 shown in a previous slide.

4 The overall efficacy results of the co-primary
5 efficacy endpoint generally is robust because of the
6 following. Conclusion based on the modified intent to
7 treat and efficacy evaluable analysis are in agreement.
8 Conclusion based on different statistical method for
9 analysis are in agreement. For example, the repeated
10 measure and analysis takes into account data over visit
11 and time to event analysis from a different angle
12 looking at the data. Here, the event means at least a
13 two point improvement sustained for six months. All
14 analysis showed the superiority of IT to vehicle.

15 Thirdly, different ways of handling missing
16 data in ITT analysis generally result in the same
17 conclusion, but because the missing data are already
18 arranged from 9 percent to 20 percent among the
19 treatment groups, results are not statistically
20 significant for the worst case scenario -- the worst
21 case impute a missing in the vehicle as successes and
22 the missing data in the IT group as failures. However,

1 IT is numerically better than vehicle in this narrow
2 scenario.

3 Efficacy of the secondary endpoint will be
4 presented in the following three slides as detailed
5 results are included in the AC briefing document. I
6 will go over them very briefly.

7 In addition to the co-primary efficacy
8 endpoint, several secondary endpoints were pre-
9 specified in the protocol to evaluate the IT efficacy,
10 including the following: success in Subject Wrinkle
11 Assessment at the intermediate visit, namely visits
12 three, four, and five; success in Evaluator Wrinkle
13 Severity Assessment at visit three, four, and five; at
14 least a one point better in subject improvement
15 assessment at month six based on photos; at least a one
16 point better in evaluator improvement assessment at
17 month six based on photos.

18 To remind you, the scales of subject
19 improvement assessment and evaluator improvement
20 assessment are different from those of the co-primary
21 efficacy endpoints, and photos were used for these
22 evaluations as presented previously by Dr. Lim.

1 Upon meeting the objectives of the co-primary
2 efficacy endpoint, for possible label inclusion and to
3 preserve the overall false positive rate for testing
4 secondary endpoint, the statistical analysis plan
5 tested the following secondary endpoints in
6 hierarchical order. They are listed on these slides.

7 As you can see, they are slightly different
8 from those in the previous slide.

9 The last two, time to sustained success, were
10 included in the stat analysis plan for label inclusion
11 while the Subject Wrinkle Assessment and the Evaluator
12 Wrinkle Severity Assessment at intermediate visits were
13 not included in the statistical analysis plan for
14 labeling plan.

15 For testing in hierarchical order, endpoints
16 listed on this slide would be tested sequentially in
17 order till the end or when IT is not statistically
18 superior to vehicle at certain point. The procedure
19 would then stop and no further testing.

20 This slide gives you the summary of the
21 secondary endpoint. IT is statistically superior to
22 vehicle at month six in subject improvement assessment

1 and evaluator improvement assessment, both based on
2 photos. Time to sustained success and Subject Wrinkle
3 Assessment and Evaluator Wrinkle Severity Assessment
4 analysis support the outcomes of the co-primary
5 endpoints.

6 Subject Wrinkle Assessment and Evaluator
7 Wrinkle Severity Assessment at intermediate visit,
8 visit three, four, and five, were not included in
9 statistical analysis plan for label inclusion.

10 Now, I will be switching gears back to the co-
11 primary efficacy endpoints. Although results of the
12 co-primary efficacy endpoints showed the superiority of
13 IT to vehicle, there are some issues identified. They
14 are presented in the remaining slides of the
15 presentations.

16 In Study 6, success rate in Evaluator Wrinkle
17 Severity Assessment endpoint are smaller for IT group
18 at three sites as shown on this slide as compared to
19 other sites. These three sites accounted for about 55
20 percent of study population. Because of this issue,
21 the overall success rate in Evaluator Wrinkle Severity
22 Assessment endpoint for Study 6 is considerably lower

1 than that for Study 5.

2 Secondly, co-primary efficacy findings in
3 subgroups, in particular the non-white, the male, and
4 the elder populations, the non-white and male
5 population are underrepresented in the two pivotal
6 trials, while numerical reverse efficacy trends were
7 observed in elder population.

8 It should be pointed out that, as presented
9 previously by Dr. Zhu, there are limited safety
10 information in these subgroups, as well. First, we'll
11 talk about the issue of low success rate in Evaluator
12 Wrinkle Severity Assessment endpoint at three sites in
13 Study 6.

14 This table summarized the success rate of
15 Evaluator Wrinkle Severity Assessment endpoint by study
16 site for the two trials. As you can see, this is the
17 Study 6, and the yellow highlighted spot would be those
18 success rates in Evaluator Wrinkle Severity Assessment
19 for the IT treatment.

20 These three sites, the success rate is lower
21 as compared to the remaining sites, on average about 7
22 percent compared to 35 percent for the remaining sites.

1 In fact, if you take a look at the vehicle group for
2 these three sites, apparently they seem to be also
3 relatively lower compared to others.

4 So because of this issue, the overall success
5 rate in the Evaluator Wrinkle Severity Assessment
6 endpoint for IT group is 19 percent for Study 6 as
7 compared to 33 percent for Study 5. Given that, the
8 overall success rate of vehicle is 7 percent in both
9 trials.

10 We have examined the patient
11 characteristics across sites. Factors of age, baseline
12 wrinkle severity, missing data array and injection
13 volume cannot explain the low success rate in evaluator
14 assessment endpoint at these three sites. Therefore,
15 the investigator evaluation may be a potential factor.

16 In order to examine the impact of these three
17 sites to the results of the study, here is the table
18 presenting the outcomes of the co-primary efficacy
19 endpoint for the three sites as compared to the
20 remaining sites.

21 The treatment effect in the Evaluator Wrinkle
22 Severity Assessment at the three sites is about four

1 percent as compared to 23 percent for the remaining
2 sites. On the other hand, the treatment effect for the
3 Subject Wrinkle Assessment for the three sites is about
4 33 percent as compared to 21 percent for the remaining
5 sites.

6 Sensitivity analyses are performed. Results
7 show that IT is statistically superior to vehicle in
8 success rate of subject assessment endpoint for the
9 three sites as well as the remaining sites for the
10 success rate in Evaluator Wrinkle Severity Assessment
11 endpoint. IT is superior to vehicle for the remaining
12 sites but not for the three sites alone.

13 The next three slides will summarize the
14 subgroup efficacy results. It should be noted that
15 subgroup results are intended to observe trends. The
16 studies were not designed for inferentially statistical
17 comparisons between treatment arms within subgroups.

18 Efficacy subgroup results were females and
19 white subjects, which is similar to the ITT analysis
20 because the study population was predominated by female
21 and by white subjects.

22 Consistent efficacy trend of IT and

1 numerically better than vehicle generally is observed
2 for the subgroups of male, baseline wrinkle length,
3 baseline Evaluator Wrinkle Severity Assessment
4 endpoints, and a baseline Subject Wrinkle Assessment.
5 However, evidence of IT efficacy is limited for male,
6 which accounted for 9.7 percent of study population,
7 and the non-white is about 8 percent study population
8 as they are underrepresented.

9 This slide presents the subgroup efficacy
10 results by age for Study 5. Five age groups are
11 considered in this slide. The values in the
12 parentheses in the last two columns are the success
13 rates for the co-primary efficacy endpoints within
14 subgroups.

15 It can be observed that efficacy trends favor
16 IT treatment for all age groups, except the age group
17 of 65 years and older, in Evaluator Wrinkle Severity
18 Assessment endpoint, a numerically reverse efficacy
19 trend with success count difference of one.

20 Similarly, this slide showed the subgroup
21 results by age for Study 6. Efficacy trend favors IT
22 treatment for all age groups, except the age group of

1 65 years and older, for the Subject Wrinkle Assessment
2 endpoint, which is different from the previous slide in
3 Study 5. Study 5 has the issue about the Evaluator
4 Wrinkle Severity Assessment. But again, here,
5 numerical reverse efficacy trend with success count
6 difference of one. Elder subjects accounted for 17
7 percent of study population in the two trials.

8 Summary of the staff presentation. IT is
9 statistically superior to vehicle regarding the
10 treatment success in Evaluator Wrinkle Severity
11 Assessment and Subject Wrinkle Assessment for each
12 study.

13 Results of the secondary endpoints support the
14 outcomes of co-primary endpoints. Evidence of IT
15 efficacy for male and non-white subjects is limited
16 because of underrepresented subgroups, observed
17 numerically reverse efficacy trend in different
18 endpoints for the two trials in elders, such as aged 65
19 and older. Efficacy of IT beyond six months has not
20 been established.

21 Thank you.

22 DR. GERSON: Thank you very much. I would

1 like to thank the FDA review group for its excellent
2 presentation and for the questions that it's raised for
3 us to further consider.

4 If I could take the chair's prerogative, it is
5 now a little after five past 12. To help us navigate
6 through the next hour, I would like to ask now whether
7 there are members of the audience who would like to
8 make a presentation during the open public hearing
9 opportunity and, if so, to at least raise their hands
10 now so that I can gauge how we might spend the next
11 hour.

12 Seeing none, I will allow us to then spend
13 this next hour to review the two presentations that
14 we've had, focusing first on questions that were raised
15 by the FDA presentation.

16 Go ahead, Dr. Burke.

17 DR. BURKE: I have two questions. One is that
18 it seems that the adverse effects were primarily within
19 the first week. I mean many of them resolved within
20 three to seven days. And the presenter also showed
21 that there seemed to be fewer adverse effects when
22 there were larger intervals between the treatments, and

1 I just want to suggest that, first of all, it might
2 have been wise, having seen that kind of effect, that
3 each patient should have been evaluated within a week
4 of the treatment always, and perhaps if there's a
5 longer interval between treatments, the patient really
6 didn't remember the transient adverse effect. But it's
7 good news that the effects were transient.

8 The other thing is that the two of the three
9 severe reactions, the anaphylaxis and the angio-edema,
10 was there any attempt to see if those patients were
11 allergic to penicillin, because if those two reactions
12 were in the U.K. where there was possibly penicillin in
13 the media, that's obviously extremely significant.

14 DR. WITTEN: I think we'll refer that question
15 to the sponsor.

16 DR. GERSON: Could the sponsor respond?

17 DR. SMITH: About the two cases of anaphylaxis
18 or systemic hypersensitivity in the U.K., one of those
19 cases was ruled by the treating physician to be either
20 due to lidocaine or latex and not be due to the
21 Azfibrocel-T product. The other was felt to
22 potentially be due to that product. But I don't know.

1 There was no further follow-up on whether that patient
2 was penicillin allergic or not.

3 DR. BURKE: And could I just ask one little
4 follow-up? I know that there are many steps between
5 the fibroblast proliferation, which presumably has some
6 growth factors and other things in the media, including
7 serum, and the question is what was the placebo, and
8 could any of those growth factors or serum have been in
9 the final product?

10 Did the placebo possibly have those materials?
11 That's question one. Because that might have accounted
12 for some of the efficacy of the placebo. But also, it
13 might have caused the severe reactions.

14 DR. MASLOWSKI: Just to reintroduce myself,
15 I'm John Maslowski. I'm the vice president of
16 Operations at Fibrocell Science, so I'm employed
17 directly by the company.

18 The first question, the vehicle was actually
19 the carrier media with no added protein or anything.
20 It's simply just a media-based carrier with the cells
21 directly in it. So there are no additional growth
22 factors or protein. We used no protein from the

1 cryopreservative on, so there's nothing -- it's not
2 formulated with any sort of sera or any other growth
3 factor prior to injection.

4 DR. GERSON: Dr. King.

5 DR. MASLOWSKI: That's also the same, by the
6 way, for the U.K. The U.K. formulation was the same as
7 the final formulation, the same as the U.S.

8 DR. KING: I have a question more related to
9 what I call original sin; that is, when you start to
10 issue cultures and fibroblasts, you start with bovine
11 serum albumin, fetal calf serum, other things.

12 There was an issue awhile back about the
13 spongiotic encephalitis type things. And so, do we
14 know for sure that the product, the serum that you got
15 is fat-free? Where do you get your source of the fetal
16 calf serum?

17 DR. NOVAK: All of the manufacturing reagents,
18 and in particular the fetal bovine serum, is from a
19 certified source to be free of any adventitious agents.
20 So that's under control for the raw materials.

21 DR. KING: I never did find anywhere what was
22 maybe proprietary, what are the actual ingredients when

1 you start the fibroblast culture. Because, you know,
2 the keratinocytes and other cells will die out with
3 passage, but original sin, if there's something in
4 there that changes their metabolism or surface
5 expression -- so is it proprietary what's in there?

6 DR. NOVAK: Yes, it is. And I can tell you
7 again that because of the nature of the cultures, they
8 are selected for fibroblasts just by the nature of the
9 course of culture and the media that's been chosen, et
10 cetera.

11 DR. KING: I understand. I was just trying to
12 find out did you regulate for the antibiotics and other
13 factors.

14 DR. NOVAK: Pardon me?

15 DR. KING: Did you regulate what you used for
16 the antibiotics?

17 DR. NOVAK: Oh, yes.

18 DR. KING: Okay. I'm just saying you had
19 penicillin first, so you must have put something else
20 in there because it gets contaminated.

21 DR. NOVAK: The initial culture --

22 Mr. Maslowski, you want to address that?

1 We no longer use penicillin. There are
2 antibiotics used earlier in the process that are not
3 maintained through the continuation.

4 If you want to comment.

5 DR. MASLOWSKI: I could just share that
6 they're not penicillin-based; they're cephalus sporum-
7 based. They're typical cell culture antibiotics for
8 broad spectrum bacteria and for fungi, but not one of
9 the penicillin.

10 DR. KING: I was looking for a potential
11 explanation as alluded to for an angio-edema since a
12 lot of those products can be inducing angio-edema.

13 DR. GERSON: May I just query whether and what
14 characterization there may have been of the final
15 product to show the absence, or the level of absence,
16 of those added materials?

17 DR. NOVAK: Yes. Again, I'll have
18 Mr. Maslowski answer the question. There has been
19 residual testing that's been performed.

20 DR. MASLOWSKI: As part of our BLA filing, we
21 presented residual testing on selected reagents that
22 would not have been diluted out by massive amounts of

1 change over media and we presented those in our final
2 BLA, and we're well within the sub microgram per ml
3 level, some down to nanogram. I think because of the
4 component priority, we did not list each one and their
5 result, but the results were filed with the agency with
6 the final concentrations and the final product.

7 DR. GERSON: Dr. Olding.

8 DR. OLDING: First, a question for the FDA.
9 It's my understanding that the pivotal studies were
10 conducted with input from your group, and I'm wondering
11 why a diary was not included as part of those
12 suggestions, or maybe I just don't understand that you
13 don't suggest that, or perhaps I should ask the sponsor
14 the same question. That's my question in general.

15 DR. WITTEN: Well, I would defer to the
16 sponsor, except to say that we looked at it and we
17 looked at the information that we had. I think at the
18 time perhaps the significance of capturing these early
19 events or how to capture them may not have been totally
20 clear to us, but the sponsor may have something to add
21 to that.

22 DR. NOVAK: Again, to echo that, in hindsight,

1 it may have been very useful in fact to have had a
2 diary card, no doubt about that. We did have serial
3 injections and the experience from previous trials with
4 shorter intervals. Again, we opted not to have the
5 diary card. We felt that the safety data collection
6 from the subsequent visits was pretty robust.

7 Again, as noted by one of the committee
8 members, even upon return, many of the early events
9 that we may have captured had already resolved. So
10 again in hindsight, it would have been helpful,
11 although I think the testimony to the fact that the
12 events that would have occurred had already resolved by
13 the time subjects would have returned.

14 DR. OLDING: That was really my question for
15 the FDA. Since I didn't get an opportunity the first
16 time, I have a few more questions to ask the sponsor.

17 First, for patients who theoretically come
18 back for repeated injections beyond the three, is that
19 going to require additional biopsies or how long do
20 those cultures last; i.e., do they have to have more of
21 the biopsies which in themselves might cause scarring?

22 DR. NOVAK: Currently, the manufacturing

1 process actually supports production from the biopsy.
2 The original biopsy will support all three injection
3 regimens for the nasolabial fold injection indication.
4 So that one biopsy does support the therapy as we're
5 proposing it.

6 DR. OLDING: But if someone comes back later
7 on and wants more?

8 DR. NOVAK: Currently, the manufacturing
9 process actually can provide even more cells than
10 what's required, and in some occasions -- and in fact
11 we have retained samples and additional samples that
12 are available, but that's not currently the indication.
13 So we wouldn't be treating on a follow-up basis from
14 the original manufacturing process. In the future,
15 again, we have a process that is expandable and has the
16 capability to go beyond the three injection regimen, as
17 well, but that's not the current plan.

18 DR. OLDING: All right. I want to be sure
19 about the bovine question, which has been brought up a
20 couple of times.

21 I know that initially people who had been
22 sensitized to bovine products were not included, and I

1 think you had suggested, at least in the packet of
2 information, that people who were previously bovine-
3 allergic should not be receiving the product.

4 Does that mean that the bovine products are
5 not completely washed out and theoretically the patient
6 could be allergic? Because if that's the case, that's
7 3 percent of the population, and then is the test dose
8 appropriate?

9 DR. NOVAK: The validation study to
10 demonstrate the robustness of the washing procedure,
11 which is again from the cryovial drug substance through
12 washing procedure, the preparation of the injection
13 itself, which is cells suspended in media, not
14 containing the protein or any sort of bovine
15 product -- again the washing procedure has been
16 demonstrated through validation to remove bovine serum
17 components to very low levels. I should also add that
18 the bovine serum again is not a component of our
19 cryopreservation.

20 DR. OLDING: I only have one more question.
21 This is for Dr. Weiss.

22 The efficacy rates in the co-primary endpoints

1 were 33 percent and 19 percent for the two studies by
2 the evaluator, not by the patient.

3 Could you comment on your -- because it sounds
4 like you have a lot of experience with other injection
5 types, other fillers. Could you comment on your
6 thoughts about having a 66 percent failure rate
7 following an injection at six months?

8 DR. WEISS: Just to qualify, I think you're
9 referring to the 005 and 006.

10 DR. OLDING: I am.

11 DR. WEISS: I wasn't one of the investigators
12 in that trial. But to answer your question, the filler
13 studies we do with the volume fillers, like hyaluronic
14 acid or the J&J product, which is the porcine collagen,
15 they're big volume fillers, and it's a very, very
16 different technique. And so your level of improvement
17 is going to be much greater when you can add more
18 volume here. We're limited for volume, and what we're
19 theoretically trying to do is to stimulate more
20 collagen in the dermis more superficially. So I kind
21 of expect a much lower response rate.

22 DR. OLDING: If you were going to see a

1 physician and you had a 66 percent failure rate of a
2 product, would you have that product?

3 DR. WEISS: Well, I think the failure rate is
4 based on a two point on the scale. I think it's
5 considerably higher with the one point. And I can just
6 go based on the patient satisfaction from the older
7 studies that I participated in, and for the vast
8 majority it was high enough to get satisfaction.

9 Like everything we do, we tell people it's not
10 going to work 100 percent of the time. We try to give
11 them reasonable expectations. We would explain that
12 this is not a volume filler, that we're working on very
13 superficial wrinkles. But I think that I wouldn't
14 expect that much of a high rate with two point
15 conversion but I think the one point in the scale
16 conversion is satisfactory to me. That's the best way
17 I can answer that.

18 DR. NOVAK: I'd like to just make an
19 additional comment to that, and Dr. Smith will also
20 comment.

21 It is a good question. With regards to
22 response rate, what does that mean with regards to

1 clinical utility or satisfaction of the patient?
2 Again, I'd like to just make the comment that studies
3 were designed as treatment effect studies. We targeted
4 the 40 percent response rate or greater for the
5 treatment group and 20 percent or less in the vehicle
6 group based on early study expectations.

7 We're held to a two point move on a scale for
8 the evaluator as well as the subject and both sides of
9 the face were actually being evaluated. Now again, if
10 one does look at the data in a slightly different
11 manner, potentially looking at a one point move if one
12 evaluates the subject data, as well, again satisfaction
13 or response, if you will, is also subject to the
14 opinion of the individual being treated, as well,
15 again, what's truly a meaningful response. And, in
16 fact, in other studies for other types of products, as
17 well as in the literature, oftentimes even a one point
18 move on a scale in fact is significant.

19 I only add that because the robustness that
20 was built into these studies, again, was designed
21 specifically as a treatment effect study as opposed to
22 trying to achieve a study that gave you the optimum

1 response rate by either of the scales. So again, the
2 design of the study and the fundamental premise was not
3 to get the absolute best result under the best
4 circumstances with this particular design. It was
5 designed as treatment effect, and I hope that helps.

6 DR. GERSON: Could we move on? Dr. Newburger?

7 DR. NEWBURGER: Thank you. I have two
8 questions. One, I think would be for FDA, which
9 relates to safety. And that would be actually
10 Dr. Thomas.

11 My information is a little bit out of date,
12 like about 30 years, but when I was doing cell culture
13 work at the NCI, I recollect that there was a real
14 problem with phage contamination of some cell cultures,
15 and this didn't always reflect in altered morphology of
16 the cells.

17 Is that still an issue? Is there possibility
18 that there could be a viral infection of the
19 fibroblasts that are being cultured? And, if so, is
20 there some type of probe that could be used to look for
21 viral sequencing?

22 I ask that as a potential safety question, and

1 if I'm all wrong, just tell me.

2 DR. THOMAS: We don't require a viral test,
3 but the cells are autologous, so presumably they'd be
4 an autologous virus.

5 DR. NEWBURGER: As a laboratory contaminant,
6 as a laboratory-acquired contaminant, which was a real
7 issue a number of decades ago.

8 DR. THOMAS: The tests that we used for
9 sterility doesn't include viruses, no.

10 DR. NEWBURGER: Thank you.

11 The second question I have is relating to the
12 sponsor.

13 The early studies that I read --

14 DR. THOMAS: Could I make one more comment?
15 Sorry.

16 The manufacturing facility where it's
17 manufactured is on the current good manufacturing
18 practices, and so you wouldn't expect to have a viral
19 contaminant.

20 DR. NEWBURGER: Thank you.

21 The other issue was, in the initial studies
22 with Isolagen that were published by Dr. Boss a number

1 of years prior to these studies, I noticed that there's
2 a real difference in the injection technique. It was
3 made clear that it had to be at the dermal subcu plane
4 plus mid dermis plus high dermis.

5 Now, is the reason that that has changed to
6 the current injection technique because you actually
7 found in some way that all that was necessary for the
8 effect was to be high on the papillary dermis or was it
9 to avoid the inevitable hematomas and tissue reactions?
10 What is the basis for the change in the injection
11 technique?

12 DR. NOVAK: Dr. Boss is here and he's
13 available for this question.

14 DR. BOSS: Thank you. I think you alluded to
15 the point. Unnecessary distribution of the material
16 into the subcu plane was to be avoided, and also the
17 chance of hematoma for the cheaper injection was
18 higher.

19 So to try to maintain the clinicians or having
20 them avoid going too deeply, it was then stressed and
21 also to inject more superficially. And also in
22 different layers of skin, the depths of the skin or the

1 thickness of the dermis is different. And, again, it's
2 a very thin dermal area, such as around the lips, and
3 it's very easy to go into the wrong plane and get
4 bleeding and reaction and waste material.

5 We found that raising a wheal in that level
6 was much more easier for the clinician to see and
7 understand.

8 DR. GERSON: Dr. Boss, could you identify
9 yourself, tell us a little about yourself?

10 DR. BOSS: I'm William Boss. With my lab
11 partner, I originally came up with this idea in 1992.
12 I haven't had any affiliation with the company since
13 2002.

14 DR. GERSON: Dr. Taylor.

15 DR. TAYLOR: I have two product questions and
16 two study questions.

17 With regard to the product, you stated earlier
18 that you subject the final product to flow cytometry.
19 Are there any cells in the final product not stained by
20 the two antibody markers that you use? That's the
21 first question.

22 The second question is, is the biopsy itself

1 inspected in any manner for abnormal cells, and have
2 any tumor genicity studies been done with the resulting
3 cells? And then I have two study questions.

4 DR. NOVAK: With regard to biopsy, there are
5 acceptance criteria. It's a visual examination and
6 there's not extensive characterization of the biopsy
7 itself. However, they are inspected for any abnormal
8 or exogenous contamination, any other kind of
9 characteristics.

10 With regard to tumor genicity, studies have
11 not been conducted at this time with the injection,
12 reinjection of cells, for example, with the specific
13 attempt to induce tumors. Again, we've relied on the
14 literature and knowledge from other datasets at this
15 point as well as our clinical experience.

16 DR. TAYLOR: And with regard to the antibody
17 staining?

18 DR. NOVAK: The antibody stain, again, we have
19 two antibodies that we're using, and during our
20 validation, there was -- and again for proprietary
21 reasons, we won't go into the exact number, but there's
22 not a 100 percent staining.

1 But with regards to sorting the population --
2 so for each marker, we've gotten as close as we can to
3 100 percent of the population and we cannot tell by the
4 way we do the assay whether or not there's any cell
5 that is excluded by one or the other stain or both, if
6 that makes sense.

7 DR. TAYLOR: So if I can clarify that, what I
8 think I hear you saying is that you don't know what
9 percentage of the final product is not stained by your
10 two antibodies?

11 DR. NOVAK: We do know by the way the assay is
12 run, but the way the assay is run, we can't tell you if
13 -- John, maybe you want to address this before I go
14 down the -- I apologize.

15 Mr. Maslowski.

16 DR. MASLOWSKI: The only part I can mention is
17 that the limited detection of each antibody was
18 established in method validation. So through that
19 limited detection, we know that population has been
20 stained. But like I said, limited detection gives you
21 enough variability where you can't say it's 100
22 percent.

1 DR. TAYLOR: When you do fact staining, you
2 can see whether or not there are events that occur
3 outside of your criteria. And the question -- what I'm
4 trying to get at is what percentage of cells are
5 neither of the two that you're talking about?

6 DR. MASLOWSKI: I think because our limited
7 detections are so tight, it's definitely less than 1
8 percent because we're dealing with a very small range
9 anyway from 98 to 100.

10 DR. TAYLOR: So my two study questions, first
11 I guess I have a very simple point of clarification,
12 mild, moderate, severe adverse events; how were those
13 defined? But with regard to that, it seems to me that
14 a preponderance of the adverse event data relate to
15 something that could be kind of grossly classified as
16 increased stress or decreased immune competence or
17 something at the injection site.

18 There's an incidence of herpes. There's an
19 incidence of cancer. There's an increased event of
20 alopecia. There's a para-psoriasis. There are
21 papules. There's swelling.

22 So I guess what I'm trying to understand is,

1 well, whether or not you have any comments on that.
2 Then the second study question is in your integrated
3 data with regard to 7,000 patients, was there any
4 increased numbers with regard to ethnic and race
5 breakdown and adverse events?

6 DR. SMITH: Stacy Smith again. So the first
7 question was with respect to the injection site
8 reactions and how are those characterized.

9 In the Pivotal Studies 005 and 006,
10 investigators were asked to use the CTCAE database to
11 categorize those reactions.

12 DR. TAYLOR: That's not really the question.

13 DR. SMITH: Oh, I'm sorry. Go ahead.

14 DR. TAYLOR: The question is more -- it seems
15 to me that when you aggregate the types of adverse
16 events that were seen at the injection site, you can
17 begin to get some inference that there is an increase
18 in reactions that have to do with immune response or --

19 DR. SMITH: You're talking about things like
20 herpes reactivation and so forth?

21 DR. TAYLOR: Yes.

22 DR. SMITH: I would actually disagree a little

1 bit with that. In patients who undergo any kind of
2 facial therapy, be it injection of this product, the
3 dermal filler, resurfacing procedures, chemical peels,
4 et cetera, there's always a concern for activation of
5 things like herpes, reactivation of autoimmune or
6 immune disorders. And I wouldn't consider those
7 specific to any one particular therapy. It's common
8 practice to prophylactically treat patients with
9 antiviral agents before they have these kinds of
10 procedures.

11 DR. TAYLOR: So the question is how does this
12 compare percentage-wise to those other treatments,
13 filler treatments and other things with regard to the
14 reactivation of these events?

15 DR. SMITH: There was no formal analysis of,
16 say, published data with respect to herpes
17 reactivation, et cetera, but a good look at the data
18 would suggest that this is well within the realm of
19 what a practicing clinician might expect with a facial
20 injection or facial modifying-type therapy.

21 DR. GERSON: Dr. Kwak.

22 DR. KWAK: So this question is for the FDA

1 clinical efficacy review.

2 I want to come back to the point I made
3 earlier this morning. and that was, well, with the goal
4 of alleviating my potential concern about the
5 introduction of bias if the study wasn't rigorously
6 blinded.

7 I'm trying to understand how in a practical
8 level this occurred at the sites. I understand that
9 there was a separate -- the physicians were separate
10 who injected the treatment and who evaluated it. But
11 practically speaking, I'm assuming these are clinical
12 practice sites, so maybe different partners from the
13 same practice, and were some of them sometimes
14 injecting and sometimes evaluating? If so, what kind
15 of safeguards were put in place to make sure they were
16 really operating independently with regard to the
17 evaluation of the individual patients?

18 DR. SMITH: So the question is regarding the
19 blinding and preservation of the blinding.

20 You're correct in that the design of the study
21 is that there's an injecting doctor for a given patient
22 and an evaluating doctor for a given patient. The

1 sponsor required any sites that participated have two
2 doctors, two board-certified dermatologists or other
3 qualified individuals. At some sites, every patient
4 would be injected by one doctor and then every patient
5 would be evaluated by another doctor. At other sites,
6 there was what we call a flip flop where patient A was
7 owned by one doctor for injection and patient B was
8 owned by another doctor for injection. Separate source
9 documents are kept for the injecting doctor and for the
10 evaluating doctor and those are not shared, and
11 physicians are carefully counseled and instructed not
12 to discuss those cases.

13 This type of study design is actually very
14 common in these kinds of aesthetic therapies where
15 there is potential unblinding from delivering the
16 therapy, just like there would be here.

17 DR. GERSON: Dr. Woo.

18 DR. WOO: I have one question about product
19 and then a couple study questions.

20 The first one is that the product, as I
21 gather, the cells when they're grown takes about 55 to
22 60 days, but it actually was only two to three

1 passages, is that correct?

2 DR. NOVAK: That's correct.

3 DR. WOO: Doesn't that seem a little bit long
4 for passage? It takes 30 days for cell passage?

5 DR. NOVAK: These are primary cell cultures
6 established from biopsy. So it's not unusual to
7 actually have the growth phases such that the passage
8 is actually that low for that long period of time.

9 DR. WOO: Then questions about the efficacy
10 outcome.

11 The first one is that what is the concordance
12 level between the responders from the subject's
13 evaluation versus the evaluator's assessments? I mean,
14 the question is whether it's the same individual who's
15 been rated to be responder by both groups or are they
16 discordant.

17 DR. NOVAK: The only delay is we're looking to
18 see if we actually have the data available. It might
19 be -- this is direct patient to patient concordance.
20 If that slide isn't handy, then we'll need to defer.

21 So with regards to the correlation of
22 response, this is again a correlation between the

1 subject and the evaluator assessments. This is for
2 both 005 and 006. As you can see, the IT responders by
3 subject assessment; again, from the original data, it's
4 57 in the IT group and for the subject assessment 33 in
5 the evaluator, so concordance. And again, I'll look to
6 my colleague.

7 Mr. Hennegan, can you explain?

8 So the 54 total IT subjects that could be
9 responded in both, 74 percent responded in both
10 assessments. And I think that probably addresses most
11 of the concordance issue; of the 15 total vehicle
12 subjects, who could have possibly responded in both
13 assessments; 47 did.

14 I don't know if that addresses the concordance
15 as directly as you'd like.

16 DR. WOO: So the last column, when you say
17 both, that means the 27 percent of the responders
18 actually is concordant with both assessments and the
19 others are not? Is that what I'm seeing in the 005?
20 I'm just clarifying.

21 DR. NOVAK: These are the actual numbers of
22 subjects and not the percents. So 27 in the IT group

1 responded in both the subject and the evaluator, three
2 in the placebo group responded in both subject and
3 evaluator, whereas for 006, 13 responded for both the
4 subject and the evaluator and four for placebo.

5 DR. WOO: So maybe we could get some more
6 analysis and you can come back to me.

7 DR. NOVAK: I'd like to do that, if that's
8 possible. We'll break it down in a more meaningful
9 way.

10 DR. WOO: Thank you. My last question is that
11 I still go back to my original question of the lack of
12 an objective assessment of outcome of the responders.
13 And I share Dr. Newburger's concern that when you have
14 two different trials with very different outcomes, 19
15 percent versus 30 some percent in terms of responders
16 and so on, and then you have such difference of the
17 outcomes between different trial sites.

18 The question on my mind is that whether this
19 is -- so if you would look at only those sites that
20 give you lower responders and include statistics on
21 that alone, would that be an effective outcome? And if
22 it is not, then the question really is is the product

1 really effective? If you take the -- then the
2 effectiveness of the product is really evaluator-
3 dependent or site-dependent. So in my mind, I'm not
4 convinced yet that the product is effective, and I'd
5 like to give the sponsor another opportunity to
6 convince me that I'm wrong.

7 DR. SMITH: Stacy Smith again. So the concern
8 is a couple of things. One, the tool that's used to
9 measure effectiveness is the scale, and I'll talk a
10 little bit about that, and then the disparity between
11 both the trial sites, those three sites in 006, and the
12 006 and 005 data.

13 As a physician who conducts a lot of clinical
14 research studies in dermatology, we are longing for a
15 very objective measure. If you do a blood pressure
16 study, put your arm in the machine, you get a blood
17 pressure number. It's very nice. Such tools simply do
18 not exist in dermatology.

19 Dr. Weiss told us about a particular camera
20 system, and I've had a number of camera systems and
21 other systems in my office to try and make an objective
22 measure of these kinds of measurements. We've tried

1 ultrasound. There's silicone impression tools where
2 you make molds of the patient's face or whatever and
3 have those submitted for laser scanning, and none of
4 them validate and none of them are clinically
5 meaningful.

6 So, unfortunately, we are stuck with what are
7 called photo guides or photo numeric scales. So that's
8 what was used in this trial and that is unfortunately
9 still in dermatology the state of the art.

10 With respect to the differences between the
11 two studies, it's clear that there were three sites
12 that did not perform very well. The threshold for
13 success here is very high. It's a two point move on a
14 six point scale and it had to occur in both nasolabial
15 folds or nasolabial fold wrinkles. Therefore, that's a
16 very high hurdle to meet. It's not surprising that the
17 efficacy measured that way is quite low. There clearly
18 seems to be some issue with the way some evaluators
19 were implementing this scale.

20 That being said, my understanding of the
21 statistical analysis that was provided by FDA was that
22 when you take those sites out, there's still efficacy,

1 and when you do those three underperforming sites
2 separately as a statistical analysis, they are
3 significant and I would ask the FDA to correct me if
4 I've interpreted that wrong.

5 DR. LEE: Okay. If you take a look at the
6 outcomes of the two co-primary endpoints for three
7 sites versus the remaining sites, the only pair that is
8 now statistically significant would be the efficacy
9 result for the Evaluator Wrinkle Severity Assessment
10 for the three sites alone.

11 Is that clear? Okay. Thank you.

12 DR. WOO: I'm still kind of skeptical in a
13 sense. If you look at only those three sites, the
14 6100, the 6300, and 6600; if I add them all up, there
15 are four responders out of 61 individuals from the IT,
16 and from the vehicle, there are two responders out of
17 50 something.

18 So if you look at those three sites alone,
19 then this thing is -- I would say if there is any
20 effect, it's got to be very minimal. So then you have
21 very -- different sites can give you such diverse
22 results. It really gives me a lot of doubt in terms of

1 whether this treatment is really effective.

2 DR. WEISS: I'm here today because I've seen
3 patients long term. I sincerely believe that this
4 would be a good part of the armamentarium and I can
5 understand and agree with your analysis with the sites
6 and I certainly have, you know, similar concerns
7 looking at the data. But the fact is my experience has
8 been overall excellent, and patients keep asking me
9 when is this going to be available. And so I just
10 wanted to add that. But there's no one who can argue
11 with the numbers that are presented.

12 DR. GERSON: Thank you.

13 Dr. Chappell.

14 DR. CHAPPELL: Yes, I had two questions, but
15 one was specific to Dr. Lee about this issue.

16 I like your presentation and particularly
17 slide 15, you address this issue exactly by looking at
18 the vehicle and IT rates separately for each site, and
19 you showed that two of the three sites was zero vehicle
20 rates, also at very low IT rates. And it's not just
21 true for those who have zero vehicle rates. During the
22 discussion, I actually plotted them on my laptop and

1 you can -- well, you can't, but I can see a very strong
2 trend. Those with high vehicle rates have high IT
3 rates. Medium vehicle rates tend to have medium IT
4 rates. So they're very strongly correlated. There
5 seems to be an effect. IT is higher than vehicle, but
6 there's a very, very strong center effect.

7 Now, these were evaluator wrinkle severity
8 assessments. So that means, if there's a strong side
9 effect, the patients could be different between sites
10 or the treatment could be different between sites and
11 the vehicle could have some effect, and it could be
12 given better in some sites and worse in others, or the
13 evaluators could be different between sites. The sites
14 are different, but it's hard to tell.

15 Now, you can eliminate the evaluator effect by
16 doing exactly what you did, except for looking at
17 success rates in patients, patient self-assessments
18 between sites.

19 So if you saw a high correlation between IT
20 and vehicle rates among patient assessments between
21 sites, then you'd know either the patients are
22 different somehow or the treatments are different and

1 we should emphasize training.

2 So do you know, did you do that kind of table
3 for patient assessments?

4 DR. LEE: Correct me if I'm wrong. I believe
5 you are saying about Study 6, and to look at the three
6 sites versus the remaining sites, is that correct or
7 not?

8 DR. CHAPPELL: Right. But there's also a zero
9 percent vehicle success rate in Study 5.

10 DR. LEE: Right. Study 5, I had not done
11 that. Study 6, I did that for the three sites
12 specifically compared to the remaining sites in the
13 same study. So the only pair not statistically
14 significant is the one of the Evaluator Wrinkle
15 Severity Assessment endpoint for the three sites --

16 DR. CHAPPELL: But I was talking about the
17 patient self-assessment.

18 DR. LEE: Right. Patients, that one is
19 statistically significant for the three sites as well
20 as for the remaining sites.

21 DR. CHAPPELL: But is there a difference
22 between -- so there seems to be an effect?

1 DR. LEE: There's effect in the subject.

2 DR. CHAPPELL: I'm not asking about the effect
3 of the treatment. I'm asking about the effect of the
4 sites and what it's due to. Right now by showing that
5 for the evaluator assessments, sites with low rates for
6 vehicles also have low rates for IT. That says there's
7 something different about the patients, the treatment
8 or the evaluators.

9 DR. LEE: But when we look at the patient
10 characteristic for the three sites compared to the
11 remaining sites, we could not find out the outstanding
12 issue for those patient baselines.

13 DR. CHAPPELL: Okay. Then there's something
14 different about the treatment or the evaluators.

15 Now, if you look at that same kind of table
16 just for patient assessments, --

17 DR. LEE: Right. It's on the same slide, on
18 the right-hand side.

19 DR. CHAPPELL: Slide 17. Yes, but separated
20 by site. But if you had the equivalent of slide 15 for
21 for patient assessments, --

22 DR. LEE: Oh, okay. I understand what you

1 mean.

2 DR. CHAPPELL: -- then you could see if there
3 was -- there's a strong correlation between those
4 percentages in the middle row and the percentages on
5 the right row. That's all I'm saying, that there's
6 something similar about the results for treatment and
7 control when it's evaluated by the evaluators. But I'm
8 wondering if the same is true if it's evaluated by the
9 patients.

10 DR. LEE: That analysis I have not done yet.

11 DR. CHAPPELL: Okay. Because then if that
12 were true -- because I like this analysis, and if it
13 were similar -- if the patients seemed to be more
14 satisfied where they are here for both vehicle and IT,
15 then you could say, aha, the treatment varies, which
16 might indicate that you would want better training.

17 DR. LEE: Well, I can make a comment about the
18 subject assessment endpoint. If you will take a look
19 at by study size for the IT and the vehicle, even
20 though this is specifically for Evaluator Wrinkle
21 Severity Assessment, for that I will comment that there
22 was no specifically, a particularly lower success rate

1 for the IT treatment in the Subject Wrinkle Assessment,
2 because there was a pooling analysis that's conducted
3 and it's based on the Breslow-Day test because Cochran-
4 Mantel-Haenszel was stratifying by slide, and it's got
5 to produce the Breslow-Day Test. But again, the
6 p value is really not a significant p value. But
7 again, study was not designed for that purpose. It's
8 really difficult to make a judgment about that.

9 DR. CHAPPELL: When you say it's not
10 significant, is it just for the patients or is the
11 patient evaluator --

12 DR. LEE: For all evaluator and the subject.

13 DR. CHAPPELL: Okay. Thanks.

14 DR. GERSON: Dr. Snyder and then Dr. Dubinett.

15 DR. SNYDER: I guess I have two questions.
16 One just came up in listening to this discussion.

17 Correct me if I'm wrong. Aren't the
18 evaluators' assessments at six months done with
19 photographs, is that correct? Am I correct on that?

20 They're not? Because if they're done with
21 photographs and there's a concern about evaluator bias,
22 can't the photos from one center simply be sent to the

1 evaluators at another center to see if there's
2 concordance in evaluating the exact same data?

3 DR. NOVAK: They weren't done with photos.
4 The primary endpoint was a live assessment.

5 DR. SNYDER: One of them says here, though,
6 that at six months, the evaluator improvement
7 assessment is based on photos.

8 DR. NOVAK: That's right. That's a secondary
9 endpoint.

10 DR. SNYDER: Well, I mean, wouldn't one way to
11 reconcile this as to whether there's evaluator bias
12 between centers is to simply send the photos to
13 assessors at another center and see if their
14 assessments are the same for the exact same photos and
15 then you can get a sense as to whether it's
16 investigator bias or evaluator bias or not, or whether
17 there really is a difference between centers? That's
18 just a point.

19 It sounds like it would be a very, very simple
20 way to reconcile this simply by -- it's objective
21 criteria to an extent in that everybody's looking at
22 the same photos.

1 That wasn't the main question that I wanted to
2 ask, though. That was just something that occurred to
3 me during the discussion.

4 I just wanted to revisit one question that I
5 had earlier, and maybe this might actually be best
6 addressed to Dr. Boss who did the preclinical work.

7 As someone who does a lot of transplants, I'm
8 always interested in what the fate of the cells are in
9 vivo, and I'm just wondering whether somebody could
10 just give me some information as to what happens to the
11 cells after they've been transplanted.

12 Do they stay quiescent? Do they continue to
13 divide? Do they die? And if they're still around, can
14 they be induced to redive by an injury, by an
15 infection, or just over time?

16 DR. BOSS: Thank you. In my preclinical
17 trials or early experience, I did some biopsies of non-
18 treated risk to test those areas and areas that were
19 dosed, and we might have available an example of one of
20 those showing increased thickness of the dermis.

21 Although these were not clinical trials per
22 se, clinical experience in -- for example, some

1 patients, one patient had a very high level of
2 intrathecal steroids injected for a bad back about two
3 years afterwards. And she came back to me and had
4 noticed that the clinical effect had gone away.

5 Having looked at her and evaluated her, I
6 said, "Well, let's wait for awhile and see what
7 happens." We gave her ascorbyl palmitate cream several
8 weeks later after the effect of that intrathecal
9 steroid would have been resolved or gone away and she
10 re-responded. In fact, I still see her today. I think
11 she may have forwarded you some of her own experiences
12 in some of the transmissions that you've gotten or
13 solicited from patients.

14 A number of other patients that we've seen
15 have also seemed to respond better, you know, several
16 years later, to topical creams or, say, micro-
17 dermabrasions, things like this; although I don't want
18 to make that assertion. It's just my own clinical
19 impressions since you asked me for that.

20 So I have indication in my patient base of
21 clinical activity and a large number of my patients
22 still come back, even 10, 15, 20 years later, not 20

1 but 10 -- seems like 100 years later, but they still
2 come back and are very positive about their experience
3 with the treated areas and are continually asking me
4 when it will be available for new injections.

5 DR. GERSON: Dr. Dubinett.

6 DR. DUBINETT: One of the questions I had did
7 relate back to the question of the site to site
8 variability. And I think, Dr. Smith, you had called
9 these three centers underperforming, and I guess that
10 implies that we have knowledge of something about their
11 performance in terms of the criteria.

12 DR. SMITH: No, that's probably just using a
13 poor terminology. I mean, we're just comparing them to
14 the --

15 DR. DUBINETT: Okay. I think one of the
16 interesting things is it's half the centers, is that
17 right? So 006 had six centers and three of the centers
18 had either 5 or 10 percent response by the evaluators
19 and the others had higher.

20 So it was my understanding that -- is there
21 some specific criteria that's been found in those three
22 centers versus the other three centers to --

1 DR. SMITH: No, that's what this debate is all
2 about. It's clear that looking at the center by center
3 efficacy data, that those three centers have lower
4 efficacy compared to the other centers in 006 compared
5 to the 005 centers.

6 DR. DUBINETT: So underperformance then would
7 not be a word to characterize those three centers?

8 DR. SMITH: Only if you're comparing them -- I
9 guess --

10 DR. DUBINETT: Underperforming. In other
11 words, there might -- what I was getting at is that
12 there might be some criteria to call the other three
13 underperforming.

14 DR. SMITH: Oh, you mean they might over-
15 represent the efficacy? Is that what you're saying?

16 DR. DUBINETT: Yes. So, in other words,
17 there's no criteria for underperformance in these six
18 centers that we know of?

19 DR. SMITH: No. They just simply -- the data
20 is different at those centers and that's all I know.

21 DR. DUBINETT: Okay. And given that, since
22 one could consider the 006 to be a center of

1 excellence, are there plans to have in the center of
2 excellence program that will happen, some correction of
3 that, so 50 percent are not different from the others?

4 DR. SMITH: Well, I would imagine that --
5 well, I'll let you discuss centers of excellence.

6 DR. NOVAK: I think the short answer is yes.
7 Obviously, we have trained physicians that are out
8 there with regards to the statistical results from
9 those sites. Obviously, they are quite different than
10 the majority of the sites that were included in these
11 two trials.

12 So the answer is yes. Everyone through the
13 centers of excellence will undergo, again, training and
14 we certainly will be doing some post-evaluation of some
15 of the data we've not yet gotten to, even continuing to
16 query what might be the underlying reason for, in fact,
17 the scores being so different at these three sites on
18 the evaluator scale.

19 Again, to date, we have looked at as many
20 correlations as we can and we just can't come up with a
21 reasonable suggestion, other than, again, the
22 particular utility of the scale.

1 I can say this. I'll stop there, actually.

2 DR. DUBINETT: So my other question related to
3 the laboratory, and that is under the culture
4 conditions that you have, do you have knowledge of the
5 proteins that are produced by the fibroblasts, such as
6 TGF beta, fibroblast growth factor, IL6? Is any of
7 that known?

8 DR. NOVAK: That work has not yet been done.

9 DR. GERSON: Dr. Rao.

10 DR. RAO: I had two issues and both of them
11 are questions for the FDA, really.

12 One of them is related to manufacturing the
13 cells. You know, there were questions raised about
14 serum and residue of protein and we don't quite know
15 what the test is to evaluate it, but presumably the
16 FDA's familiar with the fact that serum proteins can be
17 taken up by cells and the glycol proteins can still be
18 active and can persist in cells. So presumably there's
19 some tests and hopefully the FDA has made sure about
20 that.

21 The second issue with that was this
22 proprietary marker, and I think, as Doris and others

1 alluded to, hopefully the proprietary marker has been
2 tested in some system to show it's specific for
3 fibroblasts in this sort of mixed culture and doesn't
4 label, say, mass cells and it doesn't label the
5 endothelial cells, or anything else that's reasonable
6 contamination of that population, because if it is,
7 then that 90 percent number will contain a mixed
8 population of cells. And presumably, since we don't
9 know what the proprietary marker is, the FDA has been
10 satisfied on that score.

11 The third thing was that we talk about a dose
12 range which is quite large, between 10 to 20 million,
13 but it's all at the level of the cells in a culture
14 dish.

15 Presumably we need to be concerned about what
16 actually goes into the patient, and there maybe we have
17 some kind of study which says what the residual cells
18 are, what is the residue of the cell number that's
19 present in the injection as a critical criterion in
20 terms of determining what's happened and what's gone in
21 there. So those are sort of manufacturing-related
22 issues for me.

1 The other thing was on the clinical study
2 side. You know, of all the side effects that were
3 reported, there are really three which are relatively
4 unique to cells and possible proliferation of cells,
5 and that's there was some thickening, there was nodule
6 formation, there was a report of fibroblast overgrowth
7 in that case in one of those patients.

8 We don't know what the cause of that is. That
9 could be secondary. So presumably there's either data
10 there saying that equivalent fillers and so on caused
11 similar effects in the same range or if this is unique
12 to cells, then perhaps some correlation with
13 proliferation rates of cells because we know that long-
14 term culture of cells can cause a change.

15 I just did a ballpark calculation with Dr.
16 Snyder here. Presumably starting off with a sample
17 which is 100,000 cells or so from the biopsy and you're
18 going up to 10 to the power 8, right, because you're
19 going to 40 million cells or so and you have some
20 residue of cells left behind. That means at least 12
21 population doublings, maybe 15.

22 For MSC and other cell populations that have

1 come up here, we've been worried about more than 10 or
2 12 population doublings. So it may be something to
3 keep in mind, as well. I don't have the data because
4 that's not been presented, so we don't know, but that's
5 why the questions are to the FDA.

6 DR. THOMAS: Thank you for all those comments.
7 I can't really say too much, but the residual levels
8 that are in the final product are acceptable to us.

9 DR. GERSON: Would the sponsor like to comment
10 on that before we move on?

11 Ms. Rue.

12 MS. RUE: I have one question for the FDA and
13 a comment. And I probably missed it in the discussion
14 that we did on the safety results, but when we were
15 talking about the commercial experience and we talked
16 about the U.S. and the U.K. population, which is about
17 9,000, and you did a retrospective chart review, I
18 didn't get actually what percentage of those 9,000 was
19 looked at as far as the safety issues.

20 But the comment I have, as the consumer
21 representative, is that not to discount the physician's
22 evaluations of the positive effects, but if the client

1 that's receiving this procedure only because they're
2 not happy with the experience is not happy with the
3 results, this product's not going to sell and people
4 aren't going to come back.

5 So one of the focuses, I think, besides the
6 physician, is, more importantly, is if the patient
7 perceived that they had positive. And that's just a
8 comment. But I think it will be proved that it is
9 safe, that is the biggest concern.

10 So if the FDA could answer?

11 DR. WITTEN: Well, just to clarify about the
12 retrospective review and the U.K. experience, that's
13 based on what the sponsor provided us and the
14 retrospective review that they performed. In other
15 words, they give us data that they look at. So I'm
16 going to refer that question to the sponsor in terms of
17 telling us exactly what that retrospective review was.

18 MS. RUE: Thank you.

19 DR. NOVAK: For the U.K. data, it was a result
20 of querying the spontaneous reporting data that we
21 received. So that was not a review of case report
22 forms; they don't exist. Charts do exist, but again it

1 was in the U.K. So this was a query of the data or the
2 actual reporting that came to the company
3 spontaneously. So it's a small subset of the patients
4 treated.

5 MS. RUE: Any idea what percentage of them?

6 DR. NOVAK: Well, if one looks at 6,000
7 patients treated in the U.K. and the data we presented
8 represents a handful of those, we only received reports
9 that would indicate there might have been a problem.
10 We didn't receive, for example, data where there were
11 no problems. So all I can address is those are the
12 numbers we received.

13 DR. GERSON: Maybe I could just acknowledge
14 that the subgroup analysis by the FDA raised an issue
15 of efficacy in patients over the age of 65 and I'd like
16 to offer the sponsor an opportunity to provide us with
17 a perspective on that analysis and perhaps intentions
18 and their understanding of the use of this product in
19 their subject patients or perhaps prospectively in
20 individuals over the age of 65.

21 DR. NOVAK: Again, I'll first address the
22 issue with regards to the current plan. The current

1 plan is not to necessarily exclude anyone over 65 years
2 of age. That's based on a couple of factors. One, we
3 have experience and we can manufacture the product. As
4 far as the outcome measures, we believe the numbers
5 are, again, still a little bit too small to exclude the
6 possibility of a clinical benefit for these
7 individuals.

8 Our plan is to go forward and again collect
9 data, and that was part of the presentation on the
10 clinical support center, that one of the things we want
11 to do is, in fact, collect data on the demographics as
12 we see this product expanded into, again, a larger
13 number of the older population. So at this time we
14 don't have any intention to exclude those, but we do
15 have intentions to collect data and be more careful,
16 more robust, if you will, in the analysis with larger
17 numbers.

18 As far as the clinical experience, I don't
19 know if you need any additional commentary on why we
20 might believe that there could potentially be a lower
21 effect. I would refer to a clinician, but at this
22 point I feel the numbers are small.

1 DR. GERSON: Dr. Drake.

2 DR. DRAKE: I brought up the issue of biopsies
3 before and the reason is because I'm not sure that
4 anybody knows what you're looking at. And so my
5 question is, you know, there's a lot of difference
6 between repair and healing and remodeling. There's all
7 different ways the skin looks different, and we don't
8 know why the skin is looking different here. And it is
9 possible theoretically -- I mean, I'm just thinking
10 outside the box. But it's possible that instead of
11 getting a nice normal healthy reaction to this
12 treatment, are we in fact getting scarring from
13 collagen bundling and getting a small scar there which
14 plumps up the thing and that's a totally different
15 animal than a normal response. Nobody's mentioned
16 what's happening to elastin. I mean, I'd like to know
17 if we're seeing any elastin on this after the
18 injection.

19 So there are a lot of questions there, and
20 it's a well-agreed-upon concept that the elderly tend
21 not to scar as well as younger people. They just don't
22 have the mechanisms to form nasty scars. And so maybe

1 we're looking at scars in the younger people and the
2 elderly are not forming the same scars as the younger
3 people. I mean, I think that I don't know what I'm
4 looking at here and I want to know if the company has
5 any notion of what I'm actually looking at, besides
6 plumping of the wrinkle.

7 DR. NOVAK: Again, we don't have any direct
8 evidence, but my colleague from Vanderbilt did present
9 data, at least in an animal model, not our data.
10 Again, what we presume is occurring is that the cells
11 in fact are moving into that space and residing for
12 some period of time and participating in the
13 elaboration of extracellular matrix. What that looks
14 like -- yes?

15 DR. DRAKE: Is that with your product?

16 DR. NOVAK: It is not with our product.

17 DR. DRAKE: That's the whole point. That's
18 the whole point.

19 DR. GERSON: Further response to the question.

20 Dr. Newburger.

21 DR. NEWBURGER: My comment was that of
22 Dr. Drake, do we know that we're not dealing with

1 controlled scar production as is the case with some of
2 the injectable fillers that are devices where it is
3 controlled scar and it's not normal collagen.

4 DR. GERSON: Dr. King.

5 DR. KING: I guess I have two comments and
6 then one question.

7 The first comment is you learn from business.
8 If you have a big business like McDonald's, you have to
9 make sure that they keep the franchise, you have to
10 keep the doors clean, the burgers cooked, you know. So
11 you're going to have to pay attention to that, both
12 from the standpoint of satisfied clients but also from
13 the standpoint are you going to be put in a position
14 that somebody says you're excluding us and, you know,
15 you're controlling the product.

16 So that's been an issue in a place called
17 Nashville where they have a lot of hospital corporation
18 of America kind of operation. That's a big deal.

19 The other comment is really related to what
20 you talk about with issues. When you're over 65, like
21 I am, you get to the issue of are your tissues still
22 working or are they just less efficient. And I think

1 you get to that in a site- and person-specific manner.

2 When I just saw Jack LaLanne at 95 out in
3 California doing all kinds of things, I'm reminded that
4 people don't age the same and so it gets down to the
5 question very simply to me, are you injecting cells
6 that have been rejuvenated because they took a vacation
7 in tissue culture and got new products going there, and
8 is it a question of volume of cells, which is a whole
9 bunch of old people can make a big noise if there are
10 enough of them; so if you have noise, the increase in
11 the amount of growth factors, nutrients, and so forth.
12 And I would like to know about elastin.

13 So my question comes back to the same thing
14 that's being repeated here; what are we looking at?
15 What products are being delivered? Is this simply a
16 volume effect or is this scarring or something else
17 that's not been evaluated?

18 I go by as a dermatologist if it works, it
19 works, you know, but on the other hand, we're talking
20 about safety for people 10 years down, which is why I
21 asked about the bovine serum and so forth. So if
22 you've got clinical issues out of the way, at the end

1 of the day does it work and is it safe.

2 DR. GERSON: Seeing no other questions and
3 comments to be raised, and we're a little bit after 1
4 o'clock, thank you all for the questions, for the
5 presentations.

6 We will adjourn and come back at 2 o'clock for
7 the formal question period.

8 Thank you.

9 (Whereupon, a lunch recess is taken at
10 1:10 p.m.)

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1 DR. GERSON: I'd like to go ahead and get
2 started.

3 We have a series of six questions, two require
4 a vote by the committee, for discussion this afternoon.
5 Each will be led off by a committee member, and then if
6 the committee members would indulge me, what I might
7 suggest is that we just get a sense of perspective from
8 every member of the committee by a brief tour-around.

9 If you would like to pass on the specific
10 question, please feel free to do so, but I want to make
11 sure that we have a chance to have everybody heard.
12 We'll spend about half of our afternoon on the first
13 four questions so we have plenty of time to make sure
14 that we get to the questions that require a vote in the
15 latter part of the afternoon.

16 Before we begin, I'd like to ask, just for a
17 point of clarification for the record, Dr. Novak to
18 give us some follow-up from a point of discussion this
19 morning.

20 DR. NOVAK: Thank you for just an opportunity
21 for clarification.

22 The question came up whether or not there was

1 a pending lawsuit. The current CEO of the company,
2 Declan Daly, actually indicated in fact there's not,
3 but we committed to checking to see if there was
4 something, again, that we needed to tend to and inform
5 the committee of. And basically, there is no current
6 class action lawsuit.

7 The case number that was referenced in the
8 public letter that was referred to earlier today was a
9 lawsuit, a class action lawsuit initiated by investors
10 and that was started back in August of 2005. It went
11 through mediation and it was settled and closed in
12 March 24th, 2009. So in fact there are no pending
13 outstanding lawsuits.

14 DR. GERSON: Thank you.

15 If we could have posted the first question?
16 Terrific. I'll do my best to read through this, if I
17 could.

18 So the first question to the committee relates
19 to tumor genicity. If approved, IT would be the first
20 cellular product for this indication and the first
21 fibroblast product that is an injectable cell
22 suspension. Uncontrolled cell growth anti-tumor

1 formation could be potential risks of cultured cell
2 fibroblasts due to their proliferative nature.

3 In addition, there is a theoretical risk of
4 the post-auricular biopsy transferring abnormal or
5 malignant cells that may not be detected in the quality
6 controls of the product manufacturing.

7 Long-term follow-up data are limited. One
8 case of basal cell cancer occurred near the site of
9 injection. However, the relationship of IT to this
10 case cannot be assessed.

11 Based on the manufacturing and clinical data
12 presented and your knowledge of the literature, please
13 discuss any safety concerns relevant to tumor formation
14 and the potential for longer-term, beyond 12 months,
15 risks of this product.

16 If you believe there is potential risk, please
17 discuss the basis of your opinion and your
18 recommendations to discuss this risk.

19 I would like to ask Dr. King to help us frame
20 this question.

21 DR. KING: Thank you very much, Mr. Chairman.
22 I'll try to keep this brief and mostly to have the time

1 for discussion.

2 As mentioned, the IT/AT product is injectable
3 and it's autologous. And so, injecting autologous type
4 of fibroblasts is not the same as a dermatologist,
5 plastic surgeon, drawing out fat cells and then
6 checking them without culture. So that's a different
7 kind of presentation.

8 In general, we don't worry about fibroblasts
9 being particularly reactive because they lack the HLA
10 Class II antigens necessary for antigen presentation
11 and serial passage diminishes the antigen-presenting
12 cells. So there may be a small number of them in the
13 final product, but I doubt it being very significant.

14 Inducing granulomas and other potential areas
15 of tumor formation, by tumor doesn't necessarily mean
16 cancer, so you can induce tumors and they not
17 necessarily be malignant. So I think unless the
18 culture mechanisms and the proprietary products induce
19 something, whether it's a virus or some other type of
20 long-term promoting effect, it'd be unlikely that these
21 would produce cancers.

22 Selection of the donor's site is important

1 because, as a pathologist and a dermatologist, behind
2 the ear can still have cancers and even have melanomas
3 in that area, too. So the question is whether or not
4 anything that they're doing that gives a person back
5 there autologous fibroblasts to produce cancer seems
6 unlikely, unless the selection site is going to be
7 carrying something across that would do that.

8 In general, we try to grow basal cell
9 carcinomas in culture and probably lost at least one
10 grant because we couldn't do that consistently. So
11 from my perspective, long-term problems would be simply
12 a matter of the manufacturer and incidental effect of a
13 biopsying site where there's some form of malignancy,
14 which could even be fibroblastic because there are
15 fibro sarcomas.

16 So I'll leave it there.

17 DR. GERSON: Why don't we just move around the
18 table with a brief discussion? I'll start with Dr.
19 Allen.

20 DR. ALLEN: I don't really see a huge issue.
21 I mean, the bottom line is autologous. So as has been
22 said, unless there's something about the in vitro

1 passage that increases the risk of it, the reality is
2 that if the patient's got tumor cells in that biopsy
3 specimen, the patient's going to get a tumor behind his
4 or her ear anyway which will be managed.

5 So unless there's something that's going to
6 promote that and there's obviously concerns about that;
7 that said, any time we put cells in that have been
8 proliferating outside the body -- and there's always a
9 potential. So I don't think it obviates the need for
10 long-term follow-up.

11 We really don't have that. Yes, there are
12 7,000 patients out there, but we really don't have good
13 tracking on them. One imagines if there were tumors,
14 somebody would have said something and we would have
15 heard about it, but I think there's still a requirement
16 for long-term tracking well beyond 12. I don't
17 consider 12 months an adequate period to determine the
18 answer to this question, but I'm not overly concerned.

19 DR. DRAKE: I agree with them. I have nothing
20 to add.

21 DR. CHAPPELL: No comment.

22 DR. NEWBURGER: I wonder if it would be

1 possible to get perhaps a larger biopsy, 4 millimeter
2 biopsy, and then take a little bit of a portion of it
3 for histologic analysis. There are 10 to 12 doublings
4 in the cell culture. Squamous cell carcinoma does
5 culture quite well, and I'm concerned about that.

6 The other issue that I have, and I don't know
7 if I could mention this, I don't know what control
8 mechanism there is for the fibroblasts that are being
9 implanted, if in fact they are producing collagen on an
10 ongoing basis, what the signal is for them to turn off.
11 And since it's a short-term study -- I mean, do we know
12 that a benign tumor won't develop down the line?

13 DR. GERSON: Could we maybe just have -- maybe
14 we'll keep going around the room and remember, if I
15 could, this question and have one of the folks, I
16 suspect from this side, answer the question of in vitro
17 culture predictors perhaps.

18 MS. RUE: I don't have anything further to
19 add.

20 DR. WOO: I don't have any specific questions
21 right now, but I would participate in the follow-up
22 discussion when I hear some more.

1 DR. DUBINETT: So I think with the amount we
2 don't know about these cells and what they're
3 producing, that I think the issue of tumor genicity in
4 my mind is largely unknown for the following reasons.

5 Fibroblasts are well known to be the source of
6 both fibrogenic proteins, such as TGF beta, angiogenic
7 factors, and proteins that, when, as part of the tumor
8 micro-environment, there's a rich literature to
9 document that they both promote the tumor growth and
10 have an interplay with and are important for tumor
11 genicity.

12 The products that these fibroblasts might make
13 in regard to tumor growth decreases in cell-mediated
14 immunity are unknown, and under the culture conditions,
15 we don't know what they're making. So I think some of
16 the things that Dr. Taylor mentioned earlier in terms
17 of regulation of cell-mediated immune responses bring
18 to mind that these may be making large amounts of TGF
19 beta or TGF beta family proteins and I think that that
20 would be important to know in order to gauge the tumor
21 genicity.

22 In addition, the morphologic assessment of

1 fibroblasts in culture is very difficult to discern the
2 difference between a fibroblast and an epithelial cell
3 that's undergone epithelial mesenchymal transformation
4 that would occur in early stages of carcinogenesis.

5 So I think there's several questions in my
6 mind that at least raise a concern for this, and I
7 think that there are many unknowns in terms of the
8 characterization of the cells grown under these culture
9 conditions, particularly in terms of long-term follow-
10 up for individual patients.

11 DR. GERSON: Dr. Snyder.

12 DR. SNYDER: I certainly kind of indicated
13 before that as a scientist, I certainly would love to
14 know what the fate of those cells are after having been
15 transplanted. I mean, we don't even know if the cells
16 persist after they've been injected, so we don't even
17 know if they're hanging around. I think there's a very
18 good chance that they may not survive for more than a
19 few weeks. So I think there are ways to try to screen
20 the pre-implantation population. At a most simple
21 level, one could simply do karyotypes on those cells
22 and perhaps even screen for other markers.

1 Having said all that, it's a fairly benign
2 population. It's being implanted into a site that is
3 exceptionally visible, very accessible. With follow-
4 up, if there's a bad outcome, one can remove it. And
5 we've never seen anything directly related to
6 fibroblast proliferation.

7 I wonder what would happen if in fact a
8 patient received steroids or an injury or an infection,
9 but it's not been seen. And as far as we know, even
10 the patients that were not part of the studies, it
11 probably has not been reported.

12 So on balance, I would say it's a self-
13 selected population with cells implanted in an
14 exceptionally visible and accessible area. So I think
15 it's probably okay. I'm predisposed to let it go.

16 DR. GERSON: Dr. Rao.

17 DR. RAO: I'd just like to concur with
18 Dr. King and Dr. Allen, that, in general, I don't feel
19 taking the biopsy or the history of the cell that's
20 coming from and being transplanted in an autologous
21 setting is high risk in terms of tumor genicity, et
22 cetera, even if it's secreting a large amount or

1 additional growth factor, given the size and amount of
2 the cells that have been put in.

3 My only concern, which I sort of raised a
4 little bit earlier, was the cells and their frequency
5 of transforming in culture, which is dependent on the
6 number of passages and it's true for all cells,
7 including fibroblasts. With fibroblasts, there's a
8 little bit more of a concern simply because of the data
9 that we have from growing mouse fibroblasts in culture.
10 Mouse fibroblasts readily transform. We don't know
11 whether that's the equivalent with human cells, but we
12 do know that that's true for mouse cells. And one
13 needs to test that to make sure because there's no
14 morphological criteria which allows you to say that
15 this is a transformed cell as opposed to not being a
16 transformed cell. And either a limitation in the total
17 number of passages, you keep a cell in culture because
18 there's a time period that's been defined by academic
19 literature on what it takes to acquire and select for a
20 transformed cell, or some other mechanism of testing
21 might be something to keep in mind.

22 DR. GERSON: Dr. Olding.

1 DR. OLDING: I've nothing to add.

2 DR. KWAK: I have nothing to add.

3 DR. GERSON: Dr. Burke.

4 DR. BURKE: Yes, I agree with everything that
5 has been said, but I just wanted to point out that
6 there are possible markers. I mean, we know that in
7 actinic keratoses and even more in squamous cell
8 carcinomas that you can look very easily at P16 and
9 P53. So there are markers that could very easily be
10 screened, and this could be something that could be
11 done as the initial test of the fibroblasts that are
12 given.

13 Again, it's so important to see histologically
14 what happens in humans. I mean, it's just very
15 possible to implant these things behind the ear
16 retroauricularly and do sequential biopsies, look at
17 the types of collagen that are secreted, if there's
18 elastic tissue, and see if the cells are just a filler
19 that is remodeled or if the cells are really viable and
20 synthesizing. And these are all relatively easy and
21 accessible and could be done very easily. So I think
22 that's important.

1 But having said all of that, it's unlikely
2 that you would be transporting tumor tissue. At least
3 it's autologous tissue, it's retroauricular and having
4 had all of these caveats, it probably is safe, but
5 there are ways to make it 95 percent safe to 99 percent
6 safe.

7 DR. GERSON: Thank you.

8 DR. TAYLOR: Again, I concur with everything
9 that's been said, with the addition of perhaps markers
10 like P21. We know that fibroblasts have a very strong
11 influence on tumor genicity and tumor cell
12 proliferation and can impact the migratory capacity of
13 tumor cells. And I think it's critical to recognize
14 that and look for some of the early markers.

15 The other issue, with all the autologous cell
16 caveats being made, I think the cells are probably
17 reasonably safe, but we have not discussed adventitious
18 agents and in fact have been told that the cells are in
19 the presence of serum for a sustained period of time.
20 There's no karyotype analysis. No adventitious agents
21 are screened. No viral adventitious agents are
22 screened, and we really don't know that there's no

1 transformation of the cells. So I have some concern
2 about how to know at this point whether or not there's
3 any change in the cell phenotype prior to implantation.

4 DR. KING: I just want to listen to what
5 everybody's said. It's reminiscent of what happens in
6 Vegas may not stay in Vegas.

7 So the issue here to me is, is it going to be
8 transformed or not, and given we don't know the
9 proprietary type of what's going on, what I'm hearing
10 is that we buy it from reputable sources and so that's
11 what gets you in trouble in Las Vegas. So I'm not sure
12 about we know for sure. I'm not worried about
13 autologous fibroblasts per se, but you put them in
14 culture and then manipulate them, long term in the
15 selected individuals can cause a problem.

16 So I think it's relatively safe and yet when
17 it happens to you as a bad outcome, it's 100 percent.
18 So I think that's just the nature of clinical
19 dermatology.

20 DR. GERSON: Maybe I could comment and then
21 open it up for other questions.

22 I would have these concerns. In general, I

1 actually completely agree with Dr. Snyder, that this is
2 a visible site and therefore can be assessed daily by
3 the patient let alone a physician.

4 I would be a little bit concerned in the
5 broader application of individuals with predisposition
6 to transformation because of a genetic inheritance of a
7 cancer family syndrome, whether it be a BRCA1, P53.
8 There are a whole bunch of others and many others that
9 we'll come to know more.

10 The second population who may be more prone to
11 actually receiving this therapy would be heavy smokers
12 who have, I think, a higher incidence of wrinkles and
13 that population may very well have predisposed
14 molecular events.

15 The other item that I would query back to the
16 sponsor is we learned that a proportion, a small
17 proportion of the entered patients didn't receive the
18 cells and we were told qualitatively that they were
19 culture failures. We didn't hear anything about
20 whether or not any of those failures could conceivably
21 have been or were documented to have been
22 transformational events.

1 DR. NOVAK: In fact, none of those
2 discontinuations of culture had anything to do with the
3 transformation phenotype or any other concerns about
4 the quality of the cells. Discontinuation of
5 manufacture had to do with the ability to grow the
6 appropriate number of cells in virtually all cases.

7 DR. GERSON: Are there other comments on this
8 topic? Could I ask the FDA whether there's other
9 aspects of this that we would like to discuss?

10 DR. WITTEN: No. Thank you.

11 DR. GERSON: We'll move on to the second
12 question, if we could have that posted. Thank you.

13 Race and ethnicity, an increase in safety
14 events in non-Caucasian subjects, and the trial was not
15 observed. However, the study size was small. Please
16 discuss whether or not the data in the trial and your
17 knowledge of the literature suggests that this product
18 has the potential for causing risks, such as
19 hypertrophic scarring and keloid formation or abnormal
20 pigmentation, in the non-Caucasian population. If you
21 believe there is a potential increased risk, please
22 provide your suggestions of how to minimize these

1 adverse events.

2 We have asked Dr. Burke to help lead off the
3 discussion.

4 DR. BURKE: Thank you. First of all, we have
5 heard today that there is an underrepresentation of the
6 non-Caucasian population and we know that blacks form
7 more keloids by far and only 1 percent of the patients
8 studied or presented were black and 10 percent
9 Hispanics. So this clearly needs to be looked at.

10 We also realized that we don't know exactly
11 what a 100 percent of the cells are. We presume from
12 the markers that 98 percent of them are fibroblasts and
13 most of the other 2 percent are presumed from markers
14 to be keratinocytes, but in fact there may be mass
15 cells in that population. And we know that keloid
16 scars have more activity of the mass cells that are in
17 fact upregulated in keloid scars. We also know that in
18 keloid scars, there is high expression of transforming
19 growth factors beta-1 and beta-2, and we haven't looked
20 at what happens in culture with TGF beta-1 and beta-2.

21 So these are things that might increase scar
22 formation, and, of course, most importantly, which

1 we've repeatedly said, we don't know the fate of these
2 cells in vivo. We don't know if they're acting as
3 cells, whether they themselves are remaining viable, if
4 they are proliferating and, third, if they're producing
5 Collagen 1, Collagen 2 or elastic tissue or something
6 else, or are they only there as something that
7 stimulates further synthesis as in a wound-healing
8 situation.

9 So I just want to point out that there is an
10 opportunity for long-term follow-up. If somehow we
11 could have learned about the patients treated in the
12 '90s in the United States and the early 2000s in the
13 U.K. and Australia and New Zealand, perhaps somehow we
14 could find, especially the black populations, and see
15 if there was any incidence of scars.

16 So I think there are lots of open-ended
17 questions and a study that was just done and followed
18 for six months, we might not see the keloid because
19 keloids can form slowly and progress after that time
20 period. So these are all questions in my mind and I
21 open it to discussion from the other participants.

22 DR. GERSON: Thank you. We'll go

1 counterclockwise this way this time so we don't get old
2 from hearing from folks.

3 Dr. Kwak.

4 DR. KWAK: I agree. The number of experience
5 in non-Caucasian subjects is extremely limited at this
6 point and I would just defer to Dr. Burke, to her
7 comments and the other dermatologists on the panel
8 about the need for vigilant long-term follow-up in this
9 population.

10 DR. OLDING: As was presented by the sponsor,
11 it does represent an adequate amount of patients who
12 normally seek cosmetic treatments, percentage-wise.
13 But in one of the studies, and I don't recall which one
14 it was, they did show a better response in African
15 American population. If that's the case, since we
16 don't know what actually the mechanism of action is, if
17 the mechanism of action is scarring, then one would
18 expect to have a little bit better response in African
19 Americans. So I certainly am concerned about that and
20 enough that I would like to see a larger
21 representation.

22 DR. GERSON: Dr. Rao.

1 DR. RAO: Just looking at the question
2 specifically, I don't think that there's any data to
3 say that there's potential increased risk in treating
4 other classes of patients, non-Caucasian patients.
5 There's not enough data.

6 DR. SNYDER: I agree with everything Dr. Burke
7 said. I think it would be interesting to either
8 retrospectively or proactively include some more non-
9 Caucasian patients in looking at that.

10 DR. DUBINETT: I agree with what's been said
11 by Dr. Burke and have nothing to add.

12 DR. WOO: I concur.

13 MS. RUE: I have nothing to add.

14 DR. NEWBURGER: I would like to recollect that
15 in one of the studies, there was one subject who had
16 persistent firmness in the nasolabial fold, and perhaps
17 that person is a keloid former but that did persist for
18 the duration of the study.

19 Also, there was the case reported in U.K.
20 where there was a nodular or fibrous overgrowth at the
21 site of the scar. And, in fact, all of the biological
22 factors that have been mentioned may be quite relevant

1 in such a situation.

2 Lastly, the two individuals who showed post-
3 inflammatory hyperpigmentation, which admittedly was of
4 short duration, who were identified as non-Caucasian,
5 this is certainly not unusual, but the earlier reports
6 showed that the skin was pre-treated with both a
7 retinoid and Vitamin C, and both of these are very
8 helpful in preventing post-inflammatory hyper-
9 pigmentation in general. Some people use also a
10 topical hydroquinone. So I don't think that that's a
11 major -- the pigmentation, I don't think is an issue.
12 It can be addressed.

13 DR. GERSON: Dr. Chappell.

14 DR. CHAPPELL: I also don't see the data.
15 There's 26, by one count, non-minority -- sorry; 26
16 minorities, if you exclude others, out of 210 patients
17 in the pivotal studies. There don't seem to be an
18 excess of toxicities, but we can't tell. So I would
19 say I shouldn't abstain, but I wish there was a button
20 for I don't know.

21 DR. DRAKE: I have nothing to add.

22 DR. ALLEN: I have nothing to add.

1 DR. GERSON: I would only comment that it
2 doesn't appear to me that we have a reason for concern,
3 except for a small sample size, and the best solution
4 to that is increase the sample size through a
5 prospective collection of data.

6 DR. KING: I guess I have a simple concern.
7 It's called Pandora's box. If it gets FDA approved,
8 it's going to be out there and what pressures are going
9 to be to find out the numbers. So if you're inducing
10 in some places a mini scar, then my experience with
11 persons of color, that you get hyperpigmentation,
12 whether or not it persists or not, is you get
13 inflammation, you get everything from vitiligo to
14 hyperpigmentation.

15 So I'd just like to say if we do this, there
16 has to be some caveat that there's going to be some
17 population that will document what seems to be true in
18 white women between 40 and 60 is true for all other
19 ethnic groups.

20 DR. TAYLOR: I concur with Dr. King. I think
21 the data are not in and we need strong follow-up and
22 reporting.

1 DR. BURKE: So in conclusion, I think that
2 everyone agrees that there was a relatively limited
3 population of non-Caucasians, although there didn't
4 seem to be evidence, except in one patient, of nodular
5 formation.

6 I think that it's obviously important to have
7 vigilant follow-up, long-term follow-up, and we all
8 still want to know the in vivo fate of the cells.

9 Dr. Newburger mentioned that we can in fact
10 treat post-inflammatory hyperpigmentation
11 pre-actively -- I mean, we can maybe prevent it by pre-
12 treatment and treat it after, and perhaps as an
13 exclusion criteria or a warning to patients that may be
14 keloid-formers that they should not have this therapy.

15 So those are my conclusions.

16 DR. GERSON: Could I just ask the FDA if
17 there's another aspect of this question that we need
18 clarification on?

19 DR. WITTEN: No. Thank you.

20 DR. GERSON: Then let's move on to question
21 number 3, other demographic characteristics.

22 The proportion of subjects over the age of 65

1 and male subjects in the clinical trials are small.
2 Please discuss whether or not the data from the trials
3 and your knowledge of the literature suggest any
4 potential safety hazards with the use of this product
5 in these groups.

6 Again, I'm going to ask Dr. King to help lead
7 off the discussion.

8 DR. KING: Similar to the question about risk
9 from the scarring in ethnic groups, it's now turning
10 out to be that older people are getting to be the
11 majority. The males that we usually allude to are
12 males who are white or those who have less pigment, and
13 so it's not uncommon to see cancers behind the ears,
14 and in my dermatology practice, it's just unexpected
15 there but you see it. And it gets down to good news
16 and bad news.

17 The good news is that autologous fibroblasts
18 carry minimal risk across all ages in my experience and
19 permanent use of this usually leads to a good scar or
20 repair. The bad news is tumor formation or
21 acceleration is usually not induced in less than 12
22 months, so it may not be detected. Older donor skin

1 fibroblasts are actually slower to do things; that is,
2 they don't move fast but they do move or we'd all be
3 dead by age 65. So sometimes it takes a little bit
4 longer to get up to the speed to produce tumors, so
5 you're not really sure and the data's not there beyond
6 12 months.

7 The more bad news is the clinical efficacy in
8 older patients may be less optimal because of dietary
9 issues, menopause, UV damage, and so forth. So I think
10 there's going to have to be centers of excellence.
11 You're going to have to define your population.
12 Otherwise, you're going to be out of business really
13 quick.

14 DR. GERSON: Thank you. Maybe I'll just lead
15 off. I have two concerns in the population over the
16 age of 65. And that is, I'm not as comfortable with
17 issues of efficacy in that population and I might be
18 encouraged to suggest that assessment of efficacy is
19 actually important in that age group because our
20 knowledge of the biology, as Dr. King mentioned, as
21 others have discussed, certainly would suggest that
22 perhaps the response in vivo, despite the ability to

1 grow the cells ex vivo, may be more muted. And if it's
2 an ineffective product, then it doesn't seem pertinent
3 to pursue that. We don't have any other evidence of a
4 safety issue, other than the ephemeral one of tumor
5 genicity, and I don't think we have any reason to
6 restrict or be concerned about male subjects.

7 DR. ALLEN: I have some reservations about the
8 older population only because, although the cells, we
9 may well be able to get them to grow, proliferate in
10 vitro, the reality is that we don't really know that
11 it's those cells that are actually making anything in
12 there. They could well be just pumping out growth
13 factors that are stimulating the local cells to do
14 something.

15 So the reality is that it's the environment
16 you put the cells into that's as important as the cells
17 you put in. So if in fact the older population has a
18 less receptive tissue mass, then maybe we're not going
19 to see the effects.

20 So for me, it's not so much a safety concern
21 at all; it's really about efficacy. And maybe it's as
22 simple as just saying that, you know, the possibilities

1 of this working may be less in the over 65s until we
2 have more data, but that would be my concern.

3 DR. DRAKE: I have a little different tack. I
4 guess I am a little more concerned about this. I think
5 efficacy is one part that shows it's not as effective
6 in that group, but I think we have to ask ourselves why
7 is it not as efficacious in that group. And that's a
8 question that could have easily had some fairly -- some
9 data that would be reasonably easy to capture had there
10 been some biopsies post-treatment.

11 We don't know what's going on there, and I'm
12 going to go back to that point. We simply don't know
13 what's going on or what we're seeing. And the fact
14 that the elderly are not responsive could be indicative
15 that the elderly are also not as able to make scars as
16 the younger people are.

17 So I think there's a bit of a lack of short-
18 term data here to my satisfaction. I think other
19 things could have been done in this study.
20 Particularly, I think the lack of response in the
21 elderly should have been a trigger, should have been a
22 signal that somebody else needed to look at something

1 else to figure out why that was occurring, and that
2 wasn't done. So I have some concerns about this.

3 The elderly also, their immune system and
4 their whole response to almost any kind of injury is
5 not as up to par as the younger people in many
6 respects, and that may make them prone to something.
7 And the other thing about it is we have not talked
8 about other cells or other tumors, besides basal cells.
9 I mean, if you're going to turn on something in this
10 area, it's photo-damaged skin -- I mean, we've got
11 squamous cells, we've got other things that can turn up
12 in that area. And although this is primarily
13 fibroblastic, we don't have any long-term data, or
14 short-term data for that matter, to suggest we're not
15 messing with other cells. So I have some concerns in
16 this age group.

17 DR. GERSON: Dr. Chappell.

18 DR. CHAPPELL: I have no comment.

19 DR. NEWBURGER: I have nothing to add.

20 MS. RUE: I don't think that this age group
21 should be excluded. I think this age group with levels
22 of wellness vary greatly, with more people that age

1 having chronic illnesses than younger, more of them
2 being on medications, different kind of medications
3 than the younger population. But I just think it needs
4 to be something that's taken into account and watched
5 as opposed to have them excluded because of those
6 factors.

7 DR. WOO: My concern about this particular age
8 group is not so much from the safety side but from the
9 efficacy side.

10 DR. GERSON: Dr. Drake, just one more.

11 DR. DRAKE: I hope my remarks didn't lead to
12 anybody thinking that somebody should be excluded.

13 There's a fundamental rule. Once it's out
14 there, everybody will use it. And so, if this
15 committee -- particularly in wrinkles and particularly
16 the older you get. So if anybody is thinking about
17 approving this in any respect, then one has to consider
18 that it will be used in every age group all the time
19 and far more extensively than we would ever think.
20 It's a very popular field, wrinkles, and having
21 developed some, I can tell you.

22 (Laughter.)

1 DR. GERSON: Dr. Dubinett.

2 DR. DUBINETT: I agree with what's been said.
3 I think, in addition to increasing a clinical
4 population base in the age group, another possibility
5 would be to begin to look at the characteristics of the
6 cells in that age population under these culture
7 conditions to see perhaps if there are clues about
8 efficacy and perhaps safety.

9 DR. SNYDER: I pretty much agree with
10 everything that's been said. I certainly wouldn't want
11 to exclude the elderly and I think that should be a
12 very relative term. It depends on their health.

13 I think it's intriguing that probably elder
14 either tissue or cells may be less responsive. I think
15 it's very intriguing and could be addressed by most of
16 the things that have already been discussed.

17 I thought one thing that -- so I guess the way
18 I would approach the older patients or the way we
19 talked about with the non-Caucasian patients, either
20 increasing the sample size either retrospectively or
21 prospectively or both. And I thought that, Stanton,
22 you actually brought up an interesting variable in the

1 patient population that we hadn't discussed, and that's
2 smokers. In addition, they do increase -- my sense is
3 that there's an increased risk of wrinkling in the
4 smoking population. A lot of us, it's often attributed
5 to poor perfusion, I believe. So I'm just wondering
6 whether that needs to be something that needs to be
7 looked at, transplantation into smoking population,
8 that may have poor perfusion of that region and whether
9 that might even account for some of the differences in
10 efficacy could be a part of safety.

11 So certainly there's a higher risk of smoking
12 in the non-Caucasian population. I think
13 epidemiologically the non-Caucasian population often
14 has higher smokers in it, too. So I think it's a very
15 interesting point, in addition to the predisposition to
16 cancer that you mentioned.

17 DR. RAO: I agree with Dr. Gerson's summary
18 and I have nothing further to add.

19 DR. GERSON: Dr. Olding.

20 DR. OLDING: Nothing.

21 DR. KWAK: I have nothing to add.

22 DR. BURKE: There was a study done at Duke

1 from Dr. Pennell's (ph) lab by C. Phillips that showed
2 that elderly -- they studied neonatal fibroblasts after
3 circumcision in vitro as opposed to elderly fibroblasts
4 from biopsies of patients over 90. And they found that
5 the elderly fibroblasts proliferated at about one-third
6 to one-half of the rate of the neonatal, and they found
7 that they produced one-sixth of the amount of collagen.

8 So this is possibly very relevant to the
9 proliferation and the efficacy of the elderly cells.
10 So that would probably be recognized as soon as the
11 cells were taken and attempted to be cultured. and
12 certainly the patients should be informed of this, and
13 I think that each patient could be informed of the time
14 it took for their cells to grow in culture and if there
15 were some quantitative idea of how much collagen their
16 cells produced when they were being reproduced in the
17 36 to 55 days or 60 days or whatever. So I think this
18 is something that's important.

19 DR. TAYLOR: I think again the potential for
20 transformation in these populations is significant and
21 would recommend that the types of markers we discussed
22 earlier and some of the genetic potential alterations

1 be looked at, especially given the low degree of
2 efficacy.

3 In addition, with regard to men, I think it's
4 important to look at the increased incidence of cancers
5 as males age and whether or not some sort of testing
6 for risk of something like maybe a PSA should be
7 administered prior to use of cells, if there's
8 something like that.

9 DR. ALLEN: As we go around, it becomes pretty
10 clear that, in addition to death and taxes, wrinkling
11 is inevitable.

12 It seems to me that one of the issues here is
13 what are we going to recommend or what are we going to
14 follow. And if the data's already there for age and
15 population, then it seems the company would like to
16 look back and see what is the correlation between the
17 time of doubling and so forth. I mean some people at
18 age 85, their collagen seems to me to be looking pretty
19 good. I think the current phase is something like
20 cougars. But I think that we need to look at data you
21 already have versus what we need to do. And since
22 people are not like mice, you've seen one, you've seen

1 one. And I think we have to be creative to find out
2 because I think the ultimate issue here is are we
3 introducing something into the cells, because the cells
4 come whatever they are and the environment's going to
5 whack them, whatever. And I don't think we're going to
6 find, for example, keratinocytes still surviving if
7 they're pan keratin negative. I think the company's
8 already doing that.

9 So there are other cells that might persist or
10 should be diluted out, but I think you can do a panel
11 of some and find out what is a profile, like you do
12 \$500 per test immunoperoxidase stains and find it. I
13 think that's really appropriate. And as somebody who's
14 over 65, I would not necessarily want to be excluded.

15 DR. GERSON: Are there other comments?

16 Let me just re-raise or re-comment on the fact
17 that this question related to safety concerns and we've
18 heard a diversity of opinions, I think, about how to
19 respond to the limited data on efficacy.

20 On the one hand, the sense that we wouldn't
21 want to exclude a population; on the other hand, a lack
22 of efficacy.

1 Is there any more discussion that we would
2 like to have on that?

3 DR. ALLEN: I've just got one comment. And I
4 may have missed it in the discussion, but one of the
5 things that hasn't come out in what we've heard so far,
6 at least to my way of thinking, is we've heard about
7 the inclusion criteria for these study subjects having
8 moderate to severe, but I haven't heard any discussion
9 about -- we talked about on the grading it's hard to
10 get from a five to a three than it is from a four to a
11 two, et cetera.

12 But one of the variables that may be inherent
13 in this is it may be -- and I'm not trying to be ageist
14 here, because I'm still just under 65. But it may be
15 that older patients have more severe wrinkles and it's
16 hard to get that migration down from a score of X to a
17 score of Y. So in fact maybe it's just a harder task.
18 It's not that they may be less responsive but it's just
19 a harder thing to do.

20 So it would be encouraging, I think, to see
21 when you look at the data with a larger study
22 population, to just look at the relationship between

1 the initial score and their responsiveness.

2 DR. GERSON: Thank you.

3 Dr. Olding.

4 DR. OLDING: I was going to save this
5 discussion for the efficacy portion, but I was not
6 surprised that their efficacy rates were not as good as
7 the others because no matter what, when you evaluate,
8 you're supposed to be evaluating one wrinkle or the
9 patient's evaluating themselves. It's not just that
10 one wrinkle you can focus on. You have a pallet of
11 wrinkles and you only get rid of one, not the rest of
12 the pallet. So it did not terribly surprise me.

13 DR. NEWBURGER: And to agree with what
14 Dr. Olding is saying, this is a very difficult fold
15 because it has a lot to do with loss of volume
16 laterally and you're going to -- so even if you plump
17 out the nasolabial fold, if someone continues to lose
18 their malar fat, you're going to have that redundancy
19 increasing. So it is a very high bar to reach. So
20 that's worse in elder subjects.

21 DR. GERSON: I would also, I think, remember
22 that the self-assessment improvement in one of the two

1 studies was different in the older population. It was
2 the evaluator in both studies that was not. So
3 perhaps, in fact, the self-assessment was commenting on
4 the recognition of some benefit.

5 So are there other comments? Yes?

6 DR. TAYLOR: Maybe we heard these data earlier
7 and I missed it. Was there any association with age or
8 sex and the failure of the biopsies to grow?

9 DR. GERSON: That's what I was asking.

10 DR. NOVAK: No.

11 DR. GERSON: Have we addressed the question to
12 the satisfaction?

13 DR. TAYLOR: Yes, thank you.

14 DR. GERSON: Thank you.

15 We're going to move on to question number 4,
16 which relates to physician training. Thank you.

17 The available safety data demonstrated a high
18 incidence, up to two-thirds of the subjects, with
19 injection site reactions. Those events tended to last
20 longer in the IT-treated patients than in the vehicle
21 control group. About 6 percent of events in the IT
22 group lasted beyond 30 days. Such events may cause

1 cosmetic concerns. The applicant notes that proper
2 injection technique may play a role in the frequency
3 and severity of these reactions. The applicant is
4 proposing a physician training program as a requirement
5 for the use of the product. And we have two items to
6 discuss.

7 Do you have specific recommendations for the
8 content of a practitioner training program; and,
9 second, do you have any other recommendations in how to
10 minimize these adverse events and presumably that would
11 be through a training process.

12 We've asked Dr. Newburger to lead our
13 discussion.

14 DR. NEWBURGER: First off, I'd just like to
15 say that what's called a high incidence, up to two-
16 thirds of subjects having injection site reactions, is
17 not a high number when one is looking at injectable
18 fillers because it is not unusual to get bleeding and
19 to get swelling, to get sensitivity, and all of these
20 are reportable.

21 The issue with injection site reactions should
22 be separated into short-term and long-term reactions,

1 and we don't yet have that profile. Of course, longer-
2 term reactions are going to present a cosmetic concern.
3 People are very forgiving if they think that something
4 is going to go away, even in the first month.

5 But in terms of contents for a practitioner
6 training program, I think that there has to be in the
7 training program very specific injection techniques. I
8 think that these techniques should be studied to show
9 what is going to give the maximum response because
10 there is a dichotomy of responses in the earlier
11 studies prior to this product; that is to say, former
12 Isolagen and this product.

13 I think that there has to be care in the
14 handling of the product, not only in terms of how the
15 biopsies are done and preservation of sterility but
16 also perhaps something as simple as how do you prevent
17 settling of the suspension as it's there in the syringe
18 while you're waiting for the patient to have the
19 topical anesthetic effect. I think a video, in
20 addition to the onsite training, could be a very good
21 thing for people to refer back to.

22 Recommendations for reducing post-inflammatory

1 hyperpigmentation, I've already made some suggestions.
2 It's easy to just ask if someone has a history of
3 herpetic lesions, and if they do, to put them on
4 prophylactic antiviral. But what's been mentioned here
5 is that once the product is out, it's out. We've seen
6 that happen with quite a few other products for
7 improvement of aesthetics of the face. And I think
8 that there is a built-in quality -- rather, I think
9 there is a built-in control, that it wouldn't be
10 necessarily used in too many other locations because
11 there is a limitation in how many cells are going to
12 multiply.

13 So it isn't like you have an unlimited supply
14 that all you have to do is call Allergan or Medisys or
15 Dermac and you can order your injectable wrinkle
16 filler. This is going to be a limited supply for each
17 individual based on the quantity of cells that is
18 produced. And perhaps it would be appropriate for the
19 company also to get a verbal or written confirmation
20 from the practitioner that, indeed, the product is only
21 being used in the indicated site, because I can foresee
22 all kinds of aesthetic -- other problems if it's used

1 in an area that's traditionally thin-skinned.

2 DR. GERSON: Thank you. So you might include
3 that in the training activity?

4 DR. NEWBURGER: Yes.

5 DR. GERSON: And could I just query? I
6 noticed that the training program verbiage is all
7 around the practitioner. As a dermatologist, is it
8 important to include the healthcare assistance in an
9 office setting or is this really all done by the
10 practitioner themselves?

11 DR. NEWBURGER: That's a very hot political
12 question right now. There's a divergence of who does
13 aesthetic injections in facilities all across the
14 country. I'd like to say that only physicians do it,
15 but in practice that's not the case.

16 DR. GERSON: And what about the preparation of
17 the material prior to the actual injection?

18 DR. NEWBURGER: Other products do not require
19 much preparation with really one exception currently,
20 and generally that preparation is done by a nurse or an
21 assistant.

22 DR. GERSON: So if I could go around.

1 Ms. Rue.

2 MS. RUE: The only thing on that line is if
3 there's going to be assistance in the office assisting
4 the physician, that they need, I would think, to have
5 some documented training, whether it be provided by the
6 physician or not, just to show that they were
7 instructed appropriately.

8 DR. WOO: I guess nobody can be against
9 training. So I have no issue about the injection site
10 reactions, even those up to two-thirds of the subjects,
11 as long as it occurs with the same frequency between
12 the product and the vehicle control.

13 My concern has to do with this long-lasting
14 effect when you have 6 percent of the product-treated
15 group that develop this reaction, which is absent in
16 the vehicle control. And, therefore, to me, the cause
17 of this longer-term reaction is the product itself. It
18 has nothing to do with the injection technique,
19 assuming that it is the same individual who is doing
20 the injections of the product and the vehicle.

21 So I'm not so sure the long-term effects of
22 the 6 percent can be taken care of by training.

1 DR. GERSON: Might you help us with the
2 suggestion that practitioners be trained in long-term
3 assessment and, if necessary, reporting?

4 DR. WOO: Reporting for sure, but I'm not a
5 dermatologist, so I don't know how to recommend in
6 terms of what can be done to reduce this frequency of
7 long-term effect.

8 DR. DUBINETT: So I agree with what's been
9 said and I guess I have a question for the sponsors.

10 The statement that the applicant notes the
11 proper injection technique can play a role in the
12 frequency and severity of these reactions, is there
13 something that you know that we haven't heard about yet
14 where you have specific knowledge of a technique
15 problem?

16 DR. BOSS: Thank you. The injection
17 technique, as I briefly mentioned before, is important
18 in a couple of ways. One I heard mentioned was topical
19 anesthetics. I've found that with topical anesthetics,
20 that can be a basal dilator and increase the amount of
21 bruising and bleeding at the injection site, which we
22 like to avoid. I usually have used ice prior to the

1 injections.

2 I think also the proper delivery of the
3 material, if it's delivered too deeply, it's going to
4 go into the subcutaneous tissues where it's not going
5 to be active or appropriate for the therapy that we've
6 designed. So I think the injection technique is
7 important to maximize the efficacy and minimize the
8 potential complications.

9 DR. DUBINETT: So it sounds as if, even beyond
10 similar procedures for other types of indications, that
11 more training would be necessary for this than the
12 usual.

13 DR. BOSS: I'm not sure that I understood your
14 question.

15 DR. DUBINETT: In other words, is there
16 specialized training for other filler agents?

17 DR. BOSS: Oh, yes. Different fillers, as has
18 been mentioned once before, are recommended to be
19 injected in different levels. As was mentioned, some
20 are recommended to be at the dermal subcu junctions,
21 some of the deep dermis, some of the more superficial
22 dermis.

1 So depending on the filler that's being used
2 and that's in the bulk filler categories, it's specific
3 recommendations for the attempted site of therapeutic
4 injection.

5 DR. DUBINETT: So I would concur then with
6 what's been said regarding the training.

7 DR. SNYDER: Yeah. I don't think anybody can
8 be against more training. I certainly have done plenty
9 myself.

10 I would recommend, in addition to -- and
11 echoing some of the things that have already been said,
12 that in addition to training and administration, that
13 the practitioners should be trained in screening for
14 adverse reactions. They should know how to pick those
15 others apart as opposed to the pretty much anticipated
16 local reactions that one would see.

17 I think training should also include proper
18 selection of patients and screening out patients that
19 are inappropriate, how to prepare the product. And I
20 would think that everybody involved in the procedure,
21 physicians and non-physicians, should be included in
22 the training. I think if one can make it mandatory, I

1 think that would be important.

2 DR. RAO: The only thing I thought to add to
3 what was pointed out while preparing the product is
4 that with cells, one big difference between fillers and
5 everything else is that cells aggregate and then they
6 get clumped together and you change your viability.
7 And I think it has to be really emphasized in training
8 and when you prepare your product and how long before
9 you do the injections, because in a busy office that's
10 always an issue which you often don't have control
11 over.

12 DR. OLDING: Since we don't know really again
13 the mechanism of action, it's hard to say that a
14 particular training technique will make a difference in
15 the complications, especially when, in fact, if you
16 look at some of the other injectables, as Dr. Newburger
17 has said, those initial reactions are even more
18 commonplace, I think, than with this particular
19 product.

20 But sort of like I tell patients who have
21 capsular contracture, and why did they get it and why
22 can't we cure it, well, we don't know what causes it.

1 So until we know what causes it, we don't know what to
2 cure it with. So I don't think I have any
3 recommendations on how to minimize the adverse effects.

4 DR. KWAK: So the statement's been made that
5 once the product's out, it's out, but I think that
6 doesn't really apply here, because you have an
7 autologous product, the sponsor has an opportunity to
8 really regulate who gets that product. And so, I think
9 it goes, yes, for sure training, but I think it goes
10 beyond training, and Dr. Newburger has made some of
11 those points already. So you have an opportunity here
12 to regulate off-label use, to really monitor adverse
13 reactions. And so, I think, yes, training, but it goes
14 beyond that.

15 DR. BURKE: There's no doubt that training is
16 absolutely essential, first in not only the biopsies
17 and treating the cells, maybe even with more sterility
18 than the usual practitioner might know. But also, we
19 know with all fillers, the efficacy is technique-
20 related immensely and the adverse reactions are very
21 much technique-dependent. And with the cells, you have
22 the additional cells themselves from each individual

1 patient.

2 So there's no doubt you need really excellent
3 training, and that should be mandatory. And perhaps it
4 should be that only physicians take the biopsy and only
5 physicians inject it because now we're talking about a
6 level more than a pre-made filler.

7 DR. TAYLOR: We all know that training in a
8 clinical setting is more likely to be successful if
9 it's done by someone who's done a large number of
10 procedures, similar procedures. So I would recommend a
11 threshold number of procedures that an individual has
12 to have done and a center has to have done before they
13 can be a training facility. And if there's a high
14 incidence of adverse events at a given center, that
15 that center be disqualified from being a training
16 center for a period of time until that is rectified.

17 I would also recommend that the screening for
18 and looking for adverse events be part of the training
19 procedure. And then, finally, with regard to
20 recommendations on how to minimize these adverse
21 events, we've talked about needle size, we've talked
22 about location of injection. I think it's critical to

1 think about pressure flow, all of the things that we
2 know affect how cells behave when they go through a
3 needle and go through a syringe, and I think we ought
4 to be giving timeline guidance with regard to the rate
5 of injection as well as the location and depth of
6 injection.

7 Then, finally, with regard to recommendations
8 on how to minimize adverse events, we've already heard
9 that the vehicle's been altered to some degree, to wit,
10 removal of penicillin. I would argue that going
11 forward, the vehicle is probably one of the critical
12 components with regard to site injection, given the
13 number of adverse events in both groups.

14 DR. GERSON: Thank you.

15 Dr. King.

16 DR. KING: I guess I have to disagree with the
17 thought that not much is going to happen and that the
18 sponsors can regulate off-label use. I mentioned
19 several billion dollar settlements by the government
20 against manufacturers about promoting medicines off-
21 label.

22 I disagree also when it says physicians

1 training. It's been my experience traveling around the
2 country looking at programs, I would say most of these
3 kind of things are dependent on injection expertise.
4 It's not intellectual expertise. So a lot of what I'm
5 hearing here is when we inject things, we get holes in
6 the skin and they leak and some people have bad
7 reactions and some don't.

8 So I would like to have some information about
9 what's going to be those group of patients that are
10 going to be excluded. Every time you do a drug study,
11 you get indications and you get exclusions. And I
12 haven't heard a lot here, and I certainly didn't want
13 to have the over 65 excluded, but it seems to me there
14 has to be some more form of buy our product and inject
15 it and you'll look wonderful, you know. That's not
16 quite the way I think about it. And if you're going to
17 say physicians, that's physicians, and that to be an
18 FDA-type thing because some procedures can only be
19 board-certified. But I suspect on cosmetic kinds of
20 things, it's going to be a whole lot of trained
21 assistants. And so I don't want to get into that issue
22 because it's a huge issue of who's qualified and who's

1 trained. But there has to be some thought about who's
2 going to inject this and whether the company's going to
3 have the right like franchises to disenfranchise
4 groups. That's a big issue.

5 DR. GERSON: Thank you.

6 Dr. Allen.

7 DR. ALLEN: I think I'd just echo the thoughts
8 that are being said. I think that in reality it's
9 going to be hard to limit this to physicians. I think
10 it's basically whoever is administering the injections.
11 They should all be done under the care of a physician.
12 So whoever's doing it needs to be appropriately
13 trained.

14 I think it's important that they're trained in
15 recognizing the signs of adverse events. I think it's
16 also important to think about the concept that maybe --
17 and I haven't seen any of this in the data, but maybe
18 there are some preemptive signs, perhaps on the first
19 injection, if there's an unusual adverse event, maybe
20 that's the patient that needs to be watched and maybe
21 even that patient doesn't get a second dose.

22 So I think as we get more data on whether or

1 not there is a relationship between these signs, we
2 might get some more information about who's a good
3 candidate for completing and who's not. But I think
4 it's critical because the success of this is not going
5 to be based on the efficacy. If it is in fact
6 relatively low efficacy but it matters to some
7 patients. And certainly a high incidence of adverse
8 events that could be controlled will kill the market
9 share.

10 DR. GERSON: Dr. Drake.

11 DR. DRAKE: Well, I want to compliment the
12 sponsor for taking on this task of trying to educate
13 physicians. That's sometimes a huge challenge since I
14 live in that world. I just want to thank them for
15 doing it. I think it's a tremendous challenge, but I
16 agree totally with Lloyd.

17 I don't think we can put a sponsor of any
18 product in the business of regulating who uses it once
19 it's out there, any more than you regulate whether it's
20 a physician or a nurse practitioner or a technician,
21 for that matter, or whether it's a dermatologist or a
22 plastic surgeon or an internist. I mean, I just think

1 it's very tough. You can't get in the position of
2 putting a sponsor -- I don't think you put them in the
3 position of trying to regulate that.

4 DR. CHAPPELL: One way to address the issue of
5 whether further training is needed is to see whether
6 there are site differences in adverse events in the
7 clinical trials. But we weren't given site-specific
8 rates and I don't blame them at all because the events
9 that we're interested in would be rare enough that that
10 would be relevant.

11 That's why I focus on efficacy, which is, of
12 course, of interest in its own, and I've already said
13 that I made a plot of efficacy for the 13 sites Dr. Lee
14 provided us with data on efficacy, both the medical
15 evaluators and self-evaluation. And the medical
16 evaluators' ratings were correlated for the IT and the
17 placebo group, so there were good sites or bad sites.
18 But it could just mean that their evaluators tended to
19 rate high and some evaluators rated low. And so,
20 that's my question to Dr. Lee about equivalent data for
21 the subject self-ratings, which she provided me and so
22 I did the same kind of plot over lunch which I also

1 have. It's verified, I also have on my computer, and
2 it seems that patient evaluations for the treated group
3 are completely uncorrelated with patient evaluations
4 for the control group, which means for patient
5 evaluations, you don't have good sites and bad sites.
6 They have about the same effect of -- the treatment has
7 about the same effect, regardless of the control, which
8 seems to me to indicate, just on an initial basis, that
9 it's the raters that varied.

10 So if you're going to train anybody based on
11 these data for your next clinical trial, you have to
12 train the raters very carefully. So I'm back to
13 agreeing with your explanation that it's very hard to
14 get the raters standardized.

15 Why do I focus on efficacy rather than safety?
16 It's because efficacy, first of all, evidence of
17 efficacy is much more common and, secondly, my complete
18 guess, that efficacy depends on you injecting and you
19 administering the treatment well, and safety depends on
20 you administering the treatment badly, plus also bad
21 luck perhaps. So if you don't get it where it's
22 supposed to be, it will be subcutaneous somewhere where

1 it isn't.

2 So I don't have concerns now, and I urge the
3 FDA and the sponsors to continue to examine variations
4 in efficacy as being important for its own sake and
5 related to safety.

6 DR. GERSON: Dr. Newburger, could you help us
7 summarize this discussion?

8 DR. NEWBURGER: Everybody agrees that
9 additional training is de rigueur in learning how to do
10 this very sophisticated technique without having undue
11 adverse events and having optimal outcome.

12 Everybody has, to a greater or lesser degree,
13 some concerns about who will be doing the procedure and
14 whether they will be appropriately trained, i.e.,
15 maintenance of sterility, tissue specimen handling, and
16 then when the product comes back to the clinic, that
17 that product will be handled appropriately. And most
18 people have concerns that the product will be used off
19 label.

20 I have a question for Dr. Witten.

21 Can CBER restrict the use of the material to
22 site or amount? CDRH cannot restrict once a device is

1 out, but CDER can and does with certain drugs, limit
2 who receives the drug.

3 Does CBER have that ability?

4 DR. WITTEN: We have certain post-market
5 abilities. And, actually, I'd like to ask Craig
6 Zinderman, who is one of our post-market experts, to,
7 rather than just answer your question, maybe give a
8 little explanation of what our post-market authorities
9 are.

10 DR. ZINDERMAN: In general, as you commented
11 about CDRH, FDA does not have the authority to restrict
12 off-label use. Once the product is licensed, it's
13 licensed to be used for the approved indication and the
14 only extent to which we can restrict that authority is
15 restricting the sponsor from marketing the product to
16 be used in off-label uses.

17 There are authorities that FDA has to restrict
18 the distribution of a product and that might what
19 you're referring to with respect to CDER. If there is
20 a specific serious risk that's identified, then there
21 are strategies, such as the REMS, the Risk Evaluation
22 Mitigation Strategy, and those can have some elements

1 to assure safe use so that the benefits outweigh the
2 risks. There are certain criteria that have to be
3 maintained. Those REMS are designed to mitigate, as I
4 said, a specific serious risk.

5 DR. WITTEN: Do you have more questions or do
6 you want some examples or something?

7 DR. NEWBURGER: Well, if the risk isn't yet
8 identified or characterized, would this particular
9 product be able to be regulated in that way?

10 DR. WITTEN: Well, that's a slightly different
11 question. I think what Craig was just describing were
12 if we are at the point of approving a marketing
13 authorization or license for a product, what additional
14 things can we put into place?

15 One of them is REMS, and we also have certain
16 post-market studies that we can require, but we first
17 have to get to the point of deciding that the product
18 is suitable for marketing in terms of its safety and
19 effectiveness, which are the next two voting questions.

20 But in terms of if we have decided to grant a
21 license, then these are things we can put in place,
22 what he described as well as some - you know, we have

1 some options for requiring some post-market studies,
2 which, if you are interested, Craig could give us a
3 short description of those, also.

4 DR. NEWBURGER: Thank you.

5 DR. GERSON: Could I just further interrogate
6 that response?

7 So if, in the hypothetical, there was an
8 indication, such as the indication that's before us
9 today, and it required a biopsy, the logic to me would
10 be a request that the sponsor be informed by the
11 practitioner that the biopsy was for the indicated use.
12 And that isn't, I'll use the words "advisedly
13 foolproof," but it would provide some level of
14 information about the intended use.

15 DR. WITTEN: Well, I think what Craig said is
16 correct, which is they're not -- you know, physicians
17 can use these off-label. The sponsor can promote it
18 for off-label use. If we saw post-market a certain
19 amount of off-label use occurring, we might ask for
20 additional studies or encourage the sponsor to develop
21 data for that indication.

22 DR. GERSON: Dr. Kwak.

1 DR. KWAK: I think that's the important point,
2 is that there's really no precedent to my knowledge,
3 correct me if I'm wrong, for an autologous product
4 where the biopsy's required to provide the starting
5 material for the drug in this case, so might you not
6 have a unique opportunity here to break new ground in
7 terms of post-marketing regulation.

8 DR. WITTEN: Well, can I mention we do have a
9 product that meets that, which is Carticel, which is
10 already on the market. In terms of regulation,
11 regulations aren't for specific products. So if
12 there's something that you think we need to do to
13 ensure safety for this product, what we would request
14 that the advisory committee do is describe the risk or
15 the concern -- if it's, as you say, not a defined risk;
16 describe the risk or the concern, give us advice about
17 how we might best meet that concern or address that
18 risk, and then we can take it back and look at our
19 existing regulations, which I think can cover most
20 situations and we can figure out how we might address
21 those in this case.

22 So what we'd like to hear are the safety

1 issues or the concerns about unaddressed safety issues,
2 if that's the case, and what you recommend would be the
3 best way to address these.

4 DR. GERSON: So if I could, what I'd ask is
5 that we defer this discussion as the third component of
6 the next question, which is about safety and part of
7 that question requires a vote.

8 So if I could, I'd like to come back to this
9 at that point.

10 Dr. Taylor.

11 DR. TAYLOR: Could I just ask? I think I
12 heard a word I didn't understand. I think you said you
13 can't promote off-label use. Does that mean advertise
14 or what does that mean?

15 DR. WITTEN: Yes. The sponsor can't advertise
16 or encourage off-label use.

17 DR. TAYLOR: And would growing a biopsy be
18 considered promoting?

19 DR. WITTEN: I'm not a compliance expert and
20 you're right that this is a different situation, but
21 let me just tell you, in general, what that means.
22 And, in general, what that means would be if a sponsor

1 has ads out, they go to physicians' offices and they
2 put it on their labeling material and they list some
3 other indications for which it isn't approved, that
4 kind of thing, that would be promoting.

5 If a physician requests a product -- this is
6 like any other prescription. When the physician writes
7 a prescription, you can think of it as writing a
8 prescription for a product to get the drug company to
9 supply that drug, they're not required to put down the
10 diagnosis which they're planning to use it for for
11 treatment. And so it's just they want the drug, they
12 write a prescription for it, and they get it.

13 So what we would aim at doing, and most of
14 these post-marketing risk management-type plans are
15 aimed at doing, is promoting safe use, but that's not
16 the same as asking the pharmaceutical company to police
17 off-label use. So that's generally been the approach
18 and I think that would probably be the case here, too.

19 DR. GERSON: Dr. King.

20 DR. KING: It's been my experience,
21 particularly in terms of off-label use, that when you
22 develop some new device, such as lasers, they have

1 week-end 24-hour go-to Orlando or Hawaii or some neat
2 place, and you come back certified to use that product.
3 And you may not say that's not promotion, but it
4 certainly comes under the category of inducement. So
5 if we're going to have centers of excellence and so
6 forth, it seems to me that it has to be more than come
7 learn how to do some injections in 24 hours, which you
8 basically have to do to graduate from medical school or
9 nursing school.

10 So you're saying that there's no regulation
11 for that kind of a promotion?

12 DR. WITTEN: Well, what I'd say is that if
13 there's some specific things that we think should be
14 included in a training, or you as an advisory committee
15 member thinks should be included in a training program,
16 we'd like to know what they are and make sure they're
17 implemented. In terms of where it is or how it's
18 conducted or that kind of thing, I think we're not
19 really going to contribute much to that, to where they
20 have the training. But if there's some specific
21 elements for training, like I heard about doing
22 observed injections, or some specific elements you want

1 to mention that you think should be part of the
2 training, then that's what would be helpful to us to
3 hear about. But I do understand the concern; however,
4 that's just really not part of what we have oversight
5 over.

6 DR. GERSON: Have we otherwise addressed this
7 question? If you would allow, I'd like to move on to
8 question number 5.

9 So question number 5 is the first of our two
10 questions in which we will in fact use our newly-
11 acquired voting skills, and let me read you that
12 question and remind you that it's three parts. What
13 I'd like to do is have the discussion, I think, of all
14 three parts and then have a vote. And if we need to go
15 back to the second and third parts, then we will do so.

16 So question number 5, 21 CFR 601.25(d)(1)
17 states that "safety of a licensed biologic product
18 means the relative freedom from harmful effect to
19 persons affected directly or indirectly by a product
20 when prudently administered, taking into consideration
21 the character of the product in relation to the
22 condition of the recipient at the time. Proof of

1 safety shall consist of adequate tests by methods
2 reasonably applicable to show the biologic product is
3 safe under the prescribed conditions for use, including
4 results of significant human experience during use."

5 So the discussion and then vote will be on the
6 topic, do the data presented demonstrate safety for the
7 proposed indication, and then discussion. If no, what
8 additional studies should be performed? If yes, do you
9 have specific recommendations for the labeling?

10 I'd like to lead off this, now that we can see
11 this question, with a discussion by Dr. Drake.

12 DR. DRAKE: I think this is at the heart of
13 this issue for me. I think the big issue here is that
14 there are lots of unanswered questions, lots of
15 unanswered issues.

16 I think there's a song about unanswered
17 prayers or something like that, but I felt like this
18 was a lot of unanswered things. And so as I was
19 thinking about why was I having this level of
20 discomfort with this, and I think I can sum it up by
21 saying what we saw today, which I compliment the
22 company on showing us this part, was they showed us

1 lots of visible stuff, everything that we could just
2 see. You could see the injection reactions.

3 Now, I agree with Dr. Burke and others that
4 the site of injection reactions don't bother me because
5 when you're injecting stuff, these things happen and I
6 don't think they're out of the norm. I think what's
7 bothering me more is what were the non-visible? We saw
8 lots of the visible changes but we didn't see anything
9 about the non-visible changes.

10 If you're looking at kidney disease or
11 treatment for kidneys, you don't just look at the
12 urine. You don't just look at something. You want to
13 know what their creatinine is and you want to know what
14 their urine shows. And we didn't see anything of the
15 non-visible support for safety, and I think that's what
16 concerns me most.

17 As we've mentioned, when something for
18 wrinkles gets out there, it will have widespread use
19 and it will be used for everything in the world, and
20 we'll have no really control over the location.
21 They'll use it in some locations where it may not be
22 safe.

1 I think we have lots of unanswered questions
2 here, and I want to draw your attention to the part of
3 the question that was read, but I'm going to repeat it.
4 It says, "Proof of safety shall consist of adequate
5 tests by methods reasonably applicable to show the
6 biologic product is safe under the prescribed
7 conditions of use, including results of significant
8 human experience during use."

9 I don't think we've met that standard here
10 today. The standard, at least among dermatologists, is
11 we would like to see -- we want to know -- all we've
12 seen today is what happens at the initial time and then
13 a clinical impression and/or photo at the end of it.
14 We know nothing about what's happening underneath.
15 Like I said earlier, I don't know what I'm looking at
16 and I think we should know what we're looking at.

17 So, as I mentioned, are we looking at scar or
18 normal tissue? Are we looking at collagen, what type?
19 Is there any elastin, any effect on the elastin? What
20 are the markers? We don't know any of that.

21 There are lots of other questions here, such
22 as cell survival, migration, phenotype, proliferation,

1 regulation, transformation. I don't think we've had
2 any of those questions answered. We haven't questions
3 answered to my satisfaction about processing, and I'm
4 not even a fibroblast culture person and I feel
5 uncomfortable not knowing the answers. And I can't
6 imagine that people who are experts don't have more
7 questions about that sort of thing.

8 We don't know anything about the viruses or
9 serum growth factors or anything. We don't have any
10 information is this a remodeling process or repair
11 process, scar formation. I just don't know.

12 So the standard of care in dermatology is to
13 look at something before and after you treat it and see
14 what's going on, and we don't have that information.
15 And I think that such a standard of care -- I think it
16 was a protocol design. I don't want to saw flaw, but
17 to my mind it certainly should have been an
18 incorporated part of any protocol to look at something
19 as new and, frankly, as creative as this.

20 I mean, I want to compliment the company on
21 coming forward with something as interesting and
22 creative and thinking outside the box and good for them

1 because I'm going to get wrinkles, as I said earlier,
2 and I want to have stuff for it. But I'm a little
3 uncomfortable at the level of what we've seen today
4 because all I've seen is visible. I've seen nothing
5 deeper than that.

6 So, in summary, I think we're a little short
7 on short-term data. I think we're way short on long-
8 term data, and I think there's some deficiencies in
9 information about processing that I have a level of
10 discomfort with.

11 DR. CHAPPELL: I have nothing to add to
12 Dr. Drake's comments.

13 DR. NEWBURGER: I agree.

14 MS. RUE: I agree with Dr. Drake.

15 DR. WOO: In addition to those, I'd like to
16 know -- because these critical Pivotal Phase III
17 trials, there are certain inclusion criteria and
18 there's certain exclusion criteria. And so if the
19 product is approved, I'm wondering whether these
20 criteria will be applied in the application out in the
21 clinic.

22 Do we exclude the potential patients with a

1 history of active autoimmune disease or organ
2 transplantation and a whole list of things? So these
3 are my additional concerns.

4 DR. DUBINETT: I agree, and particularly to
5 the point of long-term follow-up data.

6 DR. SNYDER: I agree with what Dr. Drake said
7 about wanting to know about obviously the fate of the
8 cells and the fate of the host to which they've been
9 transplanted. I also think that a little bit better
10 characterization of the cells prior to transplantation
11 is quite easy to do, just looking at number of
12 divisions, karotype, the amount of collagen or elastin
13 they produce, some of the markers that Stan mentioned
14 in terms of whether or not certain tumor suppressor
15 genes are kept on. It's very easy to do and it
16 certainly would give us all a level of comfort.

17 DR. RAO: I have nothing further to add to
18 Dr. Drake's summary.

19 DR. OLDING: I agree.

20 DR. KWAK: I agree that there's some
21 unanswered questions about product characterization and
22 whether adventitious agents are introduced in the

1 production process, but I think fundamentally this is
2 an autologous product and I haven't seen anything in
3 the data that would make me think that it's not safe.
4 So I think it's safe.

5 DR. BURKE: I agree with everything that
6 Dr. Drake said so articulately. And I just want to
7 point out that since each patient is sending his or her
8 own cells, that patient could get information about
9 their own cells as to certain cell markers, as to the
10 time of proliferation, just as we do bone scans and we
11 know relative to the norm how much osteoporosis you may
12 or may not or osteopenia. They could know the timing
13 of division, the timing of synthesis.

14 Again, I compliment the company. It seems
15 that this is a very good therapy with relatively few
16 side effects that we can see on the surface and short-
17 term side effects. So all of that is extraordinary and
18 we all want this kind of product now. The fact that
19 there's not major -- I don't think anything -- we don't
20 want anything with infinite long-term efficacy because
21 that means possibly side effects.

22 The non-biologic things that do not degrade at

1 all are the ones that cause the side effects 10 to 20
2 years later. So the fact we don't expect the wrinkles
3 to be treated perfectly and for that treatment to last
4 for many, many years. But the efficacy in some of the
5 patients seems excellent, but it is relatively easy to
6 do some studies in humans, as Lynn Drake so
7 articulately stated.

8 DR. TAYLOR: I'm a strong proponent of
9 autologous cell therapy. I have been for many years.
10 I think it's safer than the alternative at present. I
11 think I agree with what I heard Dr. Kwak say, that it
12 probably is safe. I also think that I agree with what
13 I heard Dr. Drake say in that there really -- it seems
14 to me that with the storage of samples, it'd be very
15 easy to answer this question. If the samples have been
16 stored from the majority of these cell populations, it
17 sure seems to me that a thawed sample could be
18 karyotyped. These cells have all been grown. They
19 could be karyotyped. Some of the tumor markers could
20 be evaluated by PCR or by kits and standard assays.
21 And if the answers were available, the question would
22 be put to rest and I think we would understand safety

1 at a much greater level than we do now.

2 These are not inordinately expensive or
3 inordinately time-consuming assays and I certainly
4 think that they don't really increase the burden to the
5 sponsor but really increase the comfort level of me
6 anyway.

7 DR. KING: I come down on the side of it's
8 autologous and it probably is safe. I'm also
9 reminiscent of practitioners giving arsenic in the
10 early '30s and '40s and developing lung cancers 20
11 years later. So I agree it's good to see the roof, but
12 you worry about what's in the basement. So I also come
13 down on the side of Dr. Drake saying you already have
14 the samples. You already have the means to do an
15 experiment. You don't have to go back through the very
16 expensive R&D process of getting more injections. You
17 just want to analyze what you already have.

18 DR. TAYLOR: I also just forgot to say, if
19 this therapy is approved, it will be the second
20 autologous cell therapy approved. It will be highly
21 visible. It will have a significant impact on the
22 field should it not be safe, and I think it's

1 imperative that we think this through carefully as
2 we're evaluating something that impacts not just these
3 patients but potentially a field. So I just want to
4 add that.

5 DR. GERSON: I wonder if I could reflect some
6 of the comments.

7 As part of the question, we were asked for
8 additional studies. That was stated in the context of,
9 if no. And I think what we've heard is uniform desire,
10 if yes or if no, for additional studies about the
11 product so that there's some angst over what the
12 product is exactly in order to have a sense of safety.

13 So then if I go back up in my own thinking
14 about do the data demonstrate safety for the proposed
15 indication, the answer is yes and I think so. So the
16 product is largely safe. The side effects that we've
17 seen, even those that have lasted more than 30 days,
18 don't seem to be terribly material, except in an
19 idiosyncratic state, so we can't really see a trend
20 developing or forming. It sort of passes the sniff
21 test as a product.

22 The challenge is the proposed indication,

1 which is certainly not a disease or a life-threatening
2 process, et cetera, and therefore our bar for safety
3 should be quite high or low; i.e., we should expect it
4 to be really quite safe for as long as we can imagine
5 since we're dealing with a wrinkle. And as we've
6 heard, there's a reasonable likelihood for other uses,
7 and, therefore, if there's a safety concern that we
8 don't know about, we'd like to bend over backwards on
9 limiting that risk.

10 I would also agree with Dr. Taylor that if we
11 are helping establish expectations and precedent for
12 the use of autologous cells, there's a global sense
13 around the table, I think that I've heard, that we'd
14 like to know more about those autologous cells as
15 they're being used.

16 DR. ALLEN: I'll just weigh in. I guess I've
17 been struck by the pretty much complete absence at
18 least of presented data involving animals, without
19 sounding too much like a stuck record. If we don't
20 have animal data, I'm fine with that, but we need some
21 sort of data on the tissue. And to me this is true
22 both for safety and efficacy.

1 I'm uncomfortable at this point that we have
2 any understanding of what's going on, and as the chair
3 said, I think the bar for this particular product,
4 which is for aesthetic and cosmetic use, is pretty
5 high. We have to be pretty sure.

6 So I see situations. There are products, like
7 Carticel. I remember being part of the Carticel
8 discussions. And the level of concern over safety and
9 efficacy with that autologous product when used in
10 cartilage was significant, and that cartilage is well
11 buried inside your body, not visible. And we talk
12 about these skin conditions being easily visible. It
13 may be easily visible, but if you ended up with an
14 oncologic thing going on on your face that's malignant,
15 the deconstruction removal of that and reconstruction
16 of your face is not trivial. For example, with
17 Carticel, we can look for non-invasive tools and say
18 what's going on at the tissue level.

19 We don't seem to have any way of doing that
20 with skin. And so, I think it absolutely mandates that
21 at least some subset of patients at some point are
22 going to need to have some biopsy data. And I know

1 that's going to be a hard sell, but I think there's an
2 absolute need for it because I just don't see -- all
3 we're getting is what we see and we need to know what's
4 going on underneath. And I think the sponsor needs
5 that information, as well. They need to understand the
6 biology of this and biopsy is the way to do it, as
7 egregious as it may seem.

8 DR. GERSON: We've gone around and I'd like to
9 now open for other comments and discussion. We have
10 three portions of a question to query, and as I had
11 mentioned, I'd just as soon that we got most of the
12 perspective out before we voted.

13 Go ahead.

14 DR. DRAKE: One of the responders commented on
15 my comment, and I want to make sure I'm clear on that.

16 I don't think the company has all the data
17 they need for us to look at it. I think they have a
18 lot of stuff they could look at without an undue
19 burden. But what I'm talking about is you need a
20 biopsy pre- and you need a biopsy post-treatment after
21 a few months so that you know what's happened in the
22 skin. So they may not have that, but again that's not

1 an onerous study to do. I mean that could be knocked
2 out pretty quickly.

3 DR. NEWBURGER: And a biopsy does not have to
4 come from an aesthetically-treated face. It's
5 perfectly acceptable to do it from a forearm, from
6 another site that's not cosmetically important, and you
7 do serial biopsies.

8 DR. SNYDER: That's exactly the comment I was
9 going to make, was that one can imagine not wanting to
10 do a biopsy for a cosmetic procedure for the face.
11 That's why you had the procedure to begin with. But
12 one could do the biopsy from almost any area and have
13 it be informative.

14 DR. GERSON: I'm confused, if I could, about
15 where the committee's sort of comfort zone is and
16 whether we're on the order of building a consensus
17 about required additional studies during the research
18 and development phase or whether there's a sense of, as
19 we heard some folks say, safety of the current product
20 and insecurity about just how safe it is, given the
21 lack of fundamental biological information.

22 So maybe I could ask for a little bit more

1 discussion on this comment or this discussion question.
2 If no, what additional studies should be performed?
3 That's the question we were asked. In my own mind, it
4 could also be, if yes, what additional studies could be
5 performed. But I just need a little bit more
6 discussion, if I could, on that.

7 DR. BURKE: I just think it's imperative to
8 see the fate of these cells in vivo in humans. And
9 they're already taking retroauricular biopsies to
10 generate the fibroblasts in vitro, and so I think that
11 it's relatively simple to then place them
12 retroauricularly and do sequential biopsies to see what
13 is happening, to see what the cells are doing. Are
14 they proliferating and are they producing -- first, are
15 they viable?

16 Second, if viable, do they themselves
17 proliferate? And three, what do they produce? Do they
18 produce Collagen Type 1 or Collagen Type 3 or elastic
19 tissue or hyaluronic acid, et cetera? So we have
20 markers for all of these things. So I think that is
21 absolutely important, and I think also if there were
22 some way to go back on these sub-populations. There

1 are populations of people in the United States that had
2 this implanted 14 years ago. There are populations in
3 the U.K. five years ago. So I think can we look at
4 some sub-populations and see what is happening.

5 Third, I think if and when this is approved, I
6 think that somehow the individual should know how good
7 their cells are with respect to the norm in
8 proliferation, in synthesis of collagen, and they
9 should know what markers there are, especially males.
10 And males get sun damage behind their ear, so they're
11 going to have P53 and P16 damage, and it's of interest
12 to know what percent. Because we know above a certain
13 percent, it's pretty certain they'll get actinic
14 keratosis and maybe even a squamous cell, and there are
15 markers for basal cells. So there could be something
16 stated about at least the individual gets a report
17 about certain parameters so they know what to expect.

18 DR. NEWBURGER: I agree with what Dr. Burke
19 has said, and I think because six months is really a
20 very short period of time, even when you're looking at
21 wound-healing, if the action is from a wound here, I
22 really would like to know if this is a gift that keeps

1 on giving.

2 Do these fibroblasts keep pumping out whatever
3 extracellular product they're making? I'd like to know
4 what the long-term potential is, because how do I know
5 that someone won't develop ridges eight years, 10 years
6 down the line? I'd like to know. I think that's
7 important.

8 DR. TAYLOR: On the question of safety, I have
9 not heard any data and this came up from Dr. Woo, and I
10 believe someone else on that side of the table and I
11 forget who, I apologize, with regard to smokers. We've
12 not heard anything with regard to people who are known
13 to be at increased risk of scarring. And so I guess
14 the only populations in which I feel like I can speak
15 to safety are primarily white females in a given age
16 range that comprise 90 percent of the patient
17 population. And in that context, I think at least with
18 regard to short-term side effects, I haven't seen
19 anything that convinces me it's unsafe.

20 That being said, I think the studies that
21 we've heard -- I'd defer to my dermatologist colleagues
22 for what the standard of care is in this field.

1 DR. GERSON: Dr. Woo, go ahead.

2 DR. WOO: I would just like to amplify the
3 chair's comment, that this is a novel product for a
4 disease indication that is not life-threatening. So
5 therefore, to my mind, the safety bar should be very
6 high.

7 DR. SNYDER: I think almost everybody feels
8 that this is relatively safe. It has enough efficacy
9 to be warranted and is an important advance for the
10 cell transplantation field and will get a lot of
11 attention. And I think there are just a few gaps that
12 are pretty easy to fill. It's certainly the minimum
13 level for any kind of transplantation study many of us
14 have dealt with. This is just the minimum amount of
15 knowledge that any transplanter would want to know,
16 which is what is the fate of the cells.

17 So to answer your question, I think we all
18 feel basically like we're moving in a direction of
19 probably saying this is okay. We just feel a lot of
20 discomfort in having these easily-filled gaps in our
21 knowledge.

22 DR. GERSON: Thank you. Let me move your

1 direction just slightly -- I'll come right back; let me
2 get this thought out or else I'll forget it -- to the
3 related topic in this section of specific
4 recommendations for labeling, if there's any other
5 comments people want to make before we move towards a
6 vote.

7 Ms. Rue.

8 MS. RUE: This is not about labeling, but I
9 just wanted to say we're talking about wrinkles now,
10 but the sponsor alluded to using this for burn scar
11 therapy, I think, and that can be life-changing for
12 people. And we're also talking about something that
13 may be utilized in a significant population, and we
14 really need to get this right because that has huge
15 potentials for those populations.

16 DR. GERSON: Thank you. If there are not
17 other issues that are burning, then what we might do is
18 to go ahead and call for a vote.

19 Is there another comment before I do so? One
20 more comment. Yes.

21 DR. RAO: I just wanted to suggest that we
22 rephrase that first question. Do the data presented

1 demonstrate safety? It should perhaps be do the data
2 presented provide adequate demonstration of safety,
3 right, in some fashion because it's not that the data
4 don't provide evidence of safety, they do, right? And
5 if I look at that data and the side effects, it all
6 looks fine, but the question is is that all the safety
7 data you want to see, right, as opposed to anything
8 else.

9 Unless the FDA has objections to the wording,
10 because otherwise when we went around the table
11 everybody was sort of, well, it's okay, but we have
12 additional questions on both sides of the table when we
13 talked about what Dr. Kwak pointed out and what
14 Dr. Drake pointed out.

15 DR. GERSON: Let me suggest, if I could, that
16 your vote reflect your modifier. My hunch is that, as
17 we add on the fly modifiers to a question, we get
18 ourselves into trouble. And so I'd just as soon not
19 change the wordage, but you can reflect that in how you
20 vote.

21 DR. BURKE: I just wondered if we could vote
22 separately on 5-A, B, and C because I think we all have

1 different answers to does it seem to be safe, but does
2 it need additional studies, and can we recommend the
3 studies. And I think that's all come out of this
4 conversation, but to just vote on all of 5 as one thing
5 is very --

6 DR. GERSON: So the vote is on, as it states,
7 demonstrate safety for the proposed indication and the
8 comment and discussion is on the other two elements.
9 So we don't need a consensus. We need discussion of
10 the other two topics is my interpretation.

11 DR. TAYLOR: Point of clarification. Can you
12 just restate what the proposed indication is and are
13 there exclusion criteria for that -- patients who are
14 excluded from that?

15 DR. GERSON: Rather than me making that up,
16 maybe I can ask the FDA for that clarification.

17 DR. WITTEN: The proposed indication is
18 treatment of moderate to severe nasolabial fold
19 wrinkles.

20 DR. TAYLOR: And that's in any population?

21 DR. WITTEN: In adults. Sorry. In adults.

22 DR. GERSON: Dr. Woo, did you have a comment?

1 DR. WOO: My comment was that I'm opposed to
2 the concept of changing the questions before we vote.
3 I don't think the questions should be changed. We
4 should just vote according to what's being asked.
5 Otherwise, you get into trouble every time.

6 DR. CHAPPELL: I agree and it's happened.

7 (Laughter.)

8 DR. SNYDER: I'm a little bit confused about
9 how to vote. I mean, in a way I regard this as like an
10 NIH grant that needs to come back for its A1 revision.
11 You're probably going to fund it but you just want to
12 see the A1. How do you then score this? How do you
13 vote on the question?

14 DR. GERSON: Well, to each our own. My
15 perspective on that is you can use this in two ways.
16 Like an A1, you can force a resubmission by a no vote.
17 Different from an A1, you can ask Program to take care
18 of details because the main essence is done, and, in
19 fact, that's what the FDA would do, is take this
20 cumulative discussion, since we are not really doing
21 more than simply supporting and advising in a public
22 forum, the perspective that the FDA will itself

1 develop. And so we are simply advising on a process
2 that is the FDA's.

3 So if you have one level of comfort, you could
4 say I'm comfortable that we've provided the information
5 and the FDA can figure out the details. On another,
6 you'd say wait a minute, I've got enough anxiety and
7 concern here that there's real safety issues that we
8 need to see this again.

9 Dr. Drake.

10 DR. DRAKE: No.

11 DR. BURKE: Could you state the exact
12 question? We're voting on these three questions. Do
13 the data demonstrate safety?

14 DR. GERSON: Correct. Do the data demonstrate
15 safety for the proposed indication, and we just heard
16 the exact phrase of the indication.

17 DR. ALLEN: Just to clarify, I think it was
18 brought up earlier. So I get the question. I
19 understand the question, and I get the if no. But as
20 you said, if we are generally supportive of something
21 but feel that what we want is some specific
22 recommendations that aren't to do labeling, is the

1 discussion we've had up until now and our opinions,
2 which are in the record, I think, sufficient for the
3 FDA or are we going to get an opportunity afterwards to
4 say I voted yes, this is, however, what I feel should
5 be clarified?

6 DR. GERSON: Yes. I'll promise that after we
7 vote, --

8 DR. ALLEN: Thank you very much.

9 DR. GERSON: -- there will be two events. One
10 is I would like to indulge you to then explain quickly
11 what the essence of your vote was, and then I think we
12 should query whether there are additional comments
13 about the other two elements.

14 Okay. So not hearing other items, I'm going
15 to have you turn off your speaker thing, Dr. Burke
16 good, and then I think the committee has on its
17 electronic device here a plus/minus and zero and
18 they're currently blinking; my goodness.

19 Okay. So you all get to press just one of
20 those, please. Notice that one in the middle is a zero
21 and that presumably means and does state it means
22 abstain. So you can do that. It will be tallied. It

1 will be shown. Our votes individually will be, I
2 believe, shown, and then we can have a discussion.

3 So on your mark, get set, vote.

4 MS. DAPOLITO: Can I have the microphone?

5 The consumer rep does vote on this panel.

6 Yes, I'm sorry.

7 Okay. I'd like to read the tally of the votes
8 for the public record.

9 On the question does the data presented
10 demonstrate safety for the proposed indication, there
11 are six yes votes, zero abstain votes, and eight no
12 votes, for a total of 14 votes.

13 For the record, I will read the votes, except
14 for what color is what. I'm sorry.

15 Dr. Gerson yes. Dr. Allen yes. Dr. Drake no.
16 Dr. Chappell yes. Dr. Newburger no. Ms. Rue yes.
17 Dr. Woo no. Dr. Dubinett no. Dr. Snyder no.
18 Dr. Olding no. Dr. Kwak yes. Dr. Burke no.
19 Dr. Taylor no. Dr. King yes. And the industry
20 representative does not vote.

21 DR. GERSON: Okay. So as I suggested -- and
22 maybe it will actually be helpful to the FDA if we

1 actually try to have individual statements about how we
2 came to our conclusions. And unless there's a vote, I
3 might go last.

4 Dr. Allen.

5 DR. ALLEN: So I voted yes, and the reason for
6 my vote is I consider that there is sufficient data to
7 proceed with caution. I would, however -- and this is
8 my caveat. I would like to see some biopsy data. I
9 have no significant concerns, but I do think it would
10 be very helpful to start prospectively looking at this
11 as the company moves forward. So it's a yes, with more
12 than just a labeling requirement.

13 I mean, I think the things we talked about
14 labeling it for this specific indication, you can do
15 whatever you can. But clearly the FDA doesn't have an
16 enormous amount of power in that respect, but I think
17 we need to get some data on what this tissue is, and
18 that speaks both this is going to be important and with
19 my vote on efficacy.

20 DR. DRAKE: Well, I voted no, and I voted no
21 because I think it's just insufficient. I think the
22 data presented to us was very nicely done for the

1 limited amount of data that was presented, but I think
2 it was superficial at best. I think we don't have any
3 clue what this will do in other locations. I don't
4 think we know what's happening. It's theoretically
5 possible that we could inject something in a 20-year-
6 old and have a retraction scar in a year or two that we
7 couldn't do anything about.

8 I just think that it's premature to approve
9 this on a safety basis at this point in time.

10 DR. CHAPPELL: I voted yes, and my reasons and
11 concerns echo Dr. Allen's.

12 DR. NEWBURGER: I voted no, because I think
13 the data are too short-term considering that this is
14 living tissue without characterization of the effect
15 there. I'd like to know that it's self-limited.

16 I think a biopsy series are absolutely
17 necessary. And because of my concerns about this type
18 of procedure for the indication, it's going to be used
19 for purposes you have no idea. So I really need to see
20 more definition of what it does.

21 MS. RUE: I voted yes for the same reasons as
22 Dr. Allen.

1 DR. WOO: I voted no for a couple of reasons.
2 First is that I'm not a dermatologist, but my thinking
3 is affected quite a bit, significantly by our
4 dermatology colleagues who have expressed a lot of
5 reservations or additional data they would like to see
6 before they will come forward and support it.

7 My other concern is that this is a novel
8 product for cosmetic reasons and we really should
9 exercise a lot of caution. So it is not that the
10 sponsors have not provided -- have shown anything about
11 the product that it's not safe, but to my mind, they
12 have not demonstrated sufficient safety for the
13 indication.

14 DR. DUBINETT: I voted no because of the issue
15 of our lack of knowledge about the long-term outcome.

16 I do believe it would be constructive to know
17 biopsy results, but, in essence, those biopsy results
18 won't give us the information about long-term outcome,
19 and that's what safety is. And so in my mind I think
20 that's the key, the missing element.

21 DR. SNYDER: I voted no for the exact same
22 reasons that Dr. Allen voted yes. It's just I wanted

1 to prevent -- I think the data that's missing are so
2 easy to obtain and are just a minimal level of data
3 that any transplantation study would require, and I
4 simply wanted to prevent a runaway train. I still
5 wanted to have a little bit of control over what's
6 going on for the reasons that Savio mentioned.

7 This is really going to be very, very
8 important and we just need to get it right. So it's a
9 provisional no. I think once I know the data, I'm sure
10 it'll support all of my comfort with what's going on.

11 DR. GERSON: Dr. Rao, would you like to
12 comment, even though you didn't vote?

13 DR. RAO: Actually, I agree with the comments
14 already made.

15 DR. GERSON: Dr. Olding.

16 DR. OLDING: I voted no, primarily because of
17 the lack of knowledge about the mechanism of action.
18 It's very difficult for me to get from A to B unless I
19 know what A is. So that's the primary reason.

20 They have presented, I think, a wonderful
21 packet of information, beautifully thought out, but
22 there's just enough of it.

1 DR. KWAK: So I voted yes for the reasons I
2 stated previously. Basically, in my opinion, the data
3 that were available from the pivotal trials, in my
4 opinion, demonstrate safety.

5 I should add, in terms of the mechanism of
6 action, I'm a scientist myself, so the question burns
7 within me, but I need to point out that there are many
8 drugs, especially from my own experience in oncology,
9 like Rituxan, for example, that we still don't
10 understand why that works. So I think it's secondary.

11 DR. BURKE: I voted no, but, first of all, I
12 think that the product itself is very exciting. I
13 think we all want it. It's just that I think that,
14 first of all, we must absolutely know in vivo the fate.
15 And I agree with Dr. Snyder that it's not so difficult
16 to do those tests.

17 The other consideration is this is a
18 precedent, that this is going to be the second cellular
19 technology that exists. We have no idea in this room
20 what novel uses will be found for this product within a
21 year or two of when it's on the mass market, and I can
22 think of about five right now immediately and I think

1 we all can think of lots of things.

2 So, first of all, we all want it, other
3 specialties will want it, but we have to have a
4 precedent of a very high bar because it's a cellular
5 technology and, the second, it might be approved, and
6 because it has so many implications.

7 Finally, the long-term data, I'm sure, is
8 available because it's very rare to have a product that
9 has been used in humans 14 years ago and somehow there
10 must be a way to go back to some of those patients and
11 accumulate the kind of data that would answer some of
12 our questions.

13 DR. TAYLOR: I, like Dr. Snyder, voted no, but
14 it's a provisional no. I think the safety data are
15 reasonably strong, but I would like to see the types of
16 things I mentioned earlier, karyotypes, cell P21, P16,
17 P63, surface markers. I'd like to see some of the
18 biopsy data, and I'd like to understand the safety of
19 this in populations beyond those age 40 to 65.

20 I think the safety data that we saw really are
21 for that patient population for the most part. I agree
22 there were some 23-year-olds in there. I also

1 understand that this will set a precedent, and I care
2 very deeply about this field. And it's always
3 difficult to be the front-runner, and sometimes it
4 means the bar is slightly higher, but I think those
5 data are fairly easy to get. And, ironically, I think
6 I'm probably more comfortable with efficacy than I am
7 completely with safety right now, and probably the vote
8 will show that.

9 DR. KING: I voted yes the simple reason,
10 going back to my father who said be sure you know who
11 in the room is the 800-pound gorilla. And in this
12 sense, the FDA is asking us as an advisory group to
13 give them input so they can make a decision.

14 I'd like to make the point what additional
15 studies should be done? Everybody's giving a
16 provisional yes or no, but based on we don't know
17 certain things. So it's up to this advisory committee
18 to come up with what kind of additional studies need to
19 move this bar forward so that the FDA can make that
20 kind of decision.

21 I think that given it's been around for 14
22 years and it hasn't killed off people or a lot of

1 lawsuits seems to be that it's met the test of time
2 that way.

3 Having worked with epidermal growth factor
4 from almost its discovery-type thing, you find out, if
5 not by 20 years, you find out it works in cancer and so
6 forth. So I'd like to see this product move forward
7 and the FDA decide from our input what studies we as
8 experts should insist or suggest, rather, should be
9 done.

10 DR. GERSON: I voted yes, and I agree with a
11 number of the discussion points, with Dr. Allen that
12 the product appears to be safe. It passes my sniff
13 test for safety. I really can't find a serious linkage
14 between adverse events, other than short-term
15 injection-related phenomena, and appears to be
16 significant.

17 I agree with the concerns about needing to
18 understand a mechanism, needing to understand fate,
19 needing to understand long-term events. But in the
20 biologic world and in the cell world, we'll spend the
21 next 30 years trying to figure out what, why, and how
22 these cells work, just like we don't understand them in

1 our own bodies.

2 So I was comfortable that there had been
3 adequate clinical experience to demonstrate safety. I
4 wish there had been more research and development into
5 the mechanisms of that safety.

6 So Dr. Witten has a comment.

7 DR. WITTEN: No. I have a question, actually.
8 I've just heard a number of comments about additional
9 studies and I would like some clarification,
10 particularly from the dermatologists on the group who
11 mentioned wanting to understand longer-term outcome,
12 whether they're referring specifically to biopsy
13 studies or clinical outcome studies, because those are
14 really two different things, and I think we've heard
15 from other members on the AC of that.

16 So, in particular, Dr. Drake and Dr. Newburger
17 and others, if you can comment on what type of longer-
18 term information, is it mechanism information that
19 would give us some idea of what might happen in the
20 longer term or some idea of how long to follow patients
21 or a longer-term clinical outcome study, and, if so,
22 what specifically would we be looking for?

1 DR. NEWBURGER: Dr. Witten, those are two very
2 good questions.

3 First of all, I believe that I can speak for
4 the three of us here when we would like to know what is
5 happening in the first six months or so. Are we seeing
6 normal collagen production? Are we seeing scar
7 formation?

8 I only saw in the references one comparison
9 histologically from post-auricular implantation from
10 Dr. Boss, but I couldn't really tell what the effect
11 was in terms of comparing collagen just on a pathology
12 basis because the magnifications were different.

13 So I think that we really do need to know is
14 it normal collagen, is it scar formation. And in terms
15 of longer-term studies, I think that that may not be
16 necessary beyond a year, if the characterization of
17 whether the fibroblasts are living and productive is
18 defined. Then we'd have some idea of what we could
19 expect longer term. So you wouldn't have to follow it
20 20 years before the clinical evidence is there.

21 DR. DRAKE: I think you guys know how I feel
22 about biopsies. I think we have to have that. That's

1 a short-term thing that would give us some information.

2 I think we need some information, I would like
3 some information, on some other sites because the
4 nasolabial folds are a pretty safe site to do almost
5 anything in, and we've known from other products that,
6 depending on where you inject something, you can get
7 different results, and some of them are devastating.

8 Even though wrinkles are "kind of wrinkles," I
9 mean people tend to dismiss them, the problem is if you
10 inappropriately treat them in some areas, you lead to
11 really bad things, like blindness or neurologic
12 impairment. I mean, there can be all kinds of things
13 that happen. Even though it seems like a trivial or
14 minor condition, if we don't know what we're doing and
15 where we're doing it, you can end up with some serious
16 consequences. So I think we need to see what happens
17 and I'd like to see some studies on other sites and
18 what might happen there.

19 I think another thing -- I was interested
20 in -- Lloyd was one of my professors, so I hate to
21 always -- I don't want to disagree with him very often
22 because I usually lose on that deal. But I would tell

1 you, Lloyd made the comment that he thought that we
2 haven't heard about lawsuits and all this stuff. I
3 don't think that's relevant.

4 I mean, all kinds of stuff happens out there
5 and there's no way of really reporting it. It's not
6 well followed. We don't really know what happened in
7 Europe with these.

8 The question is does the company know? Is
9 there data out there that they could mine to give us
10 some answers on what their long-term knowledge is? I
11 didn't see a single thing up there -- and maybe I
12 missed it, but I didn't see anything that they'd looked
13 at 1,200 patients or a 1,000 patients they mentioned
14 were out there, but they didn't tell me what the side
15 effects, if any. And there may have been none, which
16 would have been very important for me to know, but in
17 fact I don't know that.

18 So I think that some of the long-term data
19 that's potentially there, potentially, if it was
20 possible to mine, that would be great. And then I
21 think, also, I think some of these markers -- the cell
22 guys at this table are much better than I am, but I

1 think there could be some wonderful studies done on a
2 really short-term basis because they know far more
3 about that than I do.

4 But as a dermatologist, I can tell you we have
5 seen drugs out there, products out there, that we've
6 used, and a year or two down the road, we've seen some
7 serious side effects. And probably one of the more
8 famous ones, believe it or not, you've all heard about,
9 and I'm going to mention one at the risk of being
10 killed, but I've been on the Accutane panels ever since
11 this all started. And when it first came out, it was
12 the panacea; it was the best thing since sliced bread.
13 And then over time, we've learned the side effects and
14 the sequela and the consequences. And I just think you
15 can't be too superficial.

16 Finally, I always look at the risk-benefit
17 ratio. If I was a lymphoma guy, like my buddy across
18 the hall there -- my dad had mycosis fungoides, okay?
19 Now, if I was sitting there with a mycosis fungoides
20 patient who's got tumor stage and there's nothing left
21 to do, I'd probably be the first one to say let's
22 approve this, let's run to approve it because there's

1 no other options and the benefit could potentially
2 outweigh the risk. This is the reverse. A wrinkle is
3 not going to kill somebody at this moment, and I think
4 we have time to try to figure out what we're doing.

5 Then, finally, I'm going to comment on the
6 notion of burns.

7 Let's face it. We've got some real
8 potentially exciting areas in which this product could
9 be used, there's no doubt about it, but I think we have
10 to know more about it because the second it gets out
11 there, people are going to be injecting burns, they're
12 going to be injecting keloids, they're going to be
13 injecting everything in the whole world, not on
14 location, but they're going to inject different things.
15 And I don't think we know enough to turn it loose yet.
16 And, trust me, the dermatologists at this table all
17 know the second something gets out there for wrinkles,
18 it explodes. I mean, it just becomes huge.

19 I wrote one paper at one time on cosmetic
20 strength of alpha hydroxy acids, and do you know that
21 that hit the front page of *USA Today*, I mean it hit ABC
22 News. It was huge. I mean, the whole notion of

1 wrinkles and aging skin is huge. It will generate
2 tremendous excitement. And I don't think we on this
3 panel, at least me, and I'm not sure that the agency,
4 wants to be in a position of not having indepth answers
5 because, trust me, there will be people who will ask
6 for indepth answers and I don't have them at this table
7 yet.

8 So those are my comments. I think much of
9 this information could be gathered rather quickly and
10 rather easily. I voted against it because I don't want
11 to turn it loose until we have some of those answers,
12 but I'm not voting against it because I think there's
13 great potential but I think it's premature.

14 Sorry. That was a long answer, Mr. Chairman.
15 I apologize.

16 DR. ALLEN: I've just got one comment in that
17 regard. My yes vote is tempered by the fact that at
18 the end of the sentence is the statement for the
19 proposed indication.

20 So I have looked at it in the context of
21 nasolabial folds only. If we're going to get into
22 discussions about what happens if you apply it at 14

1 sites around the face, I have different considerations.
2 So I just want to be clear. In the proposed
3 indication, I feel it. That's my vote.

4 DR. GERSON: Have we answered your query to
5 your satisfaction?

6 DR. WITTEN: Yes. Thank you.

7 DR. GERSON: One more comment from Dr. King.

8 DR. KING: I'm not going after Dr. Drake. She
9 always likes to tell me about it. But the answer is
10 there's lots of data that says that fibroblasts from
11 different sites have different parameters. They grow
12 differently. That's why you've got eyebrows. That's
13 why you got a lot of other things. It's called donor
14 site dominance.

15 So there's apples and oranges here. There's a
16 difference between taking a biopsy from the face,
17 behind the ears and putting it on other parts of the
18 face, but to take this product, which, depending on how
19 you do it, would be at another site, it's like having
20 an undescended testes and getting cancer. It's not
21 abnormal tissue, it's just in the wrong site.

22 So my point is that I was voting on the basis

1 of this indication and saying, with the proviso, that
2 the FDA is going to take this advice and tell the
3 company what they think meets the criteria for safety
4 and efficacy of this committee and their own studies.

5 So I trust the FDA to do what they think is in
6 the best interests of the public.

7 DR. SNYDER: One of the reasons -- some of the
8 studies that we are talking about may even address not
9 just mechanism but even safety.

10 I think there's a very good chance that these
11 cells are not even surviving. I think we've started to
12 learn, for example, in the mesenchymal stem cell field,
13 and Stan can speak to this, that sometimes the
14 mesenchymal stem cells don't even hang around a long
15 time. They do what they need to do, which is quite
16 important, and then disappear.

17 If these cells do a hit and run and then
18 disappear, then even some of the safety issues, other
19 than how they change the environment, are not going to
20 be pertinent. They're not going to be hanging around
21 to make neoplasms.

22 DR. GERSON: Yes, Dr. Drake.

1 DR. DRAKE: There's one other thing. This is
2 going into an area of motion. And if you look at
3 wrinkles, a wrinkle on my forearm is a totally
4 different animal than a wrinkle on my face. And so you
5 inject something there and just the repetitive motion
6 will change the architecture of it over time. And the
7 fact that this architecture apparently withstood over
8 time is what made me worry is this a scar and not
9 actual biologic effect. And that relates to just what
10 you said, that these cells sometimes hit and run.

11 I don't even know if there's any viable cells
12 there, but we do have to remember that this is in an
13 area of motion, of facial motion, and when you have
14 that, the lines and furrows tend to keep coming back,
15 and I don't know that you have indefinite -- if you
16 have indefinite action of a fibroblast laying down a
17 new matrix, that would be terribly exciting, but I
18 don't think that's what's going on here. We just don't
19 know, though.

20 DR. GERSON: I would like to keep the
21 enthusiasm of the discussion, and, therefore, my hunch
22 is we should go on to question number 6. Thank you.

1 So this relates to effectiveness. The section
2 in the Provision 21 CFR 601.25(d)(2) states that
3 "effectiveness means a reasonable expectation that in a
4 significant proportion of the target population, the
5 pharmacological or other effect of the biologic
6 product, when used under adequate directions for use
7 and warnings against unsafe use, will serve a
8 clinically significant function in the diagnosis, cure,
9 mitigation, or treatment or prevention of disease in
10 man."

11 Do the data presented demonstrate
12 effectiveness for the proposed indication? We will
13 discuss, then vote. If no, what additional studies
14 should be performed? Discussion. If yes, do you have
15 any specific recommendations for the labeling?
16 Discussion. And as with the prior question, I would
17 ask that we discuss all three components, at least in
18 general, and then we'll vote. And we've asked
19 Dr. Olding to help us frame this question.

20 DR. OLDING: The pivotal studies for this
21 particular product have demonstrated a statistically
22 significant superiority over the vehicle control in

1 both the co-primary endpoints, and they're also
2 supported by the secondary endpoints.

3 But in the Phase III-A study, it failed to
4 show statistically significant investigator
5 improvement, and in the subgroups of the pivotal
6 studies, the responder rates which were, remember, two
7 changes, were very different, 33 percent in 005 and 19
8 percent in 006.

9 So I think it has, in fact, demonstrated
10 efficacy for the proposed indication, which is
11 treatment of a nasolabial fold wrinkle, not the
12 nasolabial fold but the nasolabial fold wrinkle.

13 But if you'll look at the question, it says in
14 a significant proportion of the target population and
15 it also asks if it will serve a clinically significant
16 function. That portion's a little bit more difficult
17 for me to answer.

18 Some of the photographic documentation that
19 we've seen, I think everyone has some questions about,
20 particularly since the change photographically to me
21 was minimal. We also don't have a lot of information
22 about the aging, particularly the aging male, black,

1 smoker population in terms of effectiveness, the
2 effectiveness of repetitive injections beyond the
3 three, because, undoubtedly, as we've heard before, if
4 this gets released, it certainly will be used in more
5 places and more times than any of us can imagine.

6 So we don't know about effectiveness; will it
7 be used off label for volumizing? And I really would
8 like to see perhaps a better way of photo documentation
9 of the effectiveness. But it was not compared with one
10 of the fillers, one of the other approved fillers.
11 Appropriately so, I think, because I think it's not
12 meant to fill up something.

13 When we think of fillers, we don't just think
14 of filling up a very superficial wrinkle, and there's a
15 big difference between a wrinkle and a fold. The
16 trouble is, even in their documentation, they suggested
17 that it improved not only wrinkles and folds but also,
18 because of some of the previous ones, contour
19 improvements. It has nothing to do with contour
20 improvements, in my opinion. And certainly in terms of
21 labeling, I would want to make certain that the
22 labeling reflected only improvement in wrinkles, not in

1 folds, and not in contour.

2 Those are my thoughts.

3 DR. GERSON: So could we go around? Will you
4 allow me to encourage that?

5 Dr. Kwak, you're right up.

6 DR. KWAK: So I agree with most of those
7 comments. I think the study met its primary endpoint.
8 This is supported by the intent to treat analysis and,
9 even more convincing, the modified intent to treat
10 analysis. So I believe the data do demonstrate
11 effectiveness for the proposed indication.

12 DR. BURKE: I think the limited data do show
13 some effectiveness, but, again, when we talk about
14 significant function, we don't know what these cells
15 are doing. We don't know their function. We don't
16 know if they're viable, if they're multiplying
17 themselves, if there's some subpopulation of some
18 karyotype that happened to proliferate more in vitro
19 from the population of the biopsy, and we don't know
20 what's being synthesized in the long-term histology.
21 We don't know the effects of the inflammation from any
22 injection, let alone this.

1 So it looks very, very promising. We all want
2 it tomorrow, but we should just find out the function
3 physiologically by sequential biopsies; and, again, try
4 to glean data from the people that had it 14 years ago
5 and five years ago.

6 DR. TAYLOR: I actually think the efficacy
7 data are fairly convincing, enough so that I wish it
8 were a product that were available today. And I can
9 tell you that we talk about this as if it's trivial and
10 doesn't really matter. We say it's a wrinkle, but
11 there's a huge need for cosmetic improvements for
12 people with -- some of the acne scarring data we saw
13 today, some of the other cosmetic indications really
14 suggest to me that there's a huge potential here for
15 this product going forward.

16 I personally am much more comfortable with the
17 efficacy data than I was with the safety data, so
18 saying that, I'm hard-pressed to have a negative at
19 this point.

20 I guess the one thing I would ask is I heard
21 you say you replotted some data earlier at lunch, you,
22 Rick.

1 Could you clarify for me again what those data
2 said with regard to evaluator and site and whether or
3 not it spoke to the efficacy?

4 DR. CHAPPELL: Yes. There seems to be some
5 evidence that there are good sites and bad sites, that
6 some sites are consistently low, that is, consistently
7 meaning the treatment and control groups are both low
8 and some are consistently high.

9 By looking at those same data by subject
10 evaluations, it seems that you can attribute the
11 goodness, so to speak, of those sites to the
12 evaluators; that is, there's no evidence that the --

13 DR. TAYLOR: The goodness or the badness?

14 DR. CHAPPELL: Well, it's two sides of the
15 same coin.

16 DR. TAYLOR: No, serious question.

17 DR. CHAPPELL: Some sites look better,
18 apparently, because the evaluators seem to be liberal
19 in attributing benefit. Some sites look worse because
20 in part, at least, the evaluators are tough sells.
21 There is no evidence at all that efficacy varies across
22 sites that I can see.

1 DR. TAYLOR: And I guess the question really
2 was, were the patient evaluations more consistent with
3 the good data or the not good data?

4 DR. CHAPPELL: They were more consistent with
5 each other; that is, they were more constant. They
6 didn't vary as much, and when they varied, it had
7 nothing to do -- the treatment group --

8 DR. TAYLOR: But the efficacy was still there?

9 DR. CHAPPELL: -- had nothing to do with the
10 control. But the efficacy was still there. You just
11 didn't see the pattern that treatment and control
12 varied in tandem. So it is relevant to the training of
13 evaluators for future trials.

14 DR. KING: I'm also very comfortable with
15 efficacy. My training as an engineer initially was
16 with the concept of black box. You put something in,
17 it goes through a black box and some miracle happens in
18 the middle and then you get an outcome.

19 I think this is about where we are. We've got
20 some efficacy. I like some kind of outcome that's
21 successful that defies the ineptness or the underrating
22 or whatever on the part of the group of clinical

1 studies, but nonetheless the analysis to me says that
2 it does, as an outcome of the other side of the black
3 box, work. I'm still worried about what's on the
4 inside, as other people expressed, like we need more
5 data. But having worked again with a lot of other
6 compounds, sometimes it's 20 years later, you find out
7 what it's results are and I'm favor of the efficacy
8 being substantiated.

9 DR. GERSON: My perspective on this is that
10 there is demonstrated effectiveness for the proposed
11 indication as narrowly defined by the sponsor and by
12 the question, but it falters somewhat on the parsing
13 out of the previous phrase, the previous sentence which
14 is, "will serve a clinically significant function in
15 the diagnosis, cure, mitigation, treatment or
16 prevention of disease in man." And although the
17 sponsor suggests an interest in disease, and we've
18 heard an unmet need, I don't quite define the unmet
19 need as a disease. And so I'm struggling a little bit
20 with just how carefully to parse out the focus of the
21 agency towards disease, although it certainly manages
22 cosmetics as well. I think, in general, the

1 effectiveness in the limited scope is there.

2 DR. WITTEN: We didn't intend to focus on the
3 term "disease" since these wrinkle treatments are
4 something that we regulate.

5 DR. GERSON: So a human condition perhaps.

6 DR. WITTEN: Yes.

7 DR. ALLEN: So I think I'm in general
8 agreement. I actually feel reasonably comfortable, and
9 this is something that we have a measure of. In the
10 short term, I think that there is demonstrated
11 efficacy.

12 I guess my concern, if I have one, with number
13 6 is this concept of a significant proportion of the
14 target population always brings me to think about the
15 concept and difference between something that's
16 statistically significant and something that's
17 biologically significant. And so I think of a 33
18 percent success rate as a 67 percent failure rate
19 because that's just my natural personality to be a bit
20 pessimistic apparently.

21 But I guess ultimately, though, it really
22 isn't my agreement because if this works and patients

1 like it and clinicians are comfortable with it, it will
2 sell, and if it doesn't, they will falter out. So I
3 guess on balance, the data I've seen support for me the
4 efficacy in this specific application; although I
5 always have a tough time thinking it's efficacious
6 without really understanding what it's doing, but it is
7 meeting the goal of improving the visible appearance of
8 these wrinkles. So for me, it's relatively
9 straightforward.

10 DR. DRAKE: Well, I have a hard time voting
11 for anything on efficacy that I have trouble with on
12 safety because I don't know what the long-term things
13 are.

14 I also think -- and I agree totally with
15 Dr. Allen, his remarks about wrinkles versus folds
16 versus contours are essential. And this question,
17 question number 6, doesn't say nasolabial fold
18 wrinkles; it says it's broader. And so, I just don't
19 think it's met that standard for broader. I mean, as a
20 matter of fact, I'm not even sure it meets -- I don't
21 know. I think it's premature.

22 Thank you.

1 DR. WITTEN: The proposed indication is
2 treatment of moderate to severe nasolabial fold
3 wrinkles in adults.

4 DR. DRAKE: But in question 6, it doesn't say
5 that.

6 DR. WITTEN: It just says proposed indication.

7 DR. DRAKE: I still stand by I think it's
8 premature. Thank you for the clarification.

9 DR. CHAPPELL: What's been said has made
10 perfect sense to me. I have a comment on what may seem
11 an arcane point, so I'll keep it brief, but it's
12 important because I think we dodged a bullet here.

13 Forty-nine patients, that's 12 percent of the
14 total patients in the two pivotal studies, didn't show
15 up for their first treatment. And various analyses
16 were done. And even the worst case -- which I think is
17 pretty extreme, where you say everybody in the
18 treatment group who didn't show up was a failure and a
19 success in the control group. Even the worst case
20 scenario had the effect on the right side from the
21 company's point of view. So it hasn't been addressed
22 much here.

1 But suppose the next biologic is for a more
2 severe indication, and suppose the effect is not p less
3 than .0001, I forget how many zeroes, lots of zeroes.
4 Then what we'll do is spend a lot of the afternoon,
5 you'll spend a lot of the afternoon glaring at me and
6 the other statisticians while we confuse you horribly
7 and it won't be clear at all.

8 So the cause of this problem is that, unlike
9 drugs which can be conveniently randomized immediately
10 before the patient gets it -- so most drugs, there
11 won't be anybody or very few people who don't get one
12 treatment. Here it takes a couple months?

13 How long? A couple months; 90 days, all
14 right, so three months between the biopsy and the
15 treatment. It is awfully tempting to save all that
16 money and not generate the treatment for half the
17 patients, and then it's called modified intent to
18 treat.

19 It did not bite us here, but my request to the
20 FDA is that they develop guidelines as to when that's
21 acceptable and when, if ever, they should make the drug
22 for everybody and randomize just when the person sits

1 down for the injection because in a future meeting it
2 may be much more problematic.

3 DR. NEWBURGER: I was impressed with efficacy
4 in terms of the subjective assessment. I think that
5 the numbers of individuals who ranked themselves as
6 responders were really impressive in both studies. And
7 in light of the fact that it is very difficult to have
8 objective evaluators appropriately trained, I think
9 that that's significant for efficacy.

10 DR. GERSON: May I just ask, because I've sort
11 of been brewing on this, as a dermatologist, is this a
12 purely visual cosmetic event for the patient or is
13 there some physiologic component?

14 I realize it's cosmetic. Is it purely visual?
15 Is there a tautness? Is there a feel of the movement?

16 DR. NEWBURGER: When someone says that they
17 have a good response, they usually are assessing
18 themselves not in a static fashion but when they
19 animate. So it's not only how they look when they're
20 just looking in the mirror but really also how they
21 feel when they're interacting. And it may have some
22 impact in terms of tightness of the tissue.

1 Of course, a lot of it in terms of someone --
2 you don't think so?

3 Well, that's been my experience with other
4 fillers. Okay. Well, how people feel that they're
5 perceived by others, also, and how that interaction
6 occurs.

7 MS. RUE: I think it proved its efficacy for
8 the nasolabial folds in the population group that it
9 was mostly tested on who really probably didn't need it
10 yet, and I think it needs to be looked at for the other
11 population groups that were under study.

12 DR. WOO: I think the study has demonstrated
13 convincingly efficacy in terms of one primary endpoint.
14 The subjects of self-evaluation is very impressive, and
15 after all, that is the most important endpoint because
16 you're going to sell the product to the subjects, and
17 if they think they improve, that's very, very
18 important.

19 My concern has to do with the evaluators'
20 assessment. I've said this before. So in the absence
21 of objective data, we have to then look at subjective
22 opinions. And among the objective opinions, I look at

1 006. You have three sites that are very, quote
2 unquote, "good sites," and then three sites, quote
3 unquote, "under-performing sites."

4 So I'm not trying to do a subgroup analysis
5 here. I'm not a biostatistician, but the results led
6 me to question the validity of the assessment in the
7 co-endpoint. So if one group of evaluators could be so
8 different from another group of evaluators in terms of
9 outcome, it causes a great doubt in my mind whether
10 that assessment is legitimate to begin with.

11 So until that concern of mine can be
12 addressed, I don't think the co-endpoint has been met.

13 DR. DUBINETT: So in my mind, I think it's
14 important for me to answer directly the question that
15 is here on the page, and it's clear from the data
16 presented in my mind that they have demonstrated
17 effectiveness for the proposed indication.

18 DR. SNYDER: I'm pretty comfortable with the
19 effectiveness, particularly for the population
20 examined, which is mostly non-elderly Caucasian women.
21 I think we've already indicated that we'd like to see
22 studies of some potential patients that don't fall in

1 that category. However, if someone not in that
2 category decided to use this procedure and did not get
3 a great outcome, I'm okay with that, as long as it's
4 safe.

5 I think that there is, as I suggested earlier
6 in the day, a very easy way to rule out evaluator
7 difference or bias versus site performance simply by
8 taking the photographs and swapping them or having
9 outside reviewers also grade the photographs. That's
10 about as objective data as we're going to get in lieu
11 of having computer modeling.

12 I think it is also very interesting and
13 compelling that the patients themselves across sites,
14 regardless of what the evaluators said, believed that
15 there was efficacy. And while one could say, well,
16 that's a placebo effect, I still don't think it can be
17 discounted, not only because they felt better and they
18 felt that there was efficacy, but also patients tend to
19 examine themselves in a way that professionals do not.
20 They key on things that are important to them that may
21 not have been part of the criteria, and that has to
22 kind of be considered in terms of the overall efficacy.

1 So I feel fairly comfortable with the efficacy as
2 demonstrated.

3 DR. RAO: I agree for the specific application
4 that's requested, and for the specific answer to this
5 question, I think they demonstrated effectiveness.

6 DR. GERSON: Dr. Olding.

7 DR. OLDING: Would you like me to summarize
8 what I think the group said or would you like some more
9 comments?

10 DR. GERSON: Well, you've now heard the group,
11 so why don't you provide your own comments and then a
12 summary?

13 DR. OLDING: Well, as I said before, and as
14 has been echoed by the majority of the members of the
15 panel, I believe that the majority feel that in fact it
16 has certainly met the expectation that it is effective
17 within the limited parameter of the test, and that I
18 believe is really important.

19 This is a wrinkle, and a wrinkle is not
20 anything but a wrinkle. It's not a fold. It's not a
21 contour deformity. So we have some people who are
22 concerned about the validity of the evaluation methods,

1 but I think the majority of people are comfortable with
2 them, in part, because they know there aren't any
3 others available beyond what we have now. So, again,
4 within the limited scope, I believe that the majority
5 of people seem to be comfortable with it.

6 DR. GERSON: I'd like to move the group
7 towards a vote and suggest that we would have some time
8 to come back to the other two components of this
9 question for further comments on them.

10 Are there other key issues that one would like
11 to present or comment on? If not, why don't we go
12 ahead and vote. And so it's the same routine as we
13 just did before. So go ahead and vote your conscience,
14 if you could.

15 MS. DAPOLITO: There are a total of 14 voting
16 members. Eleven members voted yes, three members voted
17 no, zero abstained to the question do the data
18 presented demonstrate effectiveness for the proposed
19 indication, for a total of 14 votes.

20 I will now read the individual votes.

21 Dr. Snyder yes. Dr. Dubinett yes. Dr. Woo no.

22 Ms. Rue yes. Dr. Newburger yes. Dr. Chappell yes.

1 Dr. Drake no. Dr. Allen yes. Dr. Gerson yes.

2 Dr. King yes. Dr. Taylor yes. Dr. Burke no. Dr. Kwak
3 yes. Dr. Olding yes.

4 DR. GERSON: So if we could go around one more
5 time, I'll again start with Dr. Olding to provide us
6 his specific rationale for the yes vote on
7 demonstration of effectiveness for the proposed
8 indication.

9 DR. OLDING: I voted yes, but it's a qualified
10 yes. I would want very specific documentation in the
11 labeling, et cetera, about what it was approved for,
12 not so much even location, because I think people will
13 use it off label as they will when it gets approved.
14 But I believe that it's important that somewhere it
15 indicates that we have no efficacy data beyond six
16 months, that it's used for wrinkles, that it describes
17 what a wrinkle is, and that it indicates that we don't
18 have, at least at this time, any additional data on
19 indications of use in multiple areas. And, of course,
20 I would hope that additional studies would be done
21 regarding it even before it was released.

22 DR. GERSON: Dr. Kwak.

1 DR. KWAK: I voted yes, and I would just,
2 again, encourage the FDA to consider whatever it means
3 it has to explore new mechanisms for post-marketing
4 regulation of off-label use, especially for an
5 autologous product because, again, this is something
6 that's a unique situation. It's under your control,
7 under the sponsor's control, the distribution of it and
8 the use of it.

9 Then I also wanted to just echo Dr. Chappell's
10 comments about the modified intent to treat. Again,
11 the unique value that that kind of analysis might have
12 for biologic products, where it takes time to make the
13 product and this is not a drug off the shelf. So I
14 would just encourage the FDA to explore both those
15 issues.

16 DR. GERSON: Dr. Burke.

17 DR. BURKE: I voted no, again just because I
18 want more data and I think the idea of having
19 evaluators from many sites all evaluate all of the
20 pictures because then I think that it would be, first
21 of all, statistically stronger data and far less
22 subjective.

1 I think patients, if they're treated in a
2 complementary, you know, without paying for wrinkles,
3 they're going to be more apt to be optimistic about
4 their treatment, which is not to say it doesn't work
5 because any six-month improvement is, as Dr. Newburger
6 said, quite impressive.

7 So I think that what was presented today was
8 preliminary data, and I know the question said
9 clinically significant function. But when I see the
10 word "function," I have to know more than just a
11 clinical level, a clinical observation from some
12 photographs.

13 DR. GERSON: Dr. Taylor.

14 DR. TAYLOR: I voted yes, with the
15 understanding that we're talking about, again, the
16 population in which this was mostly tested, and I think
17 the efficacy data were not as strong for individuals
18 above the age of 65 and that labeling should
19 potentially indicate that.

20 DR. GERSON: Dr. King.

21 DR. KING: I guess beauty is in the eyes of
22 the beholder and perception's reality. So it is hard

1 to fool that many people all the time. So I came down
2 on the side of the efficacy; that many people thought
3 it was going well, I was in favor of that.

4 I have the concerns of other sites and other
5 ages and whatever, but on this question, I had to
6 believe that the efficacy, particularly on the
7 patients' feedback, is something that has to be
8 considered and should be in a lot of other type studies
9 where the treatment's done and there's no feedback from
10 the patient.

11 DR. GERSON: I found this to be efficacious
12 for the indication, and I'm concerned about, as others
13 have mentioned, individuals over the age of 65 and the
14 effort by both the agency and the sponsor for looking
15 at other indications.

16 DR. ALLEN: I voted yes, and I'd echo the
17 previous comments. The other thing I'd say is that
18 this was done with a prescribed dose. Even though this
19 was a dose range, this was a prescribed dose. The one
20 thing that is true is that the sponsor is going to
21 produce a certain number of cells and there are
22 concerns that when the physician gets that, he or she

1 could dilute that down and do more sites. So I would
2 want to see in the labeling a prescribed information
3 about the number of cells. It should be within the
4 dose range that was tested. So I think that's
5 important.

6 I don't know what the FDA can do about that,
7 but that would be my recommendation, is that there is a
8 dosing, and I think that will take care of at least on
9 the occasion it's injected, that it's only really going
10 to go in one site. There's a limit to how much that
11 can be injected. It should say something like that, I
12 think.

13 DR. DRAKE: I voted no for a variety of
14 reasons. One, I can't vote yes on efficacy on any drug
15 that I'm convinced of the safety of. It's just a
16 fundamental principle I have.

17 The second thing is I think that there's a
18 burden on the FDA -- with all these comments I've
19 heard, it's not supportable. I mean, the FDA has a
20 certain amount of ability to do things, but there are
21 limited resources, staff, et cetera, in terms of
22 monitoring all this stuff. And I am frankly concerned

1 that this study was too superficial.

2 I mean, we're approving a second drug in a
3 class that has -- we're looking at one wrinkle on one
4 face. I guess maybe my fundamental issue is with the
5 way the question was posed. I think it's inappropriate
6 to approve a drug that's limited to one wrinkle on the
7 face that has potentially wide ramifications, and I
8 think we've opened Pandora's box.

9 DR. CHAPPELL: I voted yes, but I have no
10 further comments.

11 DR. NEWBURGER: I voted yes, and I'll make up
12 for Dr. Chappell. I voted yes primarily on the basis
13 of the subjective overwhelming response.

14 I think that this is a very narrow limitation.
15 I think the nasolabial wrinkle is a very limited
16 location. If there was some way truly that the site of
17 injection could be controlled until such time as
18 further studies showing the safety, the mechanism of
19 action were available, that would be ideal.

20 One thought is in terms of dilution, because
21 that's a very valid point, and we certainly see that
22 once a product is out there, there is product

1 adulteration in all kinds of ways by practitioners. So
2 perhaps there would be a syringe mechanism that could
3 not be altered, that didn't have a luer lock, and that
4 was unique, that you couldn't add something back to it.

5 I think that it is really important to do
6 further studies showing what the difference in terms of
7 effectiveness is on different levels of the injection.
8 I understand that this is easier to standardize because
9 it's placed more superficially in the papillary dermis.
10 It's easy to see a weal, visualize in someone who's
11 fair-skinned the tip of the needle. But I think that
12 there really does have to be, as part of the
13 characterization, a mechanism of action, what's
14 happening to these fibroblasts.

15 Lastly, I don't think that a retrospective
16 analysis of all the photographs that were taken as a
17 secondary endpoint is going to be valuable because they
18 do have different lighting baseline and post-treatment
19 in many of them, and the positioning, the angle of the
20 subject is different. So you can't really see what's
21 going on. But I did vote yes.

22 Thank you.

1 MS. RUE: I voted yes because I thought it
2 proved effective for the proposed indication.

3 DR. WOO: I voted no because I lack confidence
4 in the validity of the evaluator's test as a co-primary
5 endpoint analysis.

6 DR. DUBINETT: I voted yes because I thought
7 the data supported the effectiveness for this proposed
8 indication. I agree with the comments of others,
9 including Dr. Olding and Kwak, regarding the age group,
10 potential age group restrictions, and also Dr. Kwak's
11 comments regarding looking to the future in order to
12 create mechanisms in which we would be able to have
13 control regarding autologous products and their use.

14 DR. SNYDER: I voted yes, but with the caveats
15 that have already been mentioned. I think the labeling
16 should reflect that and say something like not proven
17 efficacious for those over 65, smokers, non-Caucasians,
18 and sites other than nasolabial fold wrinkles at the
19 prescribed dose.

20 As just a note to the FDA, I really would
21 think it would be valuable to have as objective as
22 possible the photographs evaluated, as Dr. Burke

1 mentioned, by some other observers and graders, either
2 swapping at the sites or those not even involved in the
3 study, other dermatologists, to grade the data.

4 DR. GERSON: Dr. Rao, could I ask you for
5 comments, as well?

6 DR. RAO: No additional comments.

7 DR. GERSON: Well, we have in fact, I think,
8 managed for the most part to give some good suggestions
9 on additional studies and on recommendations for
10 labeling. Unfortunately, I did allow ourselves to
11 reinterpret those questions for discussion, so we
12 discussed both of them, even if yes, if no.

13 Are there other comments on those two topics
14 that members would like to make?

15 Dr. Newburger.

16 DR. NEWBURGER: One comment is no practitioner
17 reads the label. So any direction in terms of how the
18 product is used really does have to come from an
19 external control mechanism, whether it's FDA, whether
20 it's the sponsor. Nobody reads the label.

21 DR. GERSON: Dr. Taylor.

22 DR. TAYLOR: I would recommend that, given the

1 small number of non-Caucasian patients and patients
2 over the age of 65, that a registry be kept going
3 forward of race, ethnicity, age, sex, so that data can
4 begin to be gathered in a de-identified manner, based
5 on those criteria.

6 DR. GERSON: Dr. King.

7 DR. KING: I propose a study based on the fact
8 that people are worried about whether the fibroblasts
9 die off, and one assumption is either it's volume or
10 it's the supernatant. And so, spinning down the cells
11 and having the culture media supernated, injected at
12 the appropriate times would serve the same purpose of
13 insulin for diabetics who have minimal pancreatic
14 function.

15 So if you're really worried about the cells
16 are putting out the right stuff, why don't you let them
17 put out the stuff and leave them behind and inject the
18 supernatant?

19 DR. GERSON: May I ask the FDA whether there
20 are other questions or issues you'd like us to address?

21 DR. WITTEN: No, and I'd like to thank the
22 advisory committee for such a comprehensive discussion,

1 and especially thank you for chairing this meeting.

2 DR. GERSON: Thank you. If there aren't other
3 comments, I think we can adjourn.

4 I want to thank the FDA for its presentation,
5 the sponsor for its presentation, the members for its
6 discussion.

7 Thank you.

8 (Whereupon, at 4:56 p.m., the meeting was
9 adjourned.)

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